

CARMLS, Inc.

Monthly Statistical Information

April, 2018

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Sales Closed by County for Year To Date 2018pg 4

**CARMLS Real Estate Information
Sales Closed by Area for April 2018**

| Single Family Residential | | | | | | | | | | |
|----------------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| Clark | | | | | | | | | | |
| 2016 | April | 7 | \$152,000 | 1960 | \$161,328 | \$81 | \$157,257 | \$79 | 97% | 96 |
| 2017 | April | 8 | \$108,000 | 1647 | \$118,052 | \$72 | \$108,606 | \$67 | 92% | 55 |
| 2018 | April | 5 | \$79,500 | 1503 | \$138,860 | \$86 | \$133,000 | \$82 | 96% | 178 |
| Clay | | | | | | | | | | |
| 2016 | April | 0 | \$0 | 0 | \$0 | \$0 | \$0 | \$0 | 0% | 0 |
| 2017 | April | 1 | \$42,500 | 1145 | \$55,000 | \$48 | \$42,500 | \$37 | 77% | 0 |
| 2018 | April | 2 | \$68,800 | 2446 | \$66,950 | \$27 | \$68,800 | \$28 | 103% | 12 |
| Cleburne | | | | | | | | | | |
| 2016 | April | 30 | \$145,000 | 1902 | \$180,124 | \$92 | \$168,343 | \$86 | 93% | 220 |
| 2017 | April | 36 | \$127,000 | 1621 | \$158,152 | \$95 | \$146,326 | \$88 | 93% | 98 |
| 2018 | April | 43 | \$159,000 | 1850 | \$212,006 | \$111 | \$201,061 | \$106 | 95% | 99 |
| Conway | | | | | | | | | | |
| 2016 | April | 8 | \$65,700 | 1622 | \$76,950 | \$51 | \$70,875 | \$46 | 92% | 177 |
| 2017 | April | 5 | \$105,000 | 2048 | \$102,520 | \$48 | \$97,480 | \$45 | 95% | 58 |
| 2018 | April | 8 | \$122,500 | 1867 | \$129,698 | \$72 | \$127,312 | \$70 | 98% | 72 |
| Faulkner | | | | | | | | | | |
| 2016 | April | 146 | \$144,500 | 1865 | \$179,214 | \$91 | \$173,065 | \$88 | 97% | 63 |
| 2017 | April | 152 | \$151,000 | 1826 | \$167,383 | \$89 | \$164,358 | \$87 | 98% | 65 |
| 2018 | April | 128 | \$153,950 | 1875 | \$175,599 | \$92 | \$172,802 | \$91 | 98% | 46 |
| Fulton | | | | | | | | | | |
| 2016 | April | 4 | \$73,000 | 1555 | \$76,375 | \$49 | \$68,208 | \$44 | 89% | 208 |
| 2017 | April | 4 | \$40,000 | 1244 | \$57,200 | \$45 | \$46,125 | \$35 | 81% | 468 |
| 2018 | April | 4 | \$40,000 | 1244 | \$57,200 | \$45 | \$46,125 | \$35 | 81% | 468 |
| Garland | | | | | | | | | | |
| 2016 | April | 114 | \$134,000 | 2019 | \$180,507 | \$83 | \$173,424 | \$80 | 96% | 127 |
| 2017 | April | 100 | \$135,000 | 1845 | \$171,006 | \$92 | \$164,011 | \$88 | 96% | 118 |
| 2018 | April | 156 | \$157,450 | 2030 | \$219,220 | \$103 | \$207,010 | \$98 | 94% | 121 |
| Grant | | | | | | | | | | |
| 2016 | April | 7 | \$169,000 | 2016 | \$175,528 | \$88 | \$173,947 | \$86 | 99% | 123 |
| 2017 | April | 14 | \$131,700 | 1599 | \$127,871 | \$78 | \$124,750 | \$76 | 98% | 62 |
| 2018 | April | 14 | \$131,700 | 1599 | \$127,871 | \$78 | \$124,750 | \$76 | 98% | 62 |
| Greene | | | | | | | | | | |
| 2016 | April | 36 | \$107,450 | 1597 | \$115,402 | \$67 | \$112,410 | \$66 | 97% | 105 |
| 2017 | April | 39 | \$125,000 | 1691 | \$132,896 | \$77 | \$127,083 | \$74 | 96% | 96 |
| 2018 | April | 41 | \$127,000 | 1543 | \$122,518 | \$77 | \$117,696 | \$74 | 96% | 40 |
| Hot Spring | | | | | | | | | | |
| 2016 | April | 10 | \$155,000 | 2000 | \$144,590 | \$72 | \$137,413 | \$68 | 95% | 55 |
| 2017 | April | 22 | \$74,500 | 1722 | \$89,636 | \$50 | \$82,897 | \$46 | 92% | 164 |
| 2018 | April | 21 | \$124,500 | 1663 | \$119,347 | \$71 | \$113,861 | \$68 | 95% | 88 |

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|---------------------------------------------------------------------|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Izard | | | | | | | | | | |
| 2016 | April | 1 | \$15,000 | 1248 | \$15,000 | \$12 | \$15,000 | \$12 | 100% | 136 |
| 2017 | April | 5 | \$64,500 | 2103 | \$62,240 | \$32 | \$56,500 | \$28 | 100% | 84 |
| 2018 | April | 10 | \$62,000 | 1978 | \$115,840 | \$53 | \$109,630 | \$50 | 100% | 130 |
| Jefferson | | | | | | | | | | |
| 2016 | April | 40 | \$61,500 | 1710 | \$81,799 | \$46 | \$78,264 | \$44 | 96% | 127 |
| 2017 | April | 37 | \$97,500 | 2261 | \$116,429 | \$48 | \$108,739 | \$44 | 93% | 124 |
| 2018 | April | 41 | \$77,000 | 1716 | \$90,073 | \$49 | \$83,763 | \$46 | 93% | 55 |
| Lonoke | | | | | | | | | | |
| 2016 | April | 88 | \$127,250 | 1745 | \$146,012 | \$81 | \$139,239 | \$78 | 95% | 84 |
| 2017 | April | 99 | \$137,900 | 1752 | \$151,339 | \$85 | \$148,896 | \$78 | 98% | 64 |
| 2018 | April | 111 | \$143,500 | 1719 | \$147,936 | \$85 | \$144,391 | \$83 | 98% | 57 |
| Perry | | | | | | | | | | |
| 2016 | April | 2 | \$397,250 | 3894 | \$419,750 | \$107 | \$397,250 | \$103 | 95% | 201 |
| 2017 | April | 2 | \$28,000 | 1350 | \$29,950 | \$22 | \$28,000 | \$21 | 93% | 66 |
| 2018 | April | 7 | \$112,900 | 1985 | \$167,614 | \$76 | \$165,628 | \$75 | 99% | 50 |
| Polk | | | | | | | | | | |
| 2016 | April | 20 | \$72,100 | 1688 | \$97,299 | \$84 | \$89,522 | \$78 | 92% | 222 |
| 2017 | April | 16 | \$169,000 | 1907 | \$161,031 | \$82 | \$151,378 | \$77 | 94% | 207 |
| 2018 | April | 17 | \$104,200 | 1616 | \$107,747 | \$67 | \$103,694 | \$64 | 96% | 157 |
| Pulaski | | | | | | | | | | |
| 2016 | April | 506 | \$157,500 | 2063 | \$204,023 | \$91 | \$196,019 | \$87 | 95% | 63 |
| 2017 | April | 469 | \$164,900 | 2019 | \$204,422 | \$95 | \$199,355 | \$92 | 95% | 60 |
| 2018 | April | 521 | \$172,500 | 2097 | \$223,655 | \$100 | \$218,110 | \$97 | 95% | 53 |
| Saline | | | | | | | | | | |
| 2016 | April | 135 | \$153,000 | 1808 | \$174,319 | \$93 | \$168,692 | \$91 | 97% | 78 |
| 2017 | April | 152 | \$153,750 | 1904 | \$185,772 | \$94 | \$181,663 | \$92 | 98% | 45 |
| 2018 | April | 163 | \$173,000 | 1965 | \$202,665 | \$99 | \$199,526 | \$98 | 98% | 50 |
| Sharp | | | | | | | | | | |
| 2016 | April | 17 | \$39,000 | 1543 | \$74,558 | \$43 | \$70,214 | \$43 | 94% | 274 |
| 2017 | April | 23 | \$44,500 | 1576 | \$103,977 | \$55 | \$93,295 | \$50 | 90% | 202 |
| 2018 | April | 25 | \$53,000 | 1562 | \$89,629 | \$55 | \$82,536 | \$50 | 92% | 159 |
| Van Buren | | | | | | | | | | |
| 2016 | April | 20 | \$60,500 | 1369 | \$90,885 | \$60 | \$84,940 | \$56 | 92% | 169 |
| 2017 | April | 11 | \$84,000 | 1518 | \$97,559 | \$62 | \$93,250 | \$59 | 92% | 128 |
| 2018 | April | 20 | \$62,250 | 1381 | \$83,837 | \$59 | \$79,162 | \$56 | 92% | 150 |
| White | | | | | | | | | | |
| 2016 | April | 62 | \$123,375 | 1766 | \$140,687 | \$76 | \$135,491 | \$73 | 96% | 102 |
| 2017 | April | 60 | \$112,000 | 1792 | \$129,721 | \$72 | \$125,957 | \$69 | 97% | 131 |
| 2018 | April | 64 | \$123,450 | 1710 | \$132,067 | \$74 | \$124,987 | \$70 | 95% | 90 |
| Year & Area | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| Area 163 Hot Springs Village - Fountain Lake School District | | | | | | | | | | |
| 2016 | April | 28 | \$184,500 | 2134 | \$216,560 | \$96 | \$208,307 | \$92 | 96% | 137 |
| 2017 | April | 14 | \$156,500 | 2120 | \$206,870 | \$96 | \$199,703 | \$92 | 97% | 68 |
| 2018 | April | 40 | \$205,250 | 2233 | \$254,055 | \$110 | \$246,372 | \$107 | 97% | 46 |
| Area 164 Hot Springs Village - Jessieville School District | | | | | | | | | | |
| 2016 | April | 27 | \$118,000 | 1928 | \$121,855 | \$63 | \$115,550 | \$60 | 95% | 82 |
| 2017 | April | 18 | \$85,500 | 1474 | \$94,590 | \$63 | \$90,688 | \$61 | 96% | 98 |
| 2018 | April | 17 | \$100,000 | 1772 | \$139,894 | \$78 | \$133,111 | \$75 | 95% | 68 |

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2018**

Single Family Residential

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|--------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| Clark | | | | | | | | | | |
| 2016 | YTD | 20 | \$111,500 | 2067 | \$128,584 | \$62 | \$122,879 | \$59 | 96% | 132 |
| 2017 | YTD | 30 | \$116,000 | 1970 | \$136,738 | \$70 | \$127,555 | \$65 | 93% | 176 |
| 2018 | YTD | 20 | \$114,750 | 1943 | \$137,391 | \$74 | \$131,395 | \$71 | 96% | 143 |
| Clay | | | | | | | | | | |
| 2016 | YTD | 3 | \$21,500 | 943 | \$24,716 | \$25 | \$23,966 | \$24 | 97% | 35 |
| 2017 | YTD | 7 | \$52,000 | 1717 | \$67,442 | \$41 | \$62,542 | \$37 | 93% | 126 |
| 2018 | YTD | 7 | \$61,500 | 1609 | \$65,400 | \$43 | \$63,800 | \$42 | 98% | 111 |
| Cleburne | | | | | | | | | | |
| 2016 | YTD | 105 | \$132,000 | 1866 | \$181,781 | \$93 | 167,837 | \$86 | 92% | 161 |
| 2017 | YTD | 110 | \$120,000 | 1748 | \$184,280 | \$98 | 167,938 | \$90 | 91% | 111 |
| 2018 | YTD | 117 | \$134,500 | 1813 | \$198,601 | \$103 | 185,884 | \$96 | 94% | 133 |
| Conway | | | | | | | | | | |
| 2016 | YTD | 32 | \$58,200 | 1577 | \$85,721 | \$52 | \$81,094 | \$48 | 95% | 232 |
| 2017 | YTD | 44 | \$76,500 | 1565 | \$93,927 | \$61 | \$89,614 | \$58 | 95% | 103 |
| 2018 | YTD | 39 | \$113,000 | 1662 | \$116,907 | \$72 | \$112,079 | \$69 | 96% | 155 |
| Faulkner | | | | | | | | | | |
| 2016 | YTD | 450 | \$144,000 | 1853 | \$168,290 | \$87 | \$163,433 | \$85 | 97% | 79 |
| 2017 | YTD | 536 | \$149,375 | 1878 | \$171,528 | \$89 | \$167,708 | \$87 | 98% | 75 |
| 2018 | YTD | 460 | \$153,950 | 1862 | \$176,168 | \$93 | \$172,284 | \$91 | 98% | 49 |
| Fulton | | | | | | | | | | |
| 2016 | YTD | 13 | \$60,000 | 1612 | \$86,600 | \$52 | \$76,641 | \$46 | 89% | 180 |
| 2017 | YTD | 17 | \$59,900 | 1585 | \$110,805 | \$62 | \$101,511 | \$56 | 89% | 315 |
| 2018 | YTD | 13 | \$87,500 | 1718 | \$128,892 | \$73 | \$120,661 | \$68 | 92% | 301 |
| Garland | | | | | | | | | | |
| 2016 | YTD | 349 | \$138,000 | 2028 | \$182,088 | \$86 | \$172,620 | \$81 | 95% | 121 |
| 2017 | YTD | 349 | \$135,000 | 1960 | \$186,082 | \$90 | \$177,407 | \$86 | 95% | 125 |
| 2018 | YTD | 472 | \$150,000 | 1949 | \$200,026 | \$248 | \$190,234 | \$234 | 95% | 116 |
| Grant | | | | | | | | | | |
| 2016 | YTD | 38 | \$123,000 | 1685 | \$146,501 | \$83 | \$142,845 | \$81 | 98% | 86 |
| 2017 | YTD | 49 | \$109,000 | 1601 | \$113,779 | \$70 | \$110,243 | \$68 | 97% | 83 |
| 2018 | YTD | 52 | \$147,750 | 1838 | \$158,106 | \$86 | \$154,475 | \$84 | 98% | 65 |
| Greene | | | | | | | | | | |
| 2016 | YTD | 137 | \$113,000 | 1758 | \$125,832 | \$69 | \$121,957 | \$67 | 97% | 89 |
| 2017 | YTD | 163 | \$120,000 | 1743 | \$128,085 | \$72 | \$123,641 | \$69 | 97% | 67 |
| 2018 | YTD | 157 | \$120,000 | 1719 | \$126,204 | \$73 | \$122,144 | \$70 | 97% | 55 |
| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
| Hot Spring | | | | | | | | | | |
| 2016 | YTD | 51 | \$104,000 | 1802 | \$125,408 | \$66 | \$119,693 | \$63 | 95% | 92 |
| 2017 | YTD | 56 | \$77,450 | 1830 | \$97,037 | \$55 | \$90,301 | \$52 | 93% | 141 |
| 2018 | YTD | 67 | \$102,100 | 1667 | \$116,894 | \$71 | \$112,276 | \$68 | 96% | 88 |
| Izard | | | | | | | | | | |
| 2016 | YTD | 12 | \$45,700 | 1489 | \$55,091 | \$38 | \$50,366 | \$34 | 91% | 208 |
| 2017 | YTD | 27 | \$59,900 | 1469 | \$75,300 | \$56 | \$68,338 | \$51 | 91% | 144 |
| 2018 | YTD | 31 | \$58,500 | 1542 | \$87,845 | \$56 | \$81,662 | \$51 | 93% | 187 |

| | | | | | | | | | | |
|------------------|-----|------|-----------|------|-----------|------|-----------|------|-----|-----|
| Jefferson | | | | | | | | | | |
| 2016 | YTD | 129 | \$72,000 | 1801 | \$86,735 | \$47 | \$82,587 | \$45 | 95% | 129 |
| 2017 | YTD | 127 | \$84,900 | 2109 | \$111,239 | \$51 | \$103,534 | \$47 | 93% | 158 |
| 2018 | YTD | 137 | \$85,000 | 1851 | \$97,555 | \$50 | \$92,051 | \$47 | 94% | 82 |
| Lonoke | | | | | | | | | | |
| 2016 | YTD | 327 | \$130,500 | 1794 | \$144,360 | \$78 | \$140,086 | \$76 | 97% | 79 |
| 2017 | YTD | 348 | \$136,750 | 1774 | \$153,665 | \$85 | \$150,209 | \$83 | 98% | 72 |
| 2018 | YTD | 381 | \$140,000 | 1805 | \$156,982 | \$85 | \$152,367 | \$83 | 97% | 56 |
| Perry | | | | | | | | | | |
| 2016 | YTD | 9 | \$65,000 | 2054 | \$142,566 | \$55 | \$137,688 | \$54 | 97% | 115 |
| 2017 | YTD | 11 | \$75,190 | 1323 | \$99,995 | \$73 | \$93,312 | \$66 | 93% | 109 |
| 2018 | YTD | 25 | \$112,900 | 1813 | \$154,293 | \$80 | \$145,076 | \$75 | 94% | 129 |
| Polk | | | | | | | | | | |
| 2016 | YTD | 60 | \$80,750 | 1575 | \$106,218 | \$76 | \$99,729 | \$72 | 94% | 234 |
| 2017 | YTD | 66 | \$96,250 | 1610 | \$119,431 | \$74 | \$112,638 | \$70 | 94% | 265 |
| 2018 | YTD | 73 | \$110,000 | 1818 | \$124,305 | \$72 | \$120,295 | \$70 | 97% | 197 |
| Pulaski | | | | | | | | | | |
| 2016 | YTD | 1619 | \$150,000 | 2005 | \$192,111 | \$89 | \$185,594 | \$86 | 97% | 70 |
| 2017 | YTD | 1572 | \$159,900 | 2025 | \$204,817 | \$94 | \$198,237 | \$96 | 97% | 77 |
| 2018 | YTD | 1671 | \$162,000 | 2005 | \$208,761 | \$97 | \$202,472 | \$64 | 97% | 61 |
| Saline | | | | | | | | | | |
| 2016 | YTD | 510 | \$146,150 | 1858 | \$167,553 | \$87 | \$162,066 | \$84 | 97% | 71 |
| 2017 | YTD | 539 | \$150,000 | 1917 | \$181,724 | \$91 | \$177,258 | \$89 | 98% | 62 |
| 2018 | YTD | 560 | \$159,900 | 1656 | \$193,778 | \$96 | \$189,669 | \$64 | 98% | 59 |
| Sharp | | | | | | | | | | |
| 2016 | YTD | 55 | \$49,440 | 1431 | \$76,158 | \$51 | \$71,317 | \$48 | 94% | 271 |
| 2017 | YTD | 75 | \$46,000 | 1556 | \$92,571 | \$52 | \$83,151 | \$47 | 90% | 235 |
| 2018 | YTD | 65 | \$69,000 | 1656 | \$97,960 | \$57 | \$91,015 | \$53 | 93% | 220 |
| Van Buren | | | | | | | | | | |
| 2016 | YTD | 54 | \$56,500 | 1330 | \$83,031 | \$59 | \$75,658 | \$54 | 91% | 218 |
| 2017 | YTD | 65 | \$61,000 | 1514 | \$109,159 | \$63 | \$101,255 | \$58 | 93% | 160 |
| 2018 | YTD | 71 | \$78,500 | 1751 | \$112,757 | \$62 | \$105,548 | \$58 | 94% | 133 |
| White | | | | | | | | | | |
| 2016 | YTD | 200 | \$112,250 | 1809 | \$129,610 | \$69 | \$124,301 | \$66 | 96% | 114 |
| 2017 | YTD | 228 | \$115,500 | 1789 | \$135,962 | \$74 | \$131,215 | \$71 | 97% | 91 |
| 2018 | YTD | 244 | \$115,825 | 1788 | \$140,562 | \$73 | \$132,577 | \$69 | 94% | 80 |

| Year & Area | Time Range | # Sold | Median Sold \$\$ | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|------------------------------------------------------------|----------------|----------------|---------------|----------------|-------------|--------|---------|
| Area 163 | | | Hot Springs Village - Fountain Lake School District | | | | | | | |
| 2016 | YTD | 83 | \$190,000 | 2219 | \$220,745 | \$95 | \$211,332 | \$91 | 96% | 121 |
| 2017 | YTD | 81 | \$209,500 | 2336 | \$230,516 | \$96 | \$219,491 | \$92 | 95% | 116 |
| 2018 | YTD | 113 | \$212,000 | 2353 | \$257,013 | \$107 | \$248,082 | \$104 | 97% | 71 |
| Area 164 | | | Hot Springs Village - Jessieville School District | | | | | | | |
| 2016 | YTD | 73 | \$118,000 | 1903 | \$130,486 | \$66 | \$123,265 | \$63 | 94% | 98 |
| 2017 | YTD | 85 | \$92,500 | 1715 | \$118,222 | \$67 | \$112,256 | \$64 | 95% | 116 |
| 2018 | YTD | 72 | \$119,500 | 1733 | \$135,922 | \$77 | \$129,725 | \$74 | 95% | 72 |