

CARMLS, Inc.

Monthly Statistical Information

Dec, 2019

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**CARMLS Real Estate Information
Sales Closed by Area for Dec 2019**

Single Family Residential										
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	Dec	7	\$119,000	1982	\$137,040	\$70	\$122,500	\$64	89%	184
2018	Dec	10	\$114,750	1557	\$123,540	\$75	\$113,350	\$68	92%	91
2019	Dec	8	\$129,450	1644	\$119,537	\$69	\$112,956	\$65	94%	110
Clay										
2017	Dec	2	\$152,500	2144	\$161,450	\$69	\$152,500	\$66	94%	97
2018	Dec	2	\$107,500	1819	\$110,500	\$58	\$107,500	\$56	97%	9
2019	Dec	3	\$73,500	2188	\$88,500	\$38	\$78,500	\$33	89%	47
Cleburne										
2017	Dec	19	\$145,000	1827	\$222,828	\$121	\$200,971	\$106	90%	144
2018	Dec	26	\$126,500	1613	\$171,873	\$111	\$162,875	\$105	95%	88
2019	Dec	32	\$132,500	2045	\$237,574	\$102	\$216,834	\$94	91%	109
Conway										
2017	Dec	5	\$89,000	1525	\$135,760	\$77	\$133,900	\$76	99%	58
2018	Dec	7	\$68,000	1637	\$119,928	\$67	\$113,985	\$63	95%	54
2019	Dec	5	\$56,000	1815	\$118,590	\$59	\$112,350	\$57	95%	63
Faulkner										
2017	Dec	119	\$164,700	1981	\$189,315	\$94	\$185,823	\$92	98%	41
2018	Dec	112	\$154,950	1854	\$182,436	\$95	\$177,872	\$93	97%	49
2019	Dec	131	\$178,200	1914	\$194,135	\$100	\$189,715	\$98	98%	44
Fulton										
2017	Dec	1	\$249,000	3120	\$254,900	\$82	\$249,000	\$80	98%	404
2018	Dec	2	\$62,250	1160	\$70,500	\$67	\$62,250	\$59	88%	17
2019	Dec	9	\$76,000	1315	\$75,722	\$58	\$71,011	\$55	94%	74
Garland										
2017	Dec	117	\$132,500	1977	\$166,880	\$84	\$158,552	\$80	95%	87
2018	Dec	86	\$144,000	1970	\$183,294	\$88	\$172,797	\$84	94%	91
2019	Dec	110	\$154,250	1946	\$208,027	\$101	\$197,885	\$96	95%	82
Grant										
2017	Dec	8	\$130,450	1966	\$160,450	\$79	\$159,612	\$79	99%	60
2018	Dec	10	\$173,551	1949	\$163,700	\$79	\$157,370	\$16	96%	57
2019	Dec	17	\$129,900	1675	\$146,317	\$85	\$140,201	\$82	96%	82
Greene										
2017	Dec	28	\$121,750	1937	\$118,494	\$66	\$116,287	\$61	98%	76
2018	Dec	26	\$118,000	1729	\$142,696	\$83	\$144,444	\$84	101%	66
2019	Dec	31	\$117,000	1639	\$134,948	\$80	\$137,263	\$77	102%	63
Hot Spring										
2017	Dec	16	\$108,200	1823	\$131,540	\$70	\$123,768	\$66	94%	62
2018	Dec	15	\$90,600	1501	\$89,885	\$57	\$84,966	\$54	95%	88
2019	Dec	17	\$148,000	1521	\$134,741	\$79	\$129,591	\$76	96%	41

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Izard										
2017	Dec	4	\$126,000	1798	\$160,950	\$79	\$153,250	\$75	95%	72
2018	Dec	12	\$47,500	1601	\$102,525	\$65	\$97,083	\$61	95%	238
2019	Dec	10	\$112,500	1570	\$117,950	\$74	\$111,950	\$70	95%	106
Jefferson										
2017	Dec	35	\$63,000	1639	\$90,514	\$52	\$87,230	\$50	96%	92
2018	Dec	32	\$78,350	2046	\$102,357	\$49	\$94,768	\$45	93%	99
2019	Dec	40	\$114,950	1919	\$124,837	\$66	\$117,063	\$62	94%	70
Lonoke										
2017	Dec	86	\$137,500	1807	\$157,561	\$86	\$155,098	\$84	98%	46
2018	Dec	79	\$154,000	1795	\$163,815	\$90	\$161,074	\$88	98%	64
2019	Dec	98	\$150,850	1731	\$165,205	\$94	\$160,104	\$92	97%	50
Perry										
2017	Dec	6	\$113,900	2056	\$150,231	\$67	\$143,966	\$64	96%	51
2018	Dec	5	\$110,000	1956	\$182,810	\$81	\$179,330	\$78	98%	54
2019	Dec	7	\$78,900	2238	\$267,514	\$81	\$243,514	\$76	91%	32
Polk										
2017	Dec	11	\$77,000	1722	\$108,249	\$61	\$105,286	\$60	97%	51
2018	Dec	8	\$101,500	1642	\$112,050	\$66	\$109,700	\$65	98%	139
2019	Dec	18	\$85,000	1643	\$111,622	\$66	\$102,388	\$60	92%	172
Pulaski										
2017	Dec	384	\$167,750	2076	\$215,934	\$96	\$209,390	\$93	97%	63
2018	Dec	415	\$150,000	1934	\$186,168	\$92	\$178,260	\$88	96%	61
2019	Dec	418	\$170,000	2080	\$223,983	\$101	\$217,499	\$98	97%	48
Saline										
2017	Dec	153	\$150,000	1853	\$168,603	\$88	\$164,600	\$86	98%	47
2018	Dec	160	\$179,087	2039	\$210,251	\$100	\$205,401	\$98	98%	54
2019	Dec	167	\$179,000	2043	\$213,981	\$102	\$209,091	\$100	98%	56
Sharp										
2017	Dec	23	\$60,000	1441	\$83,939	\$56	\$77,234	\$51	92%	216
2018	Dec	11	\$77,000	1326	\$79,718	\$64	\$72,045	\$58	90%	143
2019	Dec	21	\$89,900	1729	\$104,604	\$64	\$97,981	\$60	94%	203
Van Buren										
2017	Dec	15	\$75,000	1589	\$88,253	\$58	\$82,226	\$54	93%	156
2018	Dec	10	\$90,500	1540	\$98,710	\$63	\$91,540	\$59	93%	146
2019	Dec	12	\$81,954	1673	\$106,433	\$64	\$98,954	\$59	93%	87
White										
2017	Dec	57	\$117,000	1755	\$136,359	\$76	\$131,427	\$73	96%	80
2018	Dec	39	\$94,000	1601	\$116,594	\$71	\$111,466	\$67	96%	72
2019	Dec	59	\$131,500	1840	\$150,438	\$81	\$144,458	\$78	96%	91
Area 163 Hot Springs Village - Fountain Lake School District										
2017	Dec	29	\$185,000	2259	\$222,009	\$95	\$210,725	\$90	95%	87
2018	Dec	30	\$213,250	2378	\$254,411	\$102	\$244,395	\$98	96%	110
2019	Dec	32	\$204,500	2415	\$248,468	\$100	\$240,212	\$97	97%	118
Area 164 Hot Springs Village - Jessieville School District										
2017	Dec	22	\$120,750	1849	\$133,327	\$72	\$123,340	\$67	93%	82
2018	Dec	17	\$145,000	2136	\$173,000	\$79	\$164,788	\$76	95%	89
2019	Dec	23	\$120,000	1685	\$140,847	\$84	\$135,060	\$80	96%	58

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2019**

Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	YTD	103	\$119,000	1926	\$135,263	\$70	\$127,830	\$66	95%	141
2018	YTD	88	\$115,000	1903	\$127,209	\$67	\$120,805	\$63	95%	139
2019	YTD	101	\$120,000	1855	\$134,418	\$71	\$128,255	\$68	95%	121
Clay										
2017	YTD	32	\$70,925	1827	\$81,690	\$42	\$76,621	\$39	94%	91
2018	YTD	34	\$63,625	1596	\$74,088	\$47	\$71,018	\$45	96%	89
2019	YTD	38	\$64,950	1654	\$73,718	\$44	\$69,072	\$41	94%	57
Cleburne										
2017	YTD	411	\$130,000	1769	\$189,070	\$105	\$174,097	\$97	92%	118
2018	YTD	484	\$145,000	1854	\$198,070	\$102	\$185,808	\$96	94%	120
2019	YTD	444	\$149,900	1940	\$212,558	\$103	\$198,760	\$96	94%	107
Conway										
2017	YTD	120	\$89,500	1637	\$105,303	\$64	\$99,157	\$60	94%	87
2018	YTD	129	\$87,500	1766	\$121,242	\$67	\$116,294	\$64	96%	101
2019	YTD	155	\$99,900	1643	\$112,770	\$70	\$110,737	\$67	98%	72
Faulkner										
2017	YTD	1785	\$152,500	1891	\$177,304	\$92	\$173,680	\$90	98%	58
2018	YTD	1674	\$156,250	1879	\$182,049	\$95	\$178,200	\$93	98%	52
2019	YTD	1605	\$168,000	1905	\$192,452	\$99	\$189,001	\$97	98%	44
Fulton										
2017	YTD	58	\$97,500	1853	\$126,484	\$65	\$116,408	\$60	92%	204
2018	YTD	43	\$98,500	1784	\$130,726	\$70	\$123,278	\$66	94%	220
2019	YTD	81	\$115,000	1745	\$131,868	\$76	\$125,795	\$72	95%	135
Garland										
2017	YTD	1473	\$148,000	2014	\$194,208	\$96	\$184,489	\$92	95%	103
2018	YTD	1617	\$154,900	1951	\$203,542	\$104	\$194,087	\$100	95%	90
2019	YTD	1699	\$160,000	1961	\$210,313	\$102	\$201,770	\$98	96%	68
Grant										
2017	YTD	159	\$132,500	1785	\$139,809	\$76	\$136,834	\$75	98%	77
2018	YTD	191	\$145,706	1783	\$149,310	\$83	\$145,706	\$81	98%	70
2019	YTD	202	\$145,750	1807	\$159,766	\$87	\$156,725	\$85	98%	57
Greene										
2017	YTD	511	\$123,900	1789	\$132,029	\$73	\$128,168	\$70	97%	55
2018	YTD	474	\$124,900	1743	\$132,945	\$76	\$130,294	\$73	98%	55
2019	YTD	511	\$132,500	1765	\$142,954	\$79	\$139,138	\$77	97%	56

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2017	YTD	188	\$86,700	1770	\$108,235	\$62	\$102,442	\$59	95%	108
2018	YTD	230	\$98,500	1707	\$122,077	\$68	\$117,440	\$65	96%	75
2019	YTD	244	\$99,500	1677	\$121,577	\$69	\$117,526	\$66	97%	57
Izard										
2017	YTD	91	\$62,700	1697	\$99,522	\$59	\$91,283	\$53	92%	173
2018	YTD	114	\$74,900	1738	\$107,768	\$61	\$101,390	\$58	94%	166
2019	YTD	111	\$91,500	1623	\$117,890	\$77	\$111,919	\$73	95%	142
Jefferson										
2017	YTD	440	\$82,000	1968	\$104,695	\$51	\$98,381	\$48	94%	110
2018	YTD	432	\$85,000	1885	\$101,098	\$51	\$95,450	\$49	94%	87
2019	YTD	443	\$95,000	1853	\$111,437	\$58	\$105,800	\$55	95%	62
Lonoke										
2017	YTD	1194	\$139,900	1776	\$154,554	\$86	\$151,256	\$84	98%	62
2018	YTD	1255	\$145,000	1792	\$162,736	\$88	\$159,137	\$86	98%	52
2019	YTD	1334	\$153,000	1802	\$170,951	\$93	\$167,047	\$91	98%	52
Perry										
2017	YTD	57	\$85,000	1692	\$115,391	\$65	\$110,031	\$62	95%	88
2018	YTD	70	\$87,450	1704	\$129,929	\$74	\$123,673	\$71	95%	110
2019	YTD	49	\$91,000	1643	\$146,435	\$82	\$131,165	\$73	90%	70
Polk										
2017	YTD	205	\$97,500	1720	\$125,496	\$73	\$118,475	\$69	94%	186
2018	YTD	197	\$99,500	1699	\$116,326	\$71	\$111,067	\$67	95%	164
2019	YTD	207	\$98,500	1659	\$125,022	\$76	\$116,637	\$71	93%	140
Pulaski										
2017	YTD	5493	\$162,000	2036	\$206,956	\$95	\$200,528	\$92	97%	62
2018	YTD	5564	\$162,000	1991	\$204,019	\$96	\$198,025	\$93	97%	55
2019	YTD	5811	\$167,500	2005	\$210,788	\$98	\$204,480	\$95	97%	51
Saline										
2017	YTD	2058	\$160,000	1962	\$192,447	\$95	\$187,832	\$93	98%	57
2018	YTD	2022	\$167,000	1976	\$198,522	\$97	\$194,307	\$95	98%	50
2019	YTD	2285	\$172,000	1972	\$204,512	\$100	\$200,127	\$98	98%	48
Sharp										
2017	YTD	270	\$57,000	1560	\$91,195	\$55	\$83,575	\$50	92%	228
2018	YTD	234	\$67,500	1538	\$94,930	\$60	\$87,342	\$55	92%	204
2019	YTD	266	\$75,000	1554	\$99,299	\$63	\$93,219	\$59	94%	188
Van Buren										
2017	YTD	254	\$67,750	1471	\$104,660	\$64	\$96,871	\$59	93%	175
2018	YTD	239	\$77,000	1601	\$110,419	\$65	\$102,727	\$60	93%	137
2019	YTD	232	\$80,000	1573	\$123,246	\$72	\$113,303	\$66	92%	123
White										
2017	YTD	772	\$119,700	1763	\$136,351	\$75	\$131,840	\$72	97%	74
2018	YTD	752	\$125,000	1812	\$146,836	\$77	\$140,743	\$74	96%	75
2019	YTD	814	\$127,250	1816	\$150,811	\$81	\$146,051	\$77	97%	71

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163 Hot Springs Village - Fountain Lake School District										
2017	YTD	380	\$219,000	2368	\$248,829	\$103	\$238,424	\$99	96%	95
2018	YTD	360	\$212,500	2329	\$254,273	\$107	\$245,595	\$103	97%	75
2019	YTD	428	\$218,125	2301	\$252,262	\$108	\$244,342	\$105	97%	74
Area 164 Hot Springs Village - Jessieville School District										
2017	YTD	289	\$110,000	1717	\$126,426	\$72	\$121,009	\$69	96%	83
2018	YTD	274	\$122,750	1808	\$139,559	\$76	\$133,770	\$73	96%	62
2019	YTD	267	\$125,000	1728	\$144,105	\$82	\$139,212	\$80	97%	57