

# CARMLS, Inc.

## Monthly Statistical Information

### February, 2018

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**Sales Closed by County for February 2018 .....pg 2**

**Sales Closed by County for Year To Date 2018 .....pg 4**

**CARMLS Real Estate Information**  
**Sales Closed by Area for February 2018**  
**Single Family Residential**

<b>Year &amp; County</b>	<b>Time Range</b>	<b># Sold</b>	<b>Median Sold \$\$</b>	<b>Avg Apx SQFT</b>	<b>Avg List Price</b>	<b>LP\$/Apx SQFT</b>	<b>Avg Sold Price</b>	<b>\$/Apx SQFT</b>	<b>%SP/LP</b>	<b>Avg DOM</b>
<b>Clark</b>										
2016	Feb	8	\$77,500	2125	\$114,775	\$54	\$108,375	\$51	94%	90
2017	Feb	5	\$100,000	1723	\$115,380	\$68	\$104,300	\$61	90%	74
2018	Feb	3	\$85,000	1310	\$98,128	\$75	\$91,333	\$70	93%	276
<b>Clay</b>										
2016	Feb	1	\$38,400	1088	\$39,900	\$37	\$38,400	\$35	96%	155
2017	Feb	2	\$86,450	2252	\$86,900	\$43	\$86,450	\$44	99%	32
2018	Feb	2	\$55,500	1311	\$52,500	\$38	\$55,500	\$40	106%	5
<b>Cleburne</b>										
2016	Feb	20	\$127,500	1963	\$207,522	\$93	\$191,050	\$86	92%	235
2017	Feb	20	\$117,450	1652	\$171,840	\$95	\$153,765	\$85	89%	132
2018	Feb	23	\$106,500	1846	\$239,073	\$113	\$214,695	\$102	90%	188
<b>Conway</b>										
2016	Feb	8	\$47,200	1303	\$60,487	\$45	\$56,600	\$42	94%	152
2017	Feb	9	\$65,000	1544	\$92,633	\$59	\$88,222	\$56	95%	108
2018	Feb	10	\$84,900	1561	\$105,970	\$63	\$103,770	\$62	98%	82
<b>Faulkner</b>										
2016	Feb	99	\$144,000	1811	\$162,228	\$87	\$160,183	\$86	99%	66
2017	Feb	130	\$155,000	1901	\$168,620	\$87	\$164,430	\$85	98%	88
2018	Feb	99	\$150,000	1893	\$186,258	\$95	\$182,759	\$93	98%	51
<b>Fulton</b>										
2016	Feb	6	\$32,752	1482	\$61,933	\$43	\$54,250	\$38	88%	93
2017	Feb	3	\$62,500	2035	\$127,133	\$52	\$123,333	\$52	97%	646
2018	Feb	2	\$134,250	1596	\$144,200	\$89	\$134,250	\$83	93%	36
<b>Garland</b>										
2016	Feb	68	\$138,950	2117	\$190,066	\$86	\$176,445	\$79	93%	114
2017	Feb	76	\$129,000	2140	\$185,219	\$83	\$176,907	\$79	96%	106
2018	Feb	96	\$145,000	1828	\$168,749	\$92	\$161,741	\$89	96%	95
<b>Grant</b>										
2016	Feb	7	\$160,000	1984	\$187,428	\$89	\$184,018	\$87	98%	72
2017	Feb	8	\$113,450	1899	\$114,681	\$61	\$111,565	\$59	97%	49
2018	Feb	12	\$137,000	1658	\$154,133	\$91	\$149,783	\$88	97%	70
<b>Greene</b>										
2016	Feb	33	\$145,000	1889	\$144,090	\$74	\$138,103	\$71	96%	78
2017	Feb	27	\$86,500	1597	\$105,094	\$63	\$103,118	\$62	98%	76
2018	Feb	30	\$115,250	1695	\$123,026	\$72	\$118,241	\$70	96%	54
<b>Hot Spring</b>										
2016	Feb	15	\$122,000	1820	\$136,659	\$73	\$129,341	\$69	95%	\$117
2017	Feb	3	\$138,000	1644	\$110,300	\$63	\$109,375	\$63	99%	\$71
2018	Feb	13	\$120,000	1755	\$140,469	\$79	\$136,069	\$76	97%	\$96

Year & County	Time Range	# Sold	Median Sold \$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Izard</b>										
2016	Feb	5	\$36,000	1646	\$43,940	\$28	\$36,960	\$23	84%	243
2017	Feb	5	\$36,000	1126	\$57,366	\$52	\$53,125	\$48	93%	107
2018	Feb	2	\$21,661	1134	\$22,700	\$19	\$21,661	\$18	95%	186
<b>Jefferson</b>										
2016	Feb	26	\$75,564	1712	\$77,705	\$44	\$75,564	\$43	97%	67
2017	Feb	28	\$85,000	2233	\$112,171	\$50	\$100,796	\$44	90%	192
2018	Feb	23	\$90,500	1950	\$112,223	\$54	\$105,791	\$50	94%	88
<b>Lonoke</b>										
2016	Feb	90	\$127,250	1809	\$142,200	\$75	\$139,193	\$73	98%	79
2017	Feb	84	\$141,500	1835	\$153,740	\$83	\$150,684	\$81	98%	84
2018	Feb	81	\$140,000	1873	\$162,620	\$85	\$157,810	\$82	97%	62
<b>Perry</b>										
2016	Feb	2	\$71,300	1892	\$72,450	\$38	\$71,300	\$38	98%	44
2017	Feb	1	\$425,000	2877	\$450,000	\$156	\$425,000	\$148	94%	299
2018	Feb	7	\$120,000	1883	\$150,635	\$70	\$138,657	\$65	92%	137
<b>Polk</b>										
2016	Feb	14	\$77,000	1344	\$90,807	\$65	\$85,750	\$61	94%	147
2017	Feb	16	\$80,000	1254	\$93,562	\$77	\$87,712	\$72	94%	257
2018	Feb	17	\$145,000	2212	\$138,852	\$62	\$136,311	\$61	98%	266
<b>Pulaski</b>										
2016	Feb	356	\$145,284	1952	\$183,544	\$88	\$177,871	\$85	97%	74
2017	Feb	306	\$169,150	2111	\$207,920	\$92	\$200,603	\$89	96%	70
2018	Feb	373	\$168,000	2034	\$212,349	\$98	\$204,569	\$94	96%	64
<b>Saline</b>										
2016	Feb	111	\$144,000	1918	\$173,172	\$85	\$167,742	\$82	97%	73
2017	Feb	118	\$144,000	1897	\$174,664	\$89	\$171,817	\$87	98%	64
2018	Feb	119	\$151,540	1884	\$181,404	\$93	\$177,452	\$91	98%	69
<b>Sharp</b>										
2016	Feb	11	\$49,440	1377	\$81,154	\$54	\$73,094	\$48.00	90%	436
2017	Feb	12	\$60,450	2074	\$129,025	\$54	\$112,295	\$47.00	87%	292
2018	Feb	10	\$51,750	1429	\$58,259	\$44	\$54,640	\$40.00	94%	190
<b>Van Buren</b>										
2016	Feb	7	\$45,000	1257	\$50,328	\$41	\$45,021	\$36	89%	167
2017	Feb	10	\$84,000	1645	\$141,100	\$77	\$135,080	\$73	96%	113
2018	Feb	19	\$93,000	1762	\$119,068	\$65	\$108,156	\$58	91%	88
<b>White</b>										
2016	Feb	47	\$98,185	1716	\$118,825	\$65	\$114,327	\$63	96%	119
2017	Feb	42	\$122,000	1861	\$155,145	\$79	\$148,545	\$76	96%	76
2018	Feb	50	\$113,200	1922	\$141,604	\$69	\$133,925	\$65	95%	72
<b>Area 163 Hot Springs Village - Fountain Lake School District</b>										
2016	Feb	26	\$172,000	2129	\$206,180	\$92	\$194,000	\$86	94%	116
2017	Feb	14	\$215,000	2176	\$198,821	\$92	\$189,892	\$88	96%	109
2018	Feb	21	\$205,000	2580	\$253,142	\$96	\$241,138	\$92	95%	166

Year & Area	Time Range	# Sold	Median Sold \$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 164</b>										
<b>Hot Springs Village - Jessieville School District</b>										
2016	Feb	17	\$109,000	1785	\$118,241	\$67	\$116,060	\$63	98%	109
2017	Feb	23	\$108,061	1764	\$114,734	\$65	\$108,061	\$61	94%	84
2018	Feb	15	\$120,000	1601	\$126,400	\$76	\$118,926	\$71	94%	65

**CARMLS Real Estate Information  
Sales Closed by Area for YTD 2018  
Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Clark</b>										
2016	YTD	9	\$80,000	2152	\$124,800	\$58	\$118,000	\$55	95%	114
2017	YTD	10	\$108,500	1864	\$119,178	\$66	\$109,890	\$60	92%	206
2018	YTD	7	\$104,100	2182	\$122,232	\$65	\$111,700	\$60	91%	180
<b>Clay</b>										
2016	YTD	2	\$25,200	947	\$26,450	\$26	\$25,200	\$25	95%	95
2017	YTD	3	\$60,900	1897	\$76,233	\$44	\$74,966	\$44	98%	193
2018	YTD	3	\$78,500	1300	\$63,833	\$48	\$63,166	\$47	99%	31
<b>Cleburne</b>										
2016	YTD	38	\$112,500	1855	\$186,090	\$94	\$169,297	\$86	91%	215
2017	YTD	41	\$115,000	1587	\$173,824	\$101	\$158,902	\$92	91%	110
2018	YTD	44	\$141,500	1960	\$236,699	\$112	\$216,125	\$102	91%	175
<b>Conway</b>										
2016	YTD	16	\$62,250	1596	\$89,712	\$52	\$86,664	\$50	97%	156
2017	YTD	24	\$65,000	1519	\$89,891	\$58	\$86,179	\$55	96%	119
2018	YTD	14	\$106,450	1648	\$116,164	\$68	\$112,221	\$65	97%	109
<b>Faulkner</b>										
2016	YTD	199	\$145,000	1865	\$165,015	\$85	\$160,571	\$83	97%	76
2017	YTD	220	\$146,700	1908	\$171,645	\$88	\$166,819	\$86	97%	75
2018	YTD	187	\$155,000	1848	\$180,278	\$95	\$175,119	\$92	97%	55
<b>Fulton</b>										
2016	YTD	7	\$35,000	1627	\$90,214	\$52	\$80,786	\$47	90%	97
2017	YTD	8	\$48,450	1603	\$89,262	\$50	\$86,537	\$48	97%	336
2018	YTD	4	\$74,200	1315	\$95,825	\$69	\$89,225	\$64	93%	65
<b>Garland</b>										
2016	YTD	135	\$139,900	2051	\$178,291	\$85	\$166,578	\$79	93%	138
2017	YTD	161	\$129,900	2051	\$182,183	\$84	\$173,786	\$80	95%	122
2018	YTD	187	\$150,000	1840	\$169,062	\$92	\$161,857	\$88	96%	111
<b>Grant</b>										
2016	YTD	17	\$116,000	1629	\$131,538	\$75	\$129,369	\$74	98%	69
2017	YTD	18	\$108,750	1660	\$102,145	\$62	\$99,956	\$60	98%	59
2018	YTD	24	\$148,000	1794	\$162,545	\$90	\$158,212	\$88	97%	76
<b>Greene</b>										
2016	YTD	61	\$116,500	1810	\$130,089	\$68	\$125,066	\$66	96%	79
2017	YTD	59	\$107,500	1673	\$117,172	\$69	\$113,720	\$67	97%	61
2018	YTD	65	\$104,900	1700	\$116,484	\$68	\$111,976	\$65	96%	65

Year & County	Time Range	# Sold		Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Hot Spring</b>										
2016	YTD	21	\$122,000	1773	\$134,072	\$72	\$128,205	\$69	96%	101
2017	YTD	14	\$51,000	1445	\$83,406	\$56	\$78,401	\$53	94%	119
2018	YTD	25	\$102,100	1603	\$116,084	\$74	\$110,793	\$71	95%	109
<b>Izard</b>										
2016	YTD	7	\$43,900	1600	\$51,214	\$33	\$45,328	\$29	89%	204
2017	YTD	15	\$57,000	1224	\$78,906	\$68	\$71,050	\$62	90%	135
2018	YTD	13	\$48,000	1252	\$64,684	\$58	\$60,394	\$52	93%	94
<b>Jefferson</b>										
2016	YTD	55	\$74,000	1829	\$87,186	\$47	\$82,983	\$44	95%	97
2017	YTD	43	\$84,000	2050	\$106,693	\$51	\$97,441	\$47	91%	165
2018	YTD	53	\$64,500	1819	\$96,956	\$49	\$92,166	\$46	95%	85
<b>Lonoke</b>										
2016	YTD	145	\$130,000	1830	\$138,823	\$74	\$135,388	\$72	98%	84
2017	YTD	66	\$136,500	1823	\$155,471	\$84	\$151,514	\$82	97%	66
2018	YTD	154	\$140,000	1831	\$155,371	\$83	\$151,196	\$81	97%	57
<b>Perry</b>										
2016	YTD	6	\$47,350	1481	\$49,533	\$33	\$48,133	\$32	97%	102
2017	YTD	3	\$128,000	1937	\$218,363	\$99	\$209,396	\$95	96%	233
2018	YTD	10	\$96,500	1729	\$133,424	\$72	\$122,160	\$66	92%	129
<b>Polk</b>										
2016	YTD	24	\$80,750	1539	\$108,191	\$68	\$103,212	\$64	95%	180
2017	YTD	30	\$81,000	1347	\$99,653	\$75	\$93,506	\$71	94%	240
2018	YTD	35	\$145,000	2025	\$148,699	\$83	\$143,161	\$80	96%	206
<b>Pulaski</b>										
2016	YTD	647	\$148,000	1951	\$183,133	\$88	\$177,183	\$85	97%	75
2017	YTD	559	\$159,000	2081	\$201,425	\$89	\$193,660	\$86	96%	72
2018	YTD	687	\$160,000	1985	\$201,442	\$95	\$194,733	\$91	97%	65
<b>Saline</b>										
2016	YTD	208	\$142,700	1894	\$167,663	\$85	\$161,952	\$82	97%	73
2017	YTD	212	\$151,500	1949	\$183,164	\$90	\$178,971	\$88	98%	69
2018	YTD	222	\$155,435	1946	\$186,399	\$93	\$182,081	\$91	98%	62
<b>Sharp</b>										
2016	YTD	25	\$47,400	1276	\$66,824	\$50	\$62,087	\$47	93%	263
2017	YTD	30	\$61,200	1735	\$103,780	\$54	\$91,170	\$47	88%	254
2018	YTD	27	\$72,000	1634	\$100,107	\$60	\$93,138	\$56	93%	207
<b>Van Buren</b>										
2015	YTD	27	\$85,000	1647	\$133,831	\$80	\$119,334	\$70	89%	200
2017	YTD	20	\$137,000	1958	\$169,201	\$80	\$159,631	\$75	94%	131
2018	YTD	32	\$100,450	1711	\$112,217	64	102665	58	91%	115
<b>White</b>										
2016	YTD	83	\$98,185	1777	\$117,755	\$65	\$112,891	\$62	96%	115
2017	YTD	84	\$111,250	1847	\$139,234	\$72	\$133,270	\$69	96%	74
2018	YTD	101	\$114,600	1850	\$135,410	\$70	\$128,809	\$69	95%	74

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
<b>Area 163</b>			<b>Hot Springs Village - Fountain Lake School District</b>							
2016	YTD	36	\$188,350	2250	\$214,586	\$91	\$203,802	\$87	95%	111
2017	YTD	35	\$215,000	2299	\$218,247	\$93	\$206,965	\$89	95%	148
2018	YTD	101	\$114,600	1850	\$135,410	\$70	\$128,809	\$67	95%	77
<b>Area 164</b>			<b>Hot Springs Village - Jessieville School District</b>							
2016	YTD	26	\$129,000	1874	\$130,865	\$67	\$123,371	\$63	94%	119
2017	YTD	35	\$100,000	1910	\$129,645	\$67	\$122,811	\$63	95%	93
2018	YTD	33	\$132,500	1740	\$143,966	\$81	\$137,037	\$69	95%	62