

# CARMLS, Inc.

## Monthly Statistical Information

Dec, 2018

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**CARMLS Real Estate Information  
Sales Closed by Area for Dec 2018**

**Single Family Residential**

<b>Year &amp; County</b>	<b>Time Range</b>	<b># Sold</b>	<b>Median Sold \$\$</b>	<b>Avg Apx SQFT</b>	<b>Avg List Price</b>	<b>LP\$/Apx SQFT</b>	<b>Avg Sold Price</b>	<b>\$/Apx SQFT</b>	<b>%SP/LP</b>	<b>Avg DOM</b>
<b>Clark</b>										
2016	Dec	7	\$113,500	1702	\$149,714	\$86	\$142,414	\$82	95%	178
2017	Dec	7	\$119,000	1982	\$137,040	\$70	\$122,500	\$64	89%	184
2018	Dec	10	\$114,750	1557	\$123,540	\$75	\$113,350	\$68	92%	91
<b>Clay</b>										
2016	Dec	6	\$39,500	1373	\$56,700	\$41	\$51,900	\$37	92%	85
2017	Dec	2	\$152,500	2144	\$161,450	\$69	\$152,500	\$66	94%	97
2018	Dec	2	\$107,500	1819	\$110,500	\$58	\$107,500	\$56	97%	9
<b>Cleburne</b>										
2016	Dec	25	\$159,950	2106	\$222,663	\$99	\$208,472	\$93	94%	169
2017	Dec	19	\$145,000	1827	\$222,828	\$121	\$200,971	\$106	90%	144
2018	Dec	26	\$126,500	1613	\$171,873	\$111	\$162,875	\$105	95%	88
<b>Conway</b>										
2016	Dec	9	\$81,322	1442	\$84,488	\$58	\$81,322	\$55	96%	26
2017	Dec	5	\$89,000	1525	\$135,760	\$77	\$133,900	\$76	99%	58
2018	Dec	7	\$68,000	1637	\$119,928	\$67	\$113,985	\$63	95%	54
<b>Faulkner</b>										
2016	Dec	105	\$155,000	1906	\$175,714	\$90	\$171,608	\$88	98%	71
2017	Dec	119	\$164,700	1981	\$189,315	\$94	\$185,823	\$92	98%	41
2018	Dec	112	\$154,950	1854	\$182,436	\$95	\$177,872	\$93	97%	49
<b>Fulton</b>										
2016	Dec	1	\$75,000	1421	\$87,500	\$62	\$75,000	\$53	86%	520
2017	Dec	1	\$249,000	3120	\$254,900	\$82	\$249,000	\$80	98%	404
2018	Dec	2	\$62,250	1160	\$70,500	\$67	\$62,250	\$59	88%	17
<b>Garland</b>										
2016	Dec	102	\$143,050	1954	\$196,986	\$94	\$186,228	\$89	95%	165
2017	Dec	117	\$132,500	1977	\$166,880	\$84	\$158,552	\$80	95%	87
2018	Dec	86	\$144,000	1970	\$183,294	\$88	\$172,797	\$84	94%	91
<b>Grant</b>										
2016	Dec	7	\$130,000	1960	\$165,485	\$80	\$156,271	\$76	94%	105
2017	Dec	8	\$130,450	1966	\$160,450	\$79	\$159,612	\$79	99%	60
2018	Dec	10	\$173,551	1949	\$163,700	\$79	\$157,370	\$16	96%	57
<b>Greene</b>										
2016	Dec	39	\$90,000	1591	\$103,333	\$64	\$100,828	\$62	98%	60
2017	Dec	28	\$121,750	1937	\$118,494	\$66	\$116,287	\$61	98%	76
2018	Dec	26	\$118,000	1729	\$142,696	\$83	\$144,444	\$84	101%	66
<b>Hot Spring</b>										
2016	Dec	12	\$141,450	1696	\$131,383	\$70	\$125,191	\$66	95%	116
2017	Dec	16	\$108,200	1823	\$131,540	\$70	\$123,768	\$66	94%	62
2018	Dec	15	\$90,600	1501	\$89,885	\$57	\$84,966	\$54	95%	88

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Izard</b>										
2016	Dec	3	\$199,000	2696	\$221,600	\$106	\$205,166	\$101	93%	161
2017	Dec	4	\$126,000	1798	\$160,950	\$79	\$153,250	\$75	95%	72
2018	Dec	12	\$47,500	1601	\$102,525	\$65	\$97,083	\$61	95%	238
<b>Jefferson</b>										
2016	Dec	22	\$76,550	2281	\$111,161	\$48	\$105,999	\$46	95%	104
2017	Dec	35	\$63,000	1639	\$90,514	\$52	\$87,230	\$50	96%	92
2018	Dec	32	\$78,350	2046	\$102,357	\$49	\$94,768	\$45	93%	99
<b>Lonoke</b>										
2016	Dec	101	\$144,000	1848	\$152,631	\$82	\$149,359	\$80	98%	68
2017	Dec	86	\$137,500	1807	\$157,561	\$86	\$155,098	\$84	98%	46
2018	Dec	79	\$154,000	1795	\$163,815	\$90	\$161,074	\$88	98%	64
<b>Perry</b>										
2016	Dec	0	\$0	0	\$0	\$0	\$0	\$0	0%	0
2017	Dec	6	\$113,900	2056	\$150,231	\$67	\$143,966	\$64	96%	51
2018	Dec	5	\$110,000	1956	\$182,810	\$81	\$179,330	\$78	98%	54
<b>Polk</b>										
2016	Dec	9	\$117,323	1549	\$120,577	\$75	\$117,323	\$73	97%	119
2017	Dec	11	\$77,000	1722	\$108,249	\$61	\$105,286	\$60	97%	51
2018	Dec	8	\$101,500	1642	\$112,050	\$66	\$109,700	\$65	98%	139
<b>Pulaski</b>										
2016	Dec	418	\$157,750	2057	\$198,606	\$90	\$192,573	\$87	97%	71
2017	Dec	384	\$167,750	2076	\$215,934	\$96	\$209,390	\$93	97%	63
2108	Dec	415	\$150,000	1934	\$186,168	\$92	\$178,260	\$88	96%	61
<b>Saline</b>										
2016	Dec	149	\$196,021	2037	\$205,682	\$95	\$196,021	\$91	95%	64
2017	Dec	153	\$150,000	1853	\$168,603	\$88	\$164,600	\$86	98%	47
2018	Dec	160	\$179,087	2039	\$210,251	\$100	\$205,401	\$98	98%	54
<b>Sharp</b>										
2016	Dec	19	\$65,000	1425	\$82,881	\$56	\$77,068	\$52	93%	164
2017	Dec	23	\$60,000	1441	\$83,939	\$56	\$77,234	\$51	92%	216
2018	Dec	11	\$77,000	1326	\$79,718	\$64	\$72,045	\$58	90%	143
<b>Van Buren</b>										
2016	Dec	19	\$65,000	1849	\$122,357	\$67	\$104,957	\$54	86%	248
2017	Dec	15	\$75,000	1589	\$88,253	\$58	\$82,226	\$54	93%	156
2018	Dec	10	\$90,500	1540	\$98,710	\$63	\$91,540	\$59	93%	146
<b>White</b>										
2016	Dec	43	\$106,000	1857	\$124,449	\$65	\$121,768	\$64	98%	64
2017	Dec	57	\$117,000	1755	\$136,359	\$76	\$131,427	\$73	96%	80
2018	Dec	39	\$94,000	1601	\$116,594	\$71	\$111,466	\$67	96%	72
<b>Area 163 Hot Springs Village - Fountain Lake School District</b>										
2016	Dec	25	\$230,000	2577	\$302,228	\$110	\$268,980	\$102	89%	107
2017	Dec	29	\$185,000	2259	\$222,009	\$95	\$210,725	\$90	95%	87
2018	Dec	30	\$213,250	2378	\$254,411	\$102	\$244,395	\$98	96%	110
<b>Area 164 Hot Springs Village - Jessieville School District</b>										
2016	Dec	21	\$100,000	1641	\$117,461	\$71	\$110,430	\$67	94%	98
2017	Dec	22	\$120,750	1849	\$133,327	\$72	\$123,340	\$67	93%	82
2018	Dec	17	\$145,000	2136	\$173,000	\$79	\$164,788	\$76	95%	89

**CARMLS Real Estate Information  
Sales Closed by Area for YTD 2018**

**Single Family Residential**

<b>Year &amp; County</b>	<b>Time Range</b>	<b># Sold</b>	<b>Median Sold \$\$</b>	<b>Avg Apx SQFT</b>	<b>Avg List Price</b>	<b>LP\$/Apx SQFT</b>	<b>Avg Sold Price</b>	<b>\$/Apx SQFT</b>	<b>%SP/LP</b>	<b>Avg DOM</b>
<b>Clark</b>										
2016	YTD	82	\$116,750	1974	\$134,348	\$67	\$128,108	\$63	95%	115
2017	YTD	103	\$119,000	1926	\$135,263	\$70	\$127,830	\$66	95%	141
2018	YTD	88	\$115,000	1903	\$127,209	\$67	\$120,805	\$63	95%	139
<b>Clay</b>										
2016	YTD	22	\$38,700	1371	\$46,972	\$36	\$43,706	\$34	93%	73
2017	YTD	32	\$70,925	1827	\$81,690	\$42	\$76,621	\$39	94%	91
2018	YTD	34	\$63,625	1596	\$74,088	\$47	\$71,018	\$45	96%	89
<b>Cleburne</b>										
2016	YTD	392	\$139,950	1807	\$187,064	\$101	\$172,732	\$93	92%	131
2017	YTD	411	\$130,000	1769	\$189,070	\$105	\$174,097	\$97	92%	118
2018	YTD	484	\$145,000	1854	\$198,070	\$102	\$185,808	\$96	94%	120
<b>Conway</b>										
2016	YTD	113	\$81,000	1667	\$102,227	\$59	\$96,994	\$56	95%	128
2017	YTD	120	\$89,500	1637	\$105,303	\$64	\$99,157	\$60	94%	87
2018	YTD	129	\$87,500	1766	\$121,242	\$67	\$116,294	\$64	96%	101
<b>Faulkner</b>										
2016	YTD	1570	\$150,000	1871	\$171,946	\$90	\$168,055	\$88	98%	66
2017	YTD	1785	\$152,500	1891	\$177,304	\$92	\$173,680	\$90	98%	58
2018	YTD	1674	\$156,250	1879	\$182,049	\$95	\$178,200	\$93	98%	52
<b>Fulton</b>										
2016	YTD	43	\$89,000	1820	\$108,288	\$58	\$99,770	\$53	92%	236
2017	YTD	58	\$97,500	1853	\$126,484	\$65	\$116,408	\$60	92%	204
2018	YTD	43	\$98,500	1784	\$130,726	\$70	\$123,278	\$66	94%	220
<b>Garland</b>										
2016	YTD	1358	\$138,000	1926	\$180,738	\$90	\$172,008	\$85	95%	120
2017	YTD	1473	\$148,000	2014	\$194,208	\$96	\$184,489	\$92	95%	103
2018	YTD	1617	\$154,900	1951	\$203,542	\$104	\$194,087	\$100	95%	90
<b>Grant</b>										
2016	YTD	142	\$111,575	1675	\$129,810	\$74	\$125,132	\$71	96%	92
2017	YTD	159	\$132,500	1785	\$139,809	\$76	\$136,834	\$75	98%	77
2018	YTD	191	\$145,706	1783	\$149,310	\$83	\$145,706	\$81	98%	70
<b>Greene</b>										
2016	YTD	491	\$116,500	1703	\$123,013	\$70	\$119,805	\$69	97%	76
2017	YTD	511	\$123,900	1789	\$132,029	\$73	\$128,168	\$70	97%	55
2018	YTD	474	\$124,900	1743	\$132,945	\$76	\$130,294	\$73	98%	55

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Hot Spring</b>										
2016	YTD	205	\$104,500	1696	\$117,386	\$66	\$111,672	\$63	95%	98
2017	YTD	188	\$86,700	1770	\$108,235	\$62	\$102,442	\$59	95%	108
2018	YTD	230	\$98,500	1707	\$122,077	\$68	\$117,440	\$65	96%	75
<b>Izard</b>										
2016	YTD	51	\$59,000	1759	\$96,056	\$54	\$85,800	\$49	89%	267
2017	YTD	91	\$62,700	1697	\$99,522	\$59	\$91,283	\$53	92%	173
2018	YTD	114	\$74,900	1738	\$107,768	\$61	\$101,390	\$58	94%	166
<b>Jefferson</b>										
2016	YTD	433	\$83,487	1868	\$99,963	\$51	\$94,815	\$49	95%	112
2017	YTD	440	\$82,000	1968	\$104,695	\$51	\$98,381	\$48	94%	110
2018	YTD	432	\$85,000	1885	\$101,098	\$51	\$95,450	\$49	94%	87
<b>Lonoke</b>										
2016	YTD	1134	\$136,637	1826	\$152,136	\$82	\$148,227	\$80	97%	71
2017	YTD	1194	\$139,900	1776	\$154,554	\$86	\$151,256	\$84	98%	62
2018	YTD	1255	\$145,000	1792	\$162,736	\$88	\$159,137	\$86	98%	52
<b>Perry</b>										
2016	YTD	33	\$117,500	1979	\$127,485	\$63	\$121,705	\$60	95%	85
2017	YTD	57	\$85,000	1692	\$115,391	\$65	\$110,031	\$62	95%	88
2018	YTD	70	\$87,450	1704	\$129,929	\$74	\$123,673	\$71	95%	110
<b>Polk</b>										
2016	YTD	195	\$85,000	1616	\$108,199	\$68	\$102,018	\$64	94%	195
2017	YTD	205	\$97,500	1720	\$125,496	\$73	\$118,475	\$69	94%	186
2018	YTD	197	\$99,500	1699	\$116,326	\$71	\$111,067	\$67	95%	164
<b>Pulaski</b>										
2016	YTD	5570	\$155,000	2013	\$195,207	\$90	\$189,028	\$87	97%	65
2017	YTD	5493	\$162,000	2036	\$206,956	\$95	\$200,528	\$92	97%	62
2018	YTD	5564	\$162,000	1991	\$204,019	\$96	\$198,025	\$93	97%	55
<b>Saline</b>										
2016	YTD	1897	\$155,000	1933	\$180,299	\$90	\$175,552	\$88	97%	62
2017	YTD	2058	\$160,000	1962	\$192,447	\$95	\$187,832	\$93	98%	57
2018	YTD	2022	\$167,000	1976	\$198,522	\$97	\$194,307	\$95	98%	50
<b>Sharp</b>										
2016	YTD	224	\$55,000	1498	\$83,206	\$51	\$77,971	\$48	94%	219
2017	YTD	270	\$57,000	1560	\$91,195	\$55	\$83,575	\$50	92%	228
2018	YTD	234	\$67,500	1538	\$94,930	\$60	\$87,342	\$55	92%	204
<b>Van Buren</b>										
2016	YTD	222	\$63,000	1415	\$91,337	\$61	\$83,901	\$56	92%	166
2017	YTD	254	\$67,750	1471	\$104,660	\$64	\$96,871	\$59	93%	175
2018	YTD	239	\$77,000	1601	\$110,419	\$65	\$102,727	\$60	93%	137
<b>White</b>										
2016	YTD	751	\$118,539	1835	\$140,706	\$73	\$136,539	\$71	97%	87
2017	YTD	772	\$119,700	1763	\$136,351	\$75	\$131,840	\$72	97%	74
2018	YTD	752	\$125,000	1812	\$146,836	\$77	\$140,743	\$74	96%	75

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 163 Hot Springs Village - Fountain Lake School District</b>										
2016	YTD	347	\$194,000	2248	\$230,787	\$99	\$219,727	\$95	95%	102
2017	YTD	380	\$219,000	2368	\$248,829	\$103	\$238,424	\$99	96%	95
2018	YTD	360	\$212,500	2329	\$254,273	\$107	\$245,595	\$103	97%	75
<b>Area 164 Hot Springs Village - Jessieville School District</b>										
2016	YTD	277	\$109,000	1762	\$124,810	\$69	\$118,581	\$66	95%	104
2017	YTD	289	\$110,000	1717	\$126,426	\$72	\$121,009	\$69	96%	83
2018	YTD	274	\$122,750	1808	\$139,559	\$76	\$133,770	\$73	96%	62