

CARMLS, Inc.

Monthly Statistical Information

November, 2019

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Sales Closed by County for Nov 2019pg 2

Sales Closed by County for Year To Date 2019.....pg 4

**CARMLS Real Estate Information
Sales Closed by Area for Nov 2019
Single Family Residential**

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	Nov	6	\$117,750	1971	\$148,034	\$73	\$141,809	\$70	96%	62
2018	Nov	6	\$79,450	1700	\$86,183	\$53	\$81,983	\$49	95%	150
2019	Nov	3	\$157,000	2199	\$169,433	\$82	\$160,000	\$77	94%	63
Clay										
2017	Nov	1	\$114,500	2153	\$118,500	\$55	\$114,500	\$53	97%	210
2018	Nov	2	\$95,750	2092	\$110,500	\$54	\$95,750	\$47	87%	34
2019	Nov	3	\$24,500	1704	\$80,466	\$39	\$74,666	\$33	93%	79
Cleburne										
2017	Nov	31	\$110,000	1852	\$167,895	\$85	\$155,306	\$79	93%	110
2018	Nov	39	\$148,000	1844	\$216,366	\$112	\$201,457	\$105	93%	112
2019	Nov	33	\$155,000	1925	\$189,200	\$95	\$181,516	\$90	96%	108
Conway										
2017	Nov	7	\$100,000	1683	\$114,757	\$67	\$113,485	\$66	99%	107
2018	Nov	10	\$71,450	2212	\$165,290	\$57	\$162,915	\$55	99%	116
2019	Nov	12	\$97,000	1815	\$105,141	\$58	\$100,754	\$54	96%	87
Faulkner										
2017	Nov	130	\$157,250	1795	\$169,848	\$93	\$166,976	\$91	98%	74
2018	Nov	104	\$168,450	2011	\$197,238	\$97	\$193,228	\$95	98%	35
2019	Nov	98	\$177,299	1968	\$202,865	\$103	\$198,333	\$101	98%	45
Fulton										
2017	Nov	5	\$99,900	1844	\$99,540	\$52	\$93,780	\$49	94%	114
2018	Nov	4	\$112,500	1881	\$118,325	\$62	\$110,375	\$58	93%	232
2019	Nov	4	\$90,000	1510	\$122,900	\$75	\$115,000	\$69	94%	344
Garland										
2017	Nov	121	\$162,000	2343	\$198,957	\$101	\$188,822	\$97	95%	87
2018	Nov	129	\$150,000	1953	\$200,986	\$152	\$192,770	\$138	96%	72
2019	Nov	108	\$191,950	2051	\$233,985	\$110	\$224,672	\$106	96%	68
Grant										
2017	Nov	14	\$128,500	1802	\$134,542	\$70	\$134,667	\$70	100%	76
2018	Nov	18	\$129,950	1628	\$146,577	\$88	\$143,505	\$86	98%	59
2019	Nov	13	\$130,000	1638	\$133,530	\$83	\$132,346	\$82	99%	39
Greene										
2017	Nov	39	\$124,500	1814	\$133,617	\$72	\$128,873	\$70	96%	46
2018	Nov	26	\$146,200	1730	\$150,261	\$86	\$147,080	\$85	98%	59
2019	Nov	38	\$146,700	1883	\$151,710	\$83	\$147,650	\$81	97%	52
Hot Spring										
2017	Nov	8	\$94,250	1598	\$122,611	\$72	\$118,554	\$70	97%	106
2018	Nov	20	\$70,000	1615	\$104,494	\$59	\$98,290	\$55	94%	49
2019	Nov	29	\$31,500	1303	\$61,929	\$48	\$62,137	\$45	100%	28
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM

Izard										
2017	Nov	8	\$65,000	1794	\$121,712	\$63	\$108,925	\$56	89%	172
2018	Nov	6	\$68,950	1635	\$123,266	\$69	\$115,133	\$64	93%	250
2019	Nov	10	\$72,000	1751	\$109,925	\$58	\$98,066	\$50	89%	147
Jefferson										
2017	Nov	39	\$73,300	1875	\$98,915	\$52	\$93,997	\$49	95%	149
2018	Nov	35	\$85,000	1652	\$95,368	\$56	\$88,901	\$52	93%	92
2019	Nov	34	\$75,000	1652	\$93,226	\$57	\$88,667	\$54	95%	52
Lonoke										
2017	Nov	84	\$146,000	1701	\$151,285	\$87	\$146,917	\$85	97%	83
2018	Nov	98	\$152,000	1755	\$172,773	\$91	\$167,514	\$88	97%	54
2019	Nov	98	\$152,000	1755	\$172,773	\$91	\$167,514	\$88	97%	54
Perry										
2017	Nov	4	\$79,200	1277	\$84,925	\$66	\$84,600	\$66	100%	52
2018	Nov	7	\$80,000	1772	\$102,100	\$60	\$94,585	\$56	93%	102
2019	Nov	3	\$137,850	1534	\$127,950	\$80	\$119,716	\$74	94%	112
Polk										
2017	Nov	13	\$81,000	1437	\$95,061	\$89	\$88,769	\$83	93%	181
2018	Nov	15	\$72,000	1775	\$103,770	\$56	\$94,810	\$51	91%	119
2019	Nov	12	\$123,000	1788	\$121,716	\$68	\$114,291	\$64	94%	208
Pulaski										
2017	Nov	430	\$159,237	2021	\$199,047	\$92	\$192,121	\$89	97%	72
2018	Nov	414	\$164,375	2025	\$209,111	\$95	\$203,069	\$92	97%	53
2019	Nov	391	\$179,500	2025	\$215,450	\$103	\$209,506	\$99	97%	53
Saline										
2017	Nov	156	\$163,950	1990	\$198,068	\$97	\$193,231	\$94	98%	61
2018	Nov	169	\$169,000	1969	\$196,495	\$96	\$192,390	\$94	98%	52
2019	Nov	183	\$172,000	1970	\$204,359	\$101	\$199,634	\$99	98%	49
Sharp										
2017	Nov	17	\$57,500	1352	\$72,429	\$53	\$67,370	\$49	93%	218
2018	Nov	26	\$83,450	1736	\$109,726	\$60	\$106,130	\$58	97%	199
2019	Nov	21	\$70,000	1478	\$86,159	\$59	\$81,195	\$55	94%	92
Van Buren										
2017	Nov	26	\$85,250	1452	\$121,550	\$78	\$111,322	\$70	92%	128
2018	Nov	14	\$73,000	1314	\$92,657	\$69	\$87,064	\$65	94%	105
2019	Nov	22	\$67,000	1583	\$104,395	\$70	\$103,230	\$65	99%	103
White										
2017	Nov	72	\$116,750	1717	\$126,156	\$72	\$122,114	\$70	97%	75
2018	Nov	40	\$136,785	1949	\$160,371	\$78	\$153,444	\$75	96%	97
2019	Nov	62	\$116,950	1772	\$153,800	\$82	\$148,235	\$78	96%	54
Area 163 Hot Springs Village - Fountain Lake School District										
2017	Nov	45	\$199,500	2274	\$231,458	\$101	\$223,652	\$98	97%	71
2018	Nov	30	\$216,750	2419	\$259,462	\$103	\$248,162	\$98	96%	80
2019	Nov	38	\$252,450	2316	\$275,144	\$116	\$267,247	\$112	97%	48
Area 164 Hot Springs Village - Jessieville School District										
2017	Nov	22	\$142,750	1660	\$137,486	\$80	\$133,404	\$77	97%	78
2018	Nov	20	\$135,000	1973	\$152,865	\$77	\$147,110	\$74	96%	96
2019	Nov	25	\$155,800	1866	\$184,328	\$97	\$180,152	\$95	98%	47

Sales Closed by Area for YTD 2019
Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	YTD	96	\$118,750	1922	\$135,134	\$70	\$128,216	\$66	95%	140
2018	YTD	77	\$115,000	1955	\$127,701	\$65	\$121,706	\$62	95%	147
2019	YTD	93	\$120,000	1873	\$135,698	\$71	\$129,571	\$68	95%	122
Clay										
2017	YTD	30	\$66,375	1805	\$76,373	\$40	\$71,563	\$37	94%	90
2018	YTD	32	\$63,625	1582	\$71,812	\$46	\$68,738	\$44	96%	94
2019	YTD	35	\$64,900	1608	\$72,451	\$44	\$68,264	\$41	94%	58
Cleburne										
2017	YTD	392	\$130,000	1766	\$187,434	\$104	\$172,792	\$96	92%	121
2018	YTD	457	\$145,000	1869	\$199,888	\$102	\$187,486	\$95	94%	122
2019	YTD	412	\$150,000	1932	\$210,615	\$103	\$197,357	\$97	94%	107
Conway										
2017	YTD	113	\$90,000	1645	\$103,785	\$63	\$97,518	\$59	94%	90
2018	YTD	122	\$90,200	1774	\$121,317	\$67	\$116,426	\$64	96%	103
2019	YTD	150	\$102,200	1638	\$112,576	\$70	\$110,683	\$67	98%	72
Faulkner										
2017	YTD	1665	\$152,000	1885	\$176,519	\$91	\$172,881	\$89	98%	59
2018	YTD	1556	\$156,250	1877	\$181,401	\$95	\$177,610	\$93	98%	43
2019	YTD	1475	\$167,000	1906	\$192,498	\$99	\$189,137	\$97	98%	44
Fulton										
2017	YTD	57	\$97,000	1830	\$124,231	\$65	\$114,082	\$60	92%	201
2018	YTD	41	\$105,000	1814	\$133,664	\$71	\$126,255	\$67	94%	230
2019	YTD	72	\$118,500	1798	\$138,886	\$78	\$132,643	\$74	96%	143
Garland										
2017	YTD	1349	\$149,000	2018	\$197,101	\$95	\$187,227	\$91	95%	105
2018	YTD	1528	\$154,950	1949	\$204,535	\$151	\$195,114	\$146	95%	89
2019	YTD	1589	\$160,000	1963	\$210,471	\$102	\$202,039	\$98	96%	67
Grant										
2017	YTD	149	\$131,600	1780	\$138,575	\$76	\$135,440	\$74	98%	78
2018	YTD	181	\$134,900	1770	\$147,796	\$83	\$144,316	\$81	98%	70
2019	YTD	185	\$149,000	1819	\$161,002	\$87	\$158,242	\$85	98%	55
Greene										
2017	YTD	481	\$124,000	1779	\$132,804	\$73	\$128,858	\$71	97%	53
2018	YTD	447	\$124,900	1744	\$132,344	\$76	\$129,438	\$73	98%	54
2019	YTD	480	\$133,250	1773	\$143,471	\$79	\$139,260	\$77	97%	55

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2017	YTD	170	\$86,350	1760	\$106,213	\$61	\$100,690	\$58	95%	111
2018	YTD	214	\$98,500	1719	\$124,301	\$69	\$119,662	\$66	96%	74
2019	YTD	227	\$99,000	1689	\$120,591	\$68	\$116,622	\$66	97%	59
Izard										
2017	YTD	87	\$62,700	1692	\$96,698	\$58	\$88,434	\$52	91%	186
2018	YTD	101	\$75,000	1760	\$108,815	\$61	\$102,283	\$57	94%	159
2019	YTD	101	\$91,500	1628	\$117,885	\$77	\$111,916	\$73	95%	146
Jefferson										
2017	YTD	403	\$82,000	1986	\$105,643	\$51	\$99,035	\$47	94%	112
2018	YTD	394	\$85,000	1829	\$100,849	\$52	\$95,422	\$49	95%	84
2019	YTD	403	\$95,000	1847	\$110,107	\$57	\$104,682	\$55	95%	61
Lonoke										
2017	YTD	1110	\$139,900	1773	\$154,240	\$86	\$150,872	\$84	98%	63
2018	YTD	1175	\$145,000	1792	\$162,759	\$88	\$159,103	\$86	98%	51
2019	YTD	1235	\$153,500	1808	\$171,449	\$93	\$167,642	\$91	98%	52
Perry										
2017	YTD	51	\$85,000	1650	\$111,292	\$65	\$106,038	\$62	95%	93
2018	YTD	64	\$87,450	1683	\$127,549	\$75	\$120,978	\$71	95%	115
2019	YTD	42	\$97,500	1543	\$126,255	\$82	\$112,441	\$72	89%	76
Polk										
2017	YTD	194	\$98,250	1720	\$126,474	\$74	\$119,223	\$70	94%	205
2018	YTD	189	\$99,500	1702	\$116,507	\$71	\$111,125	\$67	95%	165
2019	YTD	189	\$100,000	1661	\$126,298	\$77	\$117,994	\$72	93%	137
Pulaski										
2017	YTD	5079	\$161,000	2035	\$206,462	\$95	\$200,025	\$92	97%	62
2018	YTD	5116	\$163,895	1996	\$205,538	\$96	\$199,688	\$93	97%	54
2019	YTD	5390	\$167,000	1999	\$209,803	\$98	\$203,513	\$95	97%	52
Saline										
2017	YTD	1878	\$162,000	1975	\$194,322	\$95	\$189,588	\$93	98%	58
2018	YTD	1854	\$166,000	1971	\$197,542	\$97	\$193,410	\$95	98%	50
2019	YTD	2118	\$171,792	1966	\$203,766	\$100	\$199,420	\$98	98%	47
Sharp										
2017	YTD	247	\$56,000	1571	\$91,871	\$55	\$84,165	\$50	92%	229
2018	YTD	223	\$67,000	1548	\$95,681	\$59	\$88,096	\$55	92%	207
2019	YTD	245	\$75,000	1539	\$98,844	\$63	\$92,811	\$59	94%	187
Van Buren										
2017	YTD	239	\$67,500	1463	\$105,690	\$65	\$97,791	\$60	93%	176
2018	YTD	227	\$76,000	1599	\$110,699	\$65	\$102,940	\$60	93%	137
2019	YTD	220	\$80,000	1568	\$124,163	\$72	\$114,086	\$67	92%	125
White										
2017	YTD	713	\$119,900	1765	\$136,336	\$75	\$131,845	\$72	97%	73
2018	YTD	710	\$125,000	1820	\$147,896	\$78	\$141,760	\$74	96%	75
2019	YTD	755	\$127,000	1812	\$150,841	\$182	\$146,176	\$179	97%	70

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot Springs Village - Fountain Lake School District							
2017	YTD	349	\$223,000	2378	\$251,078	\$103	\$240,734	\$99	96%	97
2018	YTD	330	\$212,500	2324	\$254,260	\$107	\$245,704	\$104	97%	97
2019	YTD	396	\$220,450	2292	\$252,569	\$108	\$244,676	\$105	97%	71
Area 164			Hot Springs Village - Jessieville School District							
2017	YTD	263	\$109,000	1708	\$126,823	\$73	\$121,697	\$70	96%	83
2018	YTD	257	\$120,000	1786	\$137,347	\$76	\$131,661	\$73	95%	60
2019	YTD	244	\$126,604	1732	\$144,413	\$82	\$139,604	\$79	95%	57