

CARMLS, Inc.

Monthly Statistical Information

March, 2021

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Sales Closed by County for March 2021pg 2

Sales Closed by County for Year To Date 2021.....pg 4

**CARMLS Real Estate Information
Sales Closed by Area for March 2021**

Single Family Residential										
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2019	Mar	5	\$120,000	1822	\$176,448	\$92	\$171,460	\$90	97%	80
2020	Mar	8	\$82,500	1808	\$108,087	\$59	\$101,175	\$54	94%	75
2021	Mar	16	\$142,450	2090	\$167,231	\$81	\$161,456	\$78	97%	65
Clay										
2019	Mar	1	\$150,000	1915	\$158,000	\$83	\$150,000	\$78	95%	11
2020	Mar	6	\$64,250	1657	\$90,716	\$51	\$82,733	\$47	91%	115
2021	Mar	9	\$65,000	1587	\$76,017	\$46	\$74,166	\$44	98%	47
Cleburne										
2019	Mar	34	\$128,450	1811	\$187,161	\$94	\$174,821	\$87	93%	120
2020	Mar	48	\$130,000	1839	\$185,939	\$95	\$177,231	\$90	95%	131
2021	Mar	65	\$203,500	2170	\$285,160	\$135	\$273,507	\$130	96%	101
Conway										
2019	Mar	15	\$134,000	1807	\$125,533	\$72	\$120,920	\$70	96%	85
2020	Mar	21	\$63,000	1548	\$92,895	\$59	\$88,145	\$55	95%	82
2021	Mar	12	\$129,500	1782	\$156,508	\$84	\$156,345	\$83	100%	50
Faulkner										
2019	Mar	125	\$152,500	1799	\$169,323	\$91	\$165,362	\$89	98%	46
2020	Mar	132	\$182,000	1903	\$199,539	\$103	\$196,646	\$101	99%	42
2021	Mar	169	\$189,000	1910	\$226,055	\$116	\$224,287	\$115	99%	22
Fulton										
2019	Mar	5	\$225,000	2419	\$228,760	\$117	\$215,400	\$111	94%	229
2020	Mar	8	\$89,450	1613	\$115,525	\$66	\$107,037	\$60	93%	179
2021	Mar	12	\$132,500	2426	\$146,316	\$73	\$135,250	\$67	92%	137
Garland										
2019	Mar	158	\$158,500	1917	\$204,245	\$99	\$195,265	\$95	96%	77
2020	Mar	138	\$153,500	1920	\$209,579	\$107	\$200,434	\$102	96%	63
2021	Mar	185	\$205,550	1927	\$270,372	\$139	\$262,355	\$134	97%	38
Grant										
2019	Mar	12	\$135,000	1721	\$141,741	\$79	\$138,812	\$77	98%	36
2020	Mar	12	\$169,500	1942	\$171,391	\$88	\$170,475	\$87	99%	39
2021	Mar	13	\$186,000	1791	\$179,646	\$100	\$177,053	\$99	99%	22
Greene										
2019	Mar	47	\$140,000	1795	\$144,990	\$81	\$141,812	\$79	98%	51
2020	Mar	41	\$116,000	1665	\$123,476	\$72	\$118,542	\$70	96%	38
2021	Mar	66	\$171,500	2008	\$183,334	\$93	\$179,209	\$91	98%	24
Hot Spring										
2019	Mar	20	\$113,750	1611	\$125,140	\$72	\$119,307	\$69	95%	56
2020	Mar	20	\$130,250	1743	\$149,190	\$78	\$144,310	\$75	97%	108
2021	Mar	23	\$139,900	1698	\$143,769	\$89	\$140,056	\$87	97%	38

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Izard										
2019	Mar	6	\$88,500	1509	\$99,033	\$67	\$94,458	\$64	95%	162
2020	Mar	8	\$88,500	1562	\$88,825	\$57	\$83,141	\$53	94%	75
2021	Mar	15	\$85,000	1746	\$136,346	\$77	\$132,673	\$74	97%	68
Jefferson										
2019	Mar	43	\$75,000	1791	\$92,203	\$49	\$90,172	\$47	98%	43
2020	Mar	37	\$85,000	1981	\$127,367	\$61	\$122,771	\$58	96%	80
2021	Mar	47	\$110,000	1903	\$125,363	\$63	\$121,446	\$61	95%	42
Lonoke										
2019	Mar	113	\$148,290	1704	\$156,748	\$90	\$153,585	\$88	98%	73
2020	Mar	112	\$167,995	1915	\$185,079	\$95	\$179,062	\$93	97%	65
2021	Mar	118	\$165,000	1753	\$190,173	\$107	\$184,388	\$104	97%	24
Perry										
2019	Mar	9	\$69,000	1517	\$131,711	\$79	\$122,933	\$74	93%	137
2020	Mar	3	\$74,400	1539	\$103,233	\$61	\$98,300	\$54	95%	143
2021	Mar	7	\$89,000	1786	\$94,257	\$58	\$88,785	\$56	94%	44
Polk										
2019	Mar	24	\$103,650	1537	\$118,095	\$80	\$110,679	\$75	94%	152
2020	Mar	12	\$99,750	1519	\$121,233	\$76	\$117,216	\$74	97%	123
2021	Mar	29	\$137,500	1902	\$156,296	\$84	\$149,278	\$80	96%	96
Pulaski										
2019	Mar	461	\$162,500	1975	\$202,085	\$69	\$195,599	\$93	97%	53
2020	Mar	499	\$177,000	2080	\$224,227	\$103	\$217,603	\$99	97%	54
2021	Mar	543	\$190,000	2136	\$259,478	\$112	\$254,931	\$111	98%	28
Saline										
2019	Mar	188	\$165,950	1956	\$194,273	\$98	\$189,678	\$96	98%	57
2020	Mar	211	\$173,000	1939	\$213,602	\$106	\$209,469	\$104	98%	40
2021	Mar	222	\$209,750	2152	\$264,497	\$119	\$260,317	\$117	98%	31
Sharp										
2019	Mar	18	\$81,200	1315	\$101,933	\$79	\$95,872	\$72	94%	164
2020	Mar	18	\$62,500	1448	\$81,544	\$54	\$78,348	\$51	96%	137
2021	Mar	32	\$90,900	1470	\$134,701	\$88	\$130,338	\$85	97%	66
Van Buren										
2019	Mar	22	\$58,125	1378	\$83,886	\$56	\$78,456	\$52	94%	173
2020	Mar	23	\$114,000	1696	\$159,189	\$89	\$151,376	\$85	95%	229
2021	Mar	34	\$134,950	1638	\$151,460	\$88	\$145,019	\$85	96%	71
White										
2019	Mar	50	\$139,250	1875	\$164,934	\$84	\$159,980	\$81	97%	84
2020	Mar	67	\$128,000	1856	\$158,654	\$83	\$151,740	\$79	96%	96
2021	Mar	92	\$143,807	1706	\$161,225	\$93	\$158,755	\$92	98%	39
Area 163 Hot Springs Village - Jessieville School District										
2019	Mar	86	\$218,000	2285	\$236,167	\$102	\$225,607	\$98	96%	86
2020	Mar	42	\$252,875	2336	\$249,935	\$107	\$242,289	\$103	97%	87
2021	Mar	46	\$299,950	2704	\$373,773	\$134	\$363,238	\$132	97%	77
Area 164 Hot Springs Village - Jessieville School District										
2019	Mar	19	\$110,000	1506	\$133,689	\$86	\$128,984	\$83	96%	85
2020	Mar	9	\$108,500	1478	\$140,000	\$89	\$136,211	\$86	97%	58
2021	Mar	29	\$147,900	1770	\$172,456	\$94	\$169,615	\$93	98%	22

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2021**

Year & County	Time Range	Single Family Residential								
		# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2019	YTD	16	\$130,000	1982	\$141,983	\$71	\$135,569	\$67	95%	130
2020	YTD	30	\$93,000	1678	\$111,115	\$66	\$104,769	\$63	94%	67
2021	YTD	41	\$145,000	2105	\$166,458	\$79	\$161,385	\$77	97%	70
Clay										
2019	YTD	3	\$92,000	2195	\$99,833	\$53	\$91,666	\$49	92%	99
2020	YTD	16	\$71,000	1714	\$91,400	\$51	\$85,606	\$47	94%	79
2021	YTD	14	\$82,250	1654	\$90,847	\$55	\$88,375	\$53	97%	45
Cleburne										
2019	YTD	85	\$140,000	1865	\$190,697	\$96	\$178,072	\$90	93%	127
2020	YTD	101	\$142,500	1859	\$182,805	\$97	\$176,122	\$92	96%	118
2021	YTD	154	\$175,950	1972	\$246,744	\$125	\$235,307	\$119	95%	89
Conway										
2019	YTD	37	\$112,500	1863	\$134,867	\$77	\$138,516	\$75	103%	91
2020	YTD	46	\$77,435	1661	\$116,708	\$67	\$108,587	\$62	93%	101
2021	YTD	31	\$129,900	1869	\$168,622	\$86	\$168,227	\$85	100%	72
Faulkner										
2019	YTD	314	\$154,450	1855	\$176,354	\$93	\$172,173	\$91	98%	60
2020	YTD	351	\$175,000	1868	\$193,858	\$102	\$190,258	\$100	98%	43
2021	YTD	421	\$183,000	1887	\$218,062	\$113	\$215,487	\$112	99%	23
Fulton										
2019	YTD	11	\$152,000	1912	\$171,272	\$103	\$163,800	\$99	96%	225
2020	YTD	20	\$94,950	1666	\$118,835	\$68	\$109,904	\$62	92%	144
2021	YTD	27	\$157,000	1965	\$169,140	\$101	\$155,722	\$94	92%	133
Garland										
2019	YTD	348	\$146,750	1885	\$193,903	\$96	\$185,167	\$92	95%	78
2020	YTD	372	\$154,000	1885	\$204,645	\$105	\$196,361	\$101	96%	70
2021	YTD	435	\$197,400	1971	\$262,754	\$130	\$254,909	\$126	97%	41
Grant										
2019	YTD	29	\$128,500	1730	\$144,079	\$82	\$140,453	\$80	97%	65
2020	YTD	30	\$156,750	1898	\$161,488	\$84	\$159,324	\$84	99%	52
2021	YTD	55	\$186,000	1893	\$195,528	\$103	\$192,123	\$101	98%	35
Greene										
2019	YTD	108	\$132,750	1761	\$139,167	\$78	\$135,618	\$76	97%	61
2020	YTD	105	\$120,000	1660	\$136,301	\$80	\$128,944	\$75	95%	53
2021	YTD	132	\$159,950	1831	\$171,459	\$95	\$167,728	\$93	98%	24

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LPS/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2019	YTD	59	\$89,000	1714	\$121,548	\$66	\$116,352	\$63	96%	69
2020	YTD	58	\$90,050	1634	\$116,456	\$68	\$112,843	\$66	97%	62
2021	YTD	56	\$105,000	1668	\$130,838	\$77	\$126,538	\$74	97%	44
Izard										
2019	YTD	17	\$100,000	1396	\$120,294	\$104	\$114,644	\$99	95%	157
2020	YTD	25	\$80,000	1589	\$105,736	\$65	\$97,772	\$60	92%	83
2021	YTD	33	\$135,000	1834	\$164,819	\$87	\$160,239	\$83	97%	75
Jefferson										
2019	YTD	85	\$79,000	1910	\$104,574	\$53	\$100,027	\$51	91%	74
2020	YTD	106	\$86,500	1842	\$114,611	\$59	\$109,885	\$56	91%	71
2021	YTD	113	\$110,000	1894	\$128,958	\$66	\$124,840	\$64	91%	59
Lonoke										
2019	YTD	249	\$146,500	1761	\$159,652	\$89	\$156,245	\$87	98%	69
2020	YTD	307	\$158,000	1843	\$172,324	\$93	\$168,129	\$91	98%	58
2021	YTD	307	\$162,600	1754	\$185,270	\$104	\$181,706	\$102	98%	23
Perry										
2019	YTD	16	\$116,000	1572	\$147,475	\$90	\$129,056	\$78	88%	101
2020	YTD	19	\$92,000	1543	\$113,302	\$75	\$108,271	\$70	96%	77
2021	YTD	15	\$99,500	1701	\$103,633	\$67	\$98,133	\$65	95%	44
Polk										
2019	YTD	46	\$77,700	1430	\$103,185	\$76	\$97,385	\$72	94%	140
2020	YTD	38	\$90,500	1590	\$109,405	\$67	\$104,672	\$64	96%	124
2021	YTD	64	\$147,500	1935	\$163,257	\$85	\$156,480	\$82	96%	124
Pulaski										
2019	YTD	1139	\$158,500	1972	\$203,491	\$95	\$196,390	\$92	97%	58
2020	YTD	1193	\$170,000	2030	\$214,098	\$100	\$207,231	\$96	97%	54
2021	YTD	1351	\$188,714	2084	\$242,657	\$109	\$237,816	\$107	98%	32
Saline										
2019	YTD	476	\$167,750	1958	\$197,031	\$98	\$191,659	\$95	97%	57
2020	YTD	525	\$169,000	1974	\$210,010	\$103	\$204,846	\$100	98%	52
2021	YTD	579	\$185,000	2015	\$236,615	\$113	\$233,735	\$112	99%	25
Sharp										
2019	YTD	49	\$60,000	1338	\$91,616	\$66	\$86,630	\$62	95%	269
2020	YTD	54	\$53,750	1445	\$88,853	\$58	\$80,050	\$52	90%	128
2021	YTD	81	\$94,250	1676	\$130,661	\$77	\$125,939	\$74	96%	93
Van Buren										
2019	YTD	48	\$73,000	1546	\$102,991	\$62	\$94,419	\$57	92%	159
2020	YTD	55	\$109,000	1630	\$138,390	\$80	\$132,479	\$75	96%	180
2021	YTD	67	\$119,000	1609	\$138,419	\$85	\$132,441	\$81	96%	67
White										
2019	YTD	157	\$115,000	1790	\$144,093	\$77	\$138,626	\$74	96%	106
2020	YTD	173	\$115,000	1758	\$135,032	\$74	\$129,842	\$71	96%	77
2021	YTD	216	\$144,937	1730	\$164,451	\$94	\$161,086	\$92	98%	32

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163										
Hot Springs Village - Fountain Lake School District										
2019	YTD	78	\$215,000	2299	\$243,512	\$104	\$232,948	\$100	96%	87
2020	YTD	100	\$235,000	2375	\$252,149	\$105	\$243,231	\$102	96%	102
2021	YTD	104	\$292,224	2581	\$341,822	\$128	\$335,055	\$126	98%	55
Area 164										
Hot Springs Village - Jessieville School District										
2019	YTD	49	\$106,500	1685	\$132,985	\$78	\$127,655	\$75	96%	71
2020	YTD	38	\$126,450	1712	\$147,531	\$86	\$143,486	\$84	97%	53
2021	YTD	64	\$163,500	1831	\$182,778	\$97	\$179,124	\$95	98%	23