#### CARMLS, Inc.

### Monthly Statistical Information

## April, 2020

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Sales Closed by County for April 2020	pg
Sales Closed by County for Year To D	nte 2020pg

# CARMLS Real Estate Information Sales Closed by Area for April 2020

Single Family Residential

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Year & County Clark	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
2018	April	5	\$79,500	1503	\$138,860	\$86	\$133,000	\$82	96%	178
2019	April	15	\$134,700	1893	\$158,231	\$86	\$150,338	\$83	95%	130
2020	April	8	\$105,000	2239	\$148,087	\$62	\$139,312	\$59	94%	103
		_	<b>¥</b> 130,000		<b>*</b> 110,001	**-	* : = = ; = : =	***		
Clay										
2018	April	2	\$68,800	2446	\$66,950	\$27	\$68,800	\$28	103%	12
2019	April	1	\$47,500	2016	\$50,500	\$25	\$47,500	\$24	94%	46
2020	April	3	\$65,000	1576	\$95,000	\$57	\$95,000	\$57	100%	80
01-1										
Cleburne		40	<b>#</b> 450 000	4050	<b>#</b> 040.000	<b>0444</b>	<b>#</b> 004 004	<b>0400</b>	050/	00
2018	April	43	\$159,000	1850	\$212,006	\$111	\$201,061	\$106	95%	99
2019	April	44	\$122,750	1867	\$168,633	\$86	\$156,476	\$80	93%	87
2020	April	28	\$153,475	1877	\$199,735	\$103	\$183,750	\$96	92%	153
Conway										
2018	April	8	\$122,500	1867	\$129,698	\$72	\$127,312	\$70	98%	72
2019	April	17	\$115,000	1574	\$113,705	\$77	\$112,394	\$76	99%	74
2020	April	15	\$160,000	1974	\$166,909	\$86	\$159,037	\$81	95%	78
Faulkner	A	400	<b>0.450.050</b>	4075	<b>0475 500</b>	Φ00	<b>#470.000</b>	Φ0.4	000/	40
2018	April	128	\$153,950	1875	\$175,599	\$92	\$172,802	\$91	98%	46
2019	April	136	\$165,000	1866	\$191,042	\$100	\$187,246	\$98	98%	47
2020	April	143	\$185,000	1881	\$199,202	\$105	\$195,127	\$103	98%	48
Fulton										
2018	April	6	\$113,350	2042	\$126,583	\$62	\$119,116	\$58	94%	120
2019	April	6	\$62,450	1290	\$89,108	\$70	\$85,983	\$68	96%	170
2020	April	8	\$106,000	1795	\$149,975	\$82	\$135,250	\$74	90%	410
Carland										
Garland 2018	April	156	\$157,450	2020	\$219,220	\$103	\$207,010	\$98	94%	121
2019	April	150	\$137,430	2030	\$198,474	\$103	\$190,939	\$90 \$91	96%	74
2019	April	124	\$141,300	2048 1909	\$218,965	\$105	\$208,993	\$102	95%	69
2020	April	124	\$101,000	1909	φ210,900	\$105	\$200,993	\$102	9376	09
Grant										
2018	April	13	\$195,000	2097	\$184,530	\$89	\$180,773	\$87	98%	70
2019	April	13	\$162,000	1940	\$173,661	\$89	\$177,226	\$86	102%	33
2020	April	17	\$139,900	1706	\$156,317	\$88	\$151,617	\$85	97%	55
_										
Greene	April	11	¢127.000	4540	¢122 510	<b>Ф</b> 77	¢117 coc	<b>Ф</b> 74	069/	40
2018	April	41	\$127,000	1543	\$122,518	\$77	\$117,696	\$74	96%	40
2019	April	32	\$128,000	1759	\$139,756 \$430,704	\$77	\$134,343	\$74	96%	66
2020	April	37	\$136,000	1608	\$139,794	\$85	\$137,106	\$83	98%	34
Hot Sprin	g									
2018	April	21	\$124,500	1663	\$119,347	\$71	\$113,861	\$68	95%	88
2019	April	15	\$138,000	2384	\$183,223	\$75	\$176,140	\$73	96%	117
2020	April	10	\$151,950	2000	\$147,145	\$72	\$142,265	\$70	97%	96

Year & County Izard	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
2018	April	10	\$62,000	1978	\$115,840	\$53	\$109,630	\$50	95%	130
2019	April	8	\$129,500	1474	\$113,225		\$111,506	\$79	98%	99
2020	April	10	\$151,950	2000	\$147,145	\$72	\$142,265	\$70	97%	96
Jefferson										
2018	April	41	\$77,000	1716	\$90,073	\$49	\$83,763	\$46	93%	55
2019	April	31	\$113,650	1866	\$124,072	\$63	\$120,306	\$61	97%	77
2020	April	32	\$101,500	1847	\$111,156	\$60	\$107,155	\$58	96%	48
Lonoke										
2018	April	111	\$143,500	1719	\$147,936	\$85	\$144,391	\$83	98%	57
2019	April	138	\$150,425	1803	\$169,176		\$166,553	\$91	98%	58
2020	April	106	\$165,499	1824	\$178,800	\$97	\$176,356	\$95	99%	41
Perry										
2018	April	7	\$112,900	1985	\$167,614	\$76	\$165,628	\$75	99%	50
2019	April	4	\$76,500	1064	\$138,725		\$95,750	\$96	69%	41
2020	April	4	\$221,200	2409	\$279,350	\$119	\$269,100	\$115	96%	58
Polk										
2018	April	17	\$104,200	1616	\$107,747	\$67	\$103,694	\$64	96%	157
2019	April	21	\$111,500	1735	\$126,686		\$120,839	\$72	95%	143
2020	April	16	\$142,000	1773	\$152,974	\$87	\$142,625	\$79	93%	156
Pulaski										
2018	April	521	\$172,500	2097	\$223,655	\$100	\$218,110	\$97	98%	53
2019	April	503	\$166,900	1986	\$204,371	\$97	\$198,740	\$94	97%	51
2020	April	485	\$182,000	2042	\$224,087		\$218,164	\$102	97%	45
Oalina										
Saline 2018	April	163	\$173,000	1965	\$202,665	\$99	\$199,526	\$98	98%	50
2019	April	179	\$164,900	1899	\$192,834	\$98	\$188,902	\$96	98%	53
2020	April	159	\$177,500	1988	\$206,598	\$101	\$203,875	\$100	99%	32
Charm										
<b>Sharp</b> 2018	April	25	\$53,000	1562	\$89,629	\$55	\$82,536	\$50	92%	159
2019	April	30	\$82,125	1620	\$101,016		\$95,954	\$59	95%	162
2020	April	18	\$93,000	1524	\$108,994		\$103,755	\$66	95%	119
Van Dana	_									
Van Bure 2018	<b>n</b> April	20	\$62,250	1381	\$83,837	\$59	\$79,162	\$56	92%	150
2019	April	23	\$73,300	1686	\$111,263		\$108,909	\$60	92%	187
2020	April	19	\$99,900	1496	\$129,160		\$120,365	\$75	92%	110
White										
<b>wnite</b> 2018	April	64	\$123,450	1710	\$132,067	\$74	\$124,987	\$70	95%	90
2019	April	60	\$127,750	1748	\$147,892		\$141,765	\$78	96%	77
2020	April	69	\$138,500	1870	\$157,437		\$152,604	\$81	97%	71
Year &	Tima	#	Modion	Λνα Λου	Ava I ist	I D¢/A~~	Ava Sald	¢/A.s.v		۸۷۵
Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163				Springs Vil	llage - Four		School Dist			
2018	April	40	\$205,250	2233	\$254,055		\$246,372	\$107	97%	46
2019	April	28	\$195,000	2281	\$234,254		\$227,974	\$98	97%	57
2020	April	27	\$217,000	2070	\$224,562	\$107	\$219,288	\$104	98%	39
Area 164			Но	t Springs \	Village - Je	ssieville So	chool Distric	et		
2018	April	17	\$100,000	1772	\$139,894	\$78	\$133,111	\$75	95%	68
2019	April	31	\$132,500	1887	\$145,783		\$142,029	\$74	97%	43
2020	April	22	\$107,250	1463	\$120,793	\$82	\$118,359	\$80	98%	69

# **CARMLS Real Estate Information Sales Closed by Area for YTD 2020**

#### **Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark 2018 2019 2020	YTD YTD YTD	20 31 38	\$114,750 \$142,715 \$93,750	1943 1939 1797	\$137,391 \$149,845 \$118,899		\$131,395 \$142,715 \$112,041	\$71 \$75 \$62	96% 95% 94%	143 130 75
2018 2019 2020	YTD YTD YTD	7 4 19	\$61,500 \$69,750 \$67,500	1609 2150 1693	\$65,400 \$87,500 \$91,968	\$46	\$63,800 \$80,625 \$87,089	\$42 \$43 \$49	98% 92% 95%	111 85 79
2018 2019 2019	YTD YTD YTD	117 129 129	\$134,500 \$135,000 \$145,700	1813 1866 1863	\$198,601 \$183,171 \$188,828	\$103 \$92 \$98	185,884 170,706 177,778	\$96 \$86 \$93	94% 93% 94%	133 114 125
2018 2019 2020	YTD YTD YTD	39 54 62	\$113,000 \$113,750 \$90,173	1662 1772 1759	\$116,907 \$128,205 \$131,002	\$77	\$112,079 \$130,292 \$122,590	\$69 \$75 \$67	96% 102% 94%	155 85 94
Faulkner 2018 2019 2020	YTD YTD YTD	460 451 495	\$153,950 \$160,000 \$177,900	1862 1857 1873	\$176,168 \$180,705 \$195,616	\$95	\$172,284 \$176,634 \$191,866	\$91 \$93 \$101	98% 98% 98%	49 56 44
Fulton 2018 2019 2020	YTD YTD YTD	13 17 28	\$87,500 \$126,000 \$97,500	1718 1692 1703	\$128,892 \$142,273 \$127,732	\$91	\$120,661 \$136,335 \$117,145	\$68 \$88 \$66	94% 96% 92%	301 206 229
<b>Garland</b> 2018 2019 2020	YTD YTD YTD	487 499 498	\$149,900 \$145,000 \$158,000	1952 1931 1891	\$199,345 \$194,959 \$208,116	\$96	\$189,636 \$186,592 \$199,421	\$93 \$92 \$101	95% 96% 96%	115 76 70
Grant 2018 2019 2020	YTD YTD YTD	52 55 49	\$147,750 \$136,750 \$149,900	1838 1795 1808	\$158,106 \$153,235 \$157,674	\$84	\$154,475 \$151,835 \$154,718	\$84 \$82 \$84	98% 99% 98%	65 55 52
Greene 2018 2019 2020	YTD YTD YTD	157 140 143	\$120,000 \$132,750 \$125,000	1719 1761 1642	\$126,204 \$139,302 \$136,524	\$78	\$122,144 \$135,327 \$130,431	\$70 \$75 \$77	97% 97% 96%	55 62 48
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Sprin 2018 2019 2020	YTD YTD YTD YTD	67 75 68	\$102,100 \$110,000 \$98,750	1667 1846 1688	\$116,894 \$133,396 \$120,969	\$71	\$112,276 \$127,892 \$117,170	\$68 \$65 \$66	96% 96% 97%	88 78 67
2018 2019 2020	YTD YTD YTD	31 26 34	\$58,500 \$108,400 \$80,500	1542 1440 1548	\$87,845 \$118,680 \$107,129	\$96	\$81,662 \$113,884 \$101,479	\$51 \$91 \$65	93% 96% 95%	187 134 83

20	son 018 019 020	YTD YTD YTD	137 116 139	\$85,000 \$93,400 \$89,000	1851 1898 1844	\$97,555 \$109,785 \$113,459	\$50 \$56 \$59	\$92,051 \$105,446 \$108,885	\$47 \$53 \$56	94% 96% 96%	82 75 66
20	<b>(e</b> 018 019 020	YTD YTD YTD	381 388 413	\$140,000 \$148,395 \$159,900	1805 1777 1838	\$156,982 \$163,115 \$173,986	\$85 \$90 \$94	\$152,367 \$159,987 \$170,240	\$83 \$89 \$92	97% 98% 98%	56 65 54
20	018 019 020	YTD YTD YTD	25 20 23	\$112,900 \$114,500 \$99,000	1813 1470 1693	\$154,293 \$145,725 \$142,180	\$80 \$98 \$83	\$145,076 \$122,395 \$136,241	\$75 \$82 \$78	94% 84% 96%	129 89 74
20	018 019 020	YTD YTD YTD	73 67 54	\$110,000 \$90,000 \$98,250	1818 1526 1644	\$124,305 \$110,551 \$122,314	\$72 \$76 \$73	\$120,295 \$104,737 \$115,917	\$70 \$72 \$68	97% 95% 95%	197 141 134
20	<b>ki</b> 018 019 020	YTD YTD YTD	1671 1650 1684	\$162,000 \$161,500 \$173,000	2005 1976 2032	\$208,761 \$203,581 \$216,898	\$104 \$103 \$101	\$202,472 \$197,119 \$210,321	\$101 \$98 \$98	97% 97% 97%	61 56 51
20	9 018 019 020	YTD YTD YTD	560 658 688	\$159,900 \$166,950 \$170,000	1656 1942 1978	\$193,778 \$195,982 \$209,356	\$117 \$100 \$102	\$189,669 \$190,932 \$204,786	\$115 \$98 \$100	98% 97% 98%	59 56 47
20	) 018 019 020	YTD YTD YTD	65 79 72	\$69,000 \$65,000 \$58,500	1656 1445 1465	\$97,960 \$95,186 \$93,888	\$57 \$65 \$61	\$91,015 \$90,171 \$85,976	\$53 \$61 \$56	93% 95% 92%	220 228 126
20	onen 18 19 19 120	YTD YTD YTD	71 71 75	\$78,500 \$73,000 \$105,000	1751 1591 1590	\$112,757 \$105,671 \$135,379	\$62 \$62 \$80	\$105,548 \$99,113 \$128,724	\$58 \$58 \$75	94% 94% 95%	133 168 165
20	018 019 020	YTD YTD YTD	244 220 243	\$115,825 \$120,500 \$121,750	1788 1779 1793	\$140,562 \$144,541 \$141,117	\$73 \$78 \$77	\$132,577 \$139,004 \$136,018	\$69 \$74 \$74	94% 96% 96%	80 97 76

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot	Springs Vil	lage - Four	ntain Lake	<b>School Dist</b>	rict		
2018	YTD	113	\$212,000	2353	\$257,013	\$107	\$248,082	\$104	97%	71
2019	YTD	107	\$209,000	2291	\$240,682	\$103	\$231,292	\$99	96%	80
2020	YTD	127	\$227,000	2310	\$246,284	\$105	\$238,140	\$102	97%	89
Area 164			Н	ot Springs \	Village - Je	ssieville S	chool Distric	ct		
2018	YTD	72	\$119,500	1733	\$135,922	\$77	\$129,725	\$74	95%	72
2019	YTD	81	\$115,000	1748	\$136,674	\$77	\$131,950	\$74	97%	59
2020	YTD	60	\$115,500	1621	\$137,727	\$85	\$134,273	\$82	97%	59