

CARMLS, Inc.

Monthly Statistical Information

Aug, 2018

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Sales Closed by County for August 2018pg 2

Sales Closed by County for Year To Date 2018pg 4

**CARMLS Real Estate Information
Sales Closed by Area for Aug 2018**

Single Family Residential										
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2016	Aug	6	\$141,000	1922	\$143,303	\$73	\$136,916	\$69	96%	121
2017	Aug	10	\$125,750	2178	\$151,650	\$69	\$149,590	\$69	99%	67
2018	Aug	6	\$126,250	1675	\$114,650	\$66	\$100,166	\$61	87%	102
Clay										
2016	Aug	2	\$50,750	1150	\$50,750	\$44	\$50,750	\$44	100%	42
2017	Aug	6	\$25,750	1540	\$37,533	\$24	\$33,316	\$21	89%	178
2018	Aug	4	\$51,545	1520	\$53,850	\$35	\$49,747	\$33	92%	93
Cleburne										
2016	Aug	41	\$128,750	1561	\$163,653	\$101	\$151,803	\$94	93%	142
2017	Aug	46	\$151,250	1729	\$201,075	\$124	\$188,564	\$117	94%	106
2018	Aug	63	\$168,000	1890	\$205,871	\$105	\$192,637	\$97	94%	104
Conway										
2016	Aug	7	\$115,000	2073	\$153,757	\$69	\$149,857	\$67	97%	119
2017	Aug	11	\$68,000	1375	\$72,572	\$51	\$68,140	\$47	94%	71
2018	Aug	15	\$98,000	1612	\$116,273	\$68	\$110,394	\$65	95%	84
Faulkner										
2016	Aug	144	\$150,000	1906	\$177,506	\$91	\$174,242	\$89	98%	44
2017	Aug	184	\$168,500	1946	\$185,218	\$94	\$180,655	\$91	98%	67
2018	Aug	172	\$163,000	1895	\$190,408	\$98	\$185,712	\$95	98%	46
Fulton										
2016	Aug	2	\$108,950	1510	\$110,950	\$64	\$108,950	\$63	98%	711
2017	Aug	6	\$107,000	1827	\$108,216	\$61	\$102,216	\$58	94%	123
2018	Aug	6	\$135,500	1619	\$119,883	\$70	\$111,083	\$65	93%	143
Garland										
2016	Aug	147	\$145,000	1836	\$168,896	\$90	\$161,300	\$86	96%	99
2017	Aug	147	\$150,000	2049	\$211,249	\$98	\$194,875	\$91	92%	151
2018	Aug	163	\$153,000	2023	\$217,319	\$100	\$206,412	\$95	95%	70
Grant										
2016	Aug	12	\$91,050	1645	\$109,695	\$62	\$105,278	\$59	96%	62
2017	Aug	16	\$153,500	2018	\$169,937	\$83	\$164,253	\$80	97%	42
2018	Aug	16	\$153,000	2023	\$217,319	\$100	\$206,412	\$95	95%	70
Greene										
2016	Aug	50	\$125,000	1889	\$146,918	\$75	\$143,691	\$73	98%	72
2017	Aug	45	\$122,000	1713	\$134,205	\$75	\$127,721	\$72	95%	54
2018	Aug	50	\$122,500	1829	\$129,374	\$73	\$126,844	\$68	98%	43
Hot Spring										
2016	Aug	18	\$129,500	1781	\$109,187	\$57	\$105,911	\$55	97%	130
2017	Aug	16	\$94,500	1275	\$60,005	\$49	\$53,645	\$54	89%	111
2018	Aug	23	\$94,500	1757	\$117,393	\$63	\$114,918	\$62	98%	109

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Izard										
2016	Aug	10	\$63,750	1590	\$97,730	\$60	\$88,590	\$54	91%	240
2017	Aug	10	\$43,450	1590	\$97,730	\$60	\$88,590	\$54	91%	273
2018	Aug	9	\$62,500	1669	\$98,888	\$57	\$91,322	\$54	92%	103
Jefferson										
2016	Aug	46	\$109,500	2013	\$120,522	\$57	\$115,175	\$54	96%	102
2017	Aug	46	\$82,000	1853	\$99,445	\$51	\$92,928	\$47	93%	105
2018	Aug	50	\$89,250	1837	\$106,545	\$55	\$102,904	\$53	97%	60
Lonoke										
2016	Aug	110	\$145,000	1878	\$161,995	\$85	\$158,243	\$83	98%	61
2017	Aug	111	\$139,900	1749	\$152,349	\$87	\$149,579	\$86	98%	64
2018	Aug	132	\$148,250	1749	\$152,349	\$87	\$149,579	\$86	98%	64
Perry										
2016	Aug	6	\$101,000	1947	\$123,050	\$58	\$111,450	\$52	91%	162
2017	Aug	6	\$111,950	1933	\$119,450	\$58	\$118,283	\$57	99%	29
2018	Aug	3	\$34,250	1594	\$39,933	\$27	\$38,416	\$26	96%	175
Polk										
2016	Aug	18	\$76,150	1614	\$114,055	\$65	\$105,650	\$61	93%	182
2017	Aug	21	\$135,000	1721	\$143,585	\$82	\$133,988	\$76	93%	141
2018	Aug	15	\$135,000	1567	\$143,720	\$97	\$138,280	\$93	96%	115
Pulaski										
2016	Aug	479	\$150,500	2015	\$191,008	\$89	\$183,961	\$85	96%	60
2017	Aug	486	\$160,000	2070	\$216,620	\$96	\$208,176	\$93	96%	60
2018	Aug	531	\$157,000	1935	\$189,062	\$91	\$183,387	\$88	97%	53
Saline										
2016	Aug	178	\$149,450	1904	\$177,028	\$90	\$172,699	\$88	98%	48
2017	Aug	199	\$172,250	2090	\$206,495	\$95	\$200,526	\$93	97%	50
2018	Aug	168	\$163,450	2004	\$196,970	\$96	\$191,978	\$93	97%	46
Sharp										
2016	Aug	24	\$61,000	1756	\$108,262	\$53	\$100,204	\$48	93%	348
2017	Aug	21	\$64,900	1624	\$113,285	\$69	\$105,371	\$64	93%	179
2018	Aug	30	\$62,000	1298	\$82,573	\$61	\$78,470	\$58	95%	155
Van Buren										
2016	Aug	18	\$44,000	1280	\$60,480	\$47	\$55,711	\$44	92%	210
2017	Aug	28	\$64,250	1618	\$133,042	\$69	\$121,060	\$63	91%	241
2018	Aug	23	\$77,500	1330	\$97,780	\$67	\$90,428	\$61	92%	190
White										
2016	Aug	70	\$142,450	2026	\$175,277	\$81	\$170,275	\$79	97%	70
2017	Aug	80	\$116,950	1723	\$132,236	\$76	\$127,897	\$73	97%	65
2018	Aug	80	\$125,500	1802	\$142,214	\$76	\$137,959	\$73	97%	59
Area 163 Hot Springs Village - Fountain Lake School District										
2016	Aug	34	\$222,450	2253	\$231,538	\$100	\$221,444	\$96	96%	90
2017	Aug	28	\$239,121	2577	\$265,864	\$102	\$252,121	\$97	95%	70
2018	Aug	25	\$210,000	2163	\$239,528	\$110	\$232,760	\$107	97%	85
Area 164 Hot Springs Village - Jessieville School District										
2016	Aug	28	\$86,500	1658	\$115,353	\$66	\$109,395	\$62	95%	100
2017	Aug	32	\$126,875	1880	\$141,310	\$75	\$136,290	\$72	96%	59
2018	Aug	37	\$137,000	1885	\$155,243	\$78	\$148,841	\$76	96%	58

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2018**

Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2016	YTD	54	\$105,500	1977	\$127,542	\$63	\$121,556	\$60	95%	128
2017	YTD	70	\$118,250	1928	\$134,823	\$69	\$127,692	\$66	95%	139
2018	YTD	62	\$124,625	1985	\$132,649	\$66	\$126,467	\$63	95%	159
Clay										
2016	YTD	14	\$38,200	1455	\$43,957	\$30	\$40,882	\$29	93%	60
2017	YTD	24	\$56,450	1715	\$66,412	\$37	\$63,329	\$35	95%	103
2018	YTD	24	\$56,450	1715	\$66,412	\$37	\$63,329	\$35	95%	103
Cleburne										
2016	YTD	261	\$134,000	1785	\$181,808	\$99	\$168,904	\$92	93%	132
2017	YTD	176	\$130,000	1758	\$183,420	\$105	\$169,418	\$98	92%	118
2018	YTD	326	\$144,450	1856	\$199,859	\$102	\$187,679	\$96	94%	123
Conway										
2016	YTD	78	\$76,500	1628	\$99,908	\$58	\$94,380	\$55	94%	150
2017	YTD	88	\$85,875	1653	\$102,879	\$62	\$95,388	\$58	93%	99
2018	YTD	91	\$92,500	1711	\$118,358	\$68	\$112,918	\$65	95%	107
Faulkner										
2016	YTD	1075	\$150,000	1877	\$172,965	\$90	\$168,951	\$88	98%	62
2017	YTD	1217	\$154,000	1903	\$176,869	\$91	\$173,040	\$89	98%	68
2018	YTD	1167	\$155,750	1861	\$178,362	\$94	\$174,659	\$92	98%	44
Fulton										
2016	YTD	27	\$89,000	1895	\$108,511	\$58	\$99,327	\$53	92%	230
2017	YTD	41	\$106,000	1699	\$115,667	\$64	\$106,000	\$59	92%	239
2018	YTD	32	\$108,750	1768	\$138,926	\$75	\$131,173	\$70	94%	230
Garland										
2016	YTD	881	\$139,000	1924	\$179,245	\$89	\$170,927	\$85	95%	112
2017	YTD	945	\$145,000	2004	\$197,264	\$94	\$187,255	\$89	95%	114
2018	YTD	1121	\$157,000	1960	\$207,287	\$164	\$197,662	\$159	95%	93
Grant										
2016	YTD	91	\$118,500	1702	\$136,599	\$77	\$131,837	\$74	97%	91
2017	YTD	99	\$124,000	1773	\$136,079	\$75	\$132,591	\$73	97%	88
2018	YTD	125	\$136,600	1815	\$152,592	\$84	\$148,730	\$81	97%	75
Greene										
2016	YTD	330	\$117,065	1723	\$126,063	\$71	\$122,886	\$69	97%	83
2017	YTD	363	\$124,000	1791	\$133,685	\$73	\$129,296	\$70	97%	68
2018	YTD	337	\$125,000	1750	\$131,035	\$75	\$128,444	\$72	98%	53
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2016	YTD	131	\$108,000	1734	\$118,467	\$66	\$113,013	\$62	95%	99
2017	YTD	131	\$80,000	1759	\$101,544	\$58	\$95,860	\$55	94%	114
2018	YTD	149	\$100,000	1711	\$126,853	\$72	\$122,216	\$69	96%	79
Izard										
2016	YTD	32	\$55,950	1636	\$85,853	\$52	\$77,490	\$47	90%	247
2017	YTD	55	\$57,000	1583	\$86,931	\$56	\$78,763	\$51	91%	180
2018	YTD	74	\$73,700	1721	\$101,832	\$58	\$95,716	\$54	94%	162

Jefferson										
2016	YTD	292	\$80,000	1872	\$98,346	\$50	\$93,672	\$48	95%	112
2017	YTD	285	\$83,900	2042	\$108,475	\$51	\$101,162	\$47	93%	128
2018	YTD	287	\$88,500	1903	\$102,614	\$52	\$97,154	\$49	95%	83
Lonoke										
2016	YTD	762	\$135,100	1827	\$152,495	\$82	\$148,402	\$80	97%	72
2017	YTD	793	\$139,900	1766	\$153,065	\$85	\$149,779	\$84	98%	69
2018	YTD	871	\$145,000	1803	\$162,352	\$88	\$158,668	\$86	98%	50
Perry										
2016	YTD	27	\$97,000	2046	\$127,331	\$59	\$120,806	\$56	95%	100
2017	YTD	37	\$85,000	1694	\$116,145	\$66	\$109,929	\$62	95%	95
2018	YTD	41	\$103,500	1728	\$137,106	\$75	\$130,026	\$71	95%	122
Polk										
2016	YTD	133	\$75,000	1609	\$107,292	\$69	\$100,945	\$65	94%	213
2017	YTD	143	\$100,000	1688	\$127,713	\$75	\$120,218	\$71	94%	210
2018	YTD	145	\$100,000	2001	\$206,046	\$96	\$200,376	\$94	97%	55
Pulaski										
2016	YTD	3789	\$153,500	1996	\$193,104	\$90	\$187,007	\$87	97%	65
2017	YTD	3682	\$163,700	2037	\$207,525	\$95	\$201,133	\$92	97%	61
2018	YTD	3853	\$164,000	2037	\$207,525	\$95	\$201,133	\$92	97%	61
Saline										
2016	YTD	1240	\$153,000	1908	\$174,832	\$89	\$170,474	\$86	98%	64
2017	YTD	1388	\$162,250	1970	\$192,418	\$94	\$187,845	\$92	98%	58
2018	YTD	1365	\$165,900	1980	\$199,579	\$98	\$195,419	\$96	98%	51
Sharp										
2016	YTD	140	\$54,250	1493	\$82,914	\$51	\$78,149	\$48	94%	239
2017	YTD	242	\$56,000	1536	\$89,575	\$54	\$81,945	\$50	91%	253
2018	YTD	159	\$69,900	1536	\$97,631	\$61	\$89,243	\$56	91%	207
Van Buren										
2016	YTD	151	\$59,000	1364	\$86,842	\$60	\$80,484	\$56	93%	151
2017	YTD	168	\$61,500	1469	\$102,729	\$62	\$95,136	\$57	93%	204
2018	YTD	165	\$77,000	1578	\$104,058	\$62	\$96,655	\$58	93%	138
White										
2016	YTD	519	\$118,500	1841	\$140,950	\$73	\$136,369	\$71	97%	94
2017	YTD	513	\$119,000	1774	\$137,668	\$75	\$132,999	\$73	97%	81
2018	YTD	534	\$123,550	1809	\$145,742	\$77	\$139,465	\$73	96%	72

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot Springs Village - Fountain Lake School District							
2016	YTD	226	\$190,500	2213	\$221,894	\$97	\$212,866	\$93	96%	226
2017	YTD	222	\$219,500	2384	\$246,727	\$101	\$235,469	\$97	95%	113
2017	YTD	222	\$219,500	2384	\$246,727	\$101	\$235,469	\$97	95%	113
Area 164			Hot Springs Village - Jessieville School District							
2016	YTD	168	\$109,000	1796	\$125,571	\$68	\$119,557	\$65	95%	108
2017	YTD	201	\$107,000	1738	\$127,559	\$72	\$121,979	\$69	96%	93
2018	YTD	240	\$253,696	2310	\$253,696	\$108	\$245,004	\$104	97%	74