

# CARMLS, Inc.

## Monthly Statistical Information

### November, 2020

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**Sales Closed by County for Nov 2020 .....pg 2**

**Sales Closed by County for Year To Date 2020.....pg 4**

**CARMLS Real Estate Information  
Sales Closed by Area for Nov 2020  
Single Family Residential**

| <b>Year &amp; County</b> | <b>Time Range</b> | <b># Sold</b> | <b>Median Sold \$\$</b> | <b>Avg Apx SQFT</b> | <b>Avg List Price</b> | <b>LP\$/Apx SQFT</b> | <b>Avg Sold Price</b> | <b>\$/Apx SQFT</b> | <b>%SP/LP</b> | <b>Avg DOM</b> |
|--------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| <b>Clark</b>             |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 6             | \$79,450                | 1700                | \$86,183              | \$53                 | \$81,983              | \$49               | 95%           | 150            |
| 2019                     | Nov               | 3             | \$157,000               | 2199                | \$169,433             | \$82                 | \$160,000             | \$77               | 94%           | 63             |
| 2020                     | Nov               | 6             | \$142,450               | 2089                | \$176,533             | \$86                 | \$165,733             | \$81               | 94%           | 32             |
| <b>Clay</b>              |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 2             | \$95,750                | 2092                | \$110,500             | \$54                 | \$95,750              | \$47               | 87%           | 34             |
| 2019                     | Nov               | 3             | \$24,500                | 1704                | \$80,466              | \$39                 | \$74,666              | \$33               | 93%           | 79             |
| 2020                     | Nov               | 10            | \$50,200                | 1496                | \$71,424              | \$49                 | \$67,530              | \$45               | 95%           | 34             |
| <b>Cleburne</b>          |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 39            | \$148,000               | 1844                | \$216,366             | \$112                | \$201,457             | \$105              | 93%           | 112            |
| 2019                     | Nov               | 33            | \$155,000               | 1925                | \$189,200             | \$95                 | \$181,516             | \$90               | 96%           | 108            |
| 2020                     | Nov               | 42            | \$143,500               | 1760                | \$190,873             | \$108                | \$182,056             | \$102              | 95%           | 100            |
| <b>Conway</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 10            | \$71,450                | 2212                | \$165,290             | \$57                 | \$162,915             | \$55               | 99%           | 116            |
| 2019                     | Nov               | 12            | \$97,000                | 1815                | \$105,141             | \$58                 | \$100,754             | \$54               | 96%           | 87             |
| 2020                     | Nov               | 11            | \$227,500               | 2188                | \$238,706             | \$103                | \$227,488             | \$98               | 95%           | 103            |
| <b>Faulkner</b>          |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 104           | \$168,450               | 2011                | \$197,238             | \$97                 | \$193,228             | \$95               | 98%           | 35             |
| 2019                     | Nov               | 98            | \$177,299               | 1968                | \$202,865             | \$103                | \$198,333             | \$101              | 98%           | 45             |
| 2020                     | Nov               | 165           | \$193,000               | 1945                | \$218,652             | \$111                | \$215,954             | \$109              | 99%           | 32             |
| <b>Fulton</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 4             | \$112,500               | 1881                | \$118,325             | \$62                 | \$110,375             | \$58               | 93%           | 232            |
| 2019                     | Nov               | 4             | \$90,000                | 1510                | \$122,900             | \$75                 | \$115,000             | \$69               | 94%           | 344            |
| 2019                     | Nov               | 10            | \$145,604               | 2047                | \$191,400             | \$97                 | \$178,920             | \$93               | 93%           | 155            |
| <b>Garland</b>           |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 129           | \$150,000               | 1953                | \$200,986             | \$152                | \$192,770             | \$138              | 96%           | 72             |
| 2019                     | Nov               | 108           | \$191,950               | 2051                | \$233,985             | \$110                | \$224,672             | \$106              | 96%           | 68             |
| 2020                     | Nov               | 178           | \$188,250               | 2022                | \$257,180             | \$217                | \$248,855             | \$213              | 97%           | 43             |
| <b>Grant</b>             |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 18            | \$129,950               | 1628                | \$146,577             | \$88                 | \$143,505             | \$86               | 98%           | 59             |
| 2019                     | Nov               | 13            | \$130,000               | 1638                | \$133,530             | \$83                 | \$132,346             | \$82               | 99%           | 39             |
| 2020                     | Nov               | 12            | \$131,500               | 2006                | \$151,858             | \$76                 | \$148,721             | \$75               | 98%           | 48             |
| <b>Greene</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 26            | \$146,200               | 1730                | \$150,261             | \$86                 | \$147,080             | \$85               | 98%           | 59             |
| 2019                     | Nov               | 38            | \$146,700               | 1883                | \$151,710             | \$83                 | \$147,650             | \$81               | 97%           | 52             |
| 2020                     | Nov               | 51            | \$159,900               | 1819                | \$175,790             | \$92                 | \$173,176             | \$91               | 99%           | 23             |
| <b>Hot Spring</b>        |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | Nov               | 20            | \$70,000                | 1615                | \$104,494             | \$59                 | \$98,290              | \$55               | 94%           | 49             |
| 2019                     | Nov               | 29            | \$31,500                | 1303                | \$61,929              | \$48                 | \$62,137              | \$45               | 100%          | 28             |
| 2020                     | Nov               | 24            | \$148,825               | 1712                | \$157,008             | \$90                 | \$152,079             | \$88               | 97%           | 35             |
| <b>Year &amp; County</b> | <b>Time Range</b> | <b># Sold</b> | <b>Median Sold \$\$</b> | <b>Avg Apx SQFT</b> | <b>Avg List Price</b> | <b>LP\$/Apx SQFT</b> | <b>Avg Sold Price</b> | <b>\$/Apx SQFT</b> | <b>%SP/LP</b> | <b>Avg DOM</b> |

|                                                                     |     |     |           |      |           |       |           |       |     |     |
|---------------------------------------------------------------------|-----|-----|-----------|------|-----------|-------|-----------|-------|-----|-----|
| <b>Izard</b>                                                        |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 6   | \$68,950  | 1635 | \$123,266 | \$69  | \$115,133 | \$64  | 93% | 250 |
| 2019                                                                | Nov | 10  | \$72,000  | 1751 | \$109,925 | \$58  | \$98,066  | \$50  | 89% | 147 |
| 2020                                                                | Nov | 9   | \$185,000 | 2110 | \$220,344 | \$96  | \$198,555 | \$89  | 90% | 83  |
| <b>Jefferson</b>                                                    |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 35  | \$85,000  | 1652 | \$95,368  | \$56  | \$88,901  | \$52  | 93% | 92  |
| 2019                                                                | Nov | 34  | \$75,000  | 1652 | \$93,226  | \$57  | \$88,667  | \$54  | 95% | 52  |
| 2020                                                                | Nov | 40  | \$103,750 | 1829 | \$125,782 | \$64  | \$120,868 | \$61  | 96% | 25  |
| <b>Lonoke</b>                                                       |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 98  | \$152,000 | 1755 | \$172,773 | \$91  | \$167,514 | \$88  | 97% | 54  |
| 2019                                                                | Nov | 98  | \$152,000 | 1755 | \$172,773 | \$91  | \$167,514 | \$88  | 97% | 54  |
| 2020                                                                | Nov | 118 | \$179,750 | 1907 | \$198,728 | \$104 | \$196,876 | \$103 | 99% | 25  |
| <b>Perry</b>                                                        |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 7   | \$80,000  | 1772 | \$102,100 | \$60  | \$94,585  | \$56  | 93% | 102 |
| 2019                                                                | Nov | 3   | \$137,850 | 1534 | \$127,950 | \$80  | \$119,716 | \$74  | 94% | 112 |
| 2020                                                                | Nov | 2   | \$79,950  | 1319 | \$86,200  | \$67  | \$79,950  | \$63  | 93% | 55  |
| <b>Polk</b>                                                         |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 15  | \$72,000  | 1775 | \$103,770 | \$56  | \$94,810  | \$51  | 91% | 119 |
| 2019                                                                | Nov | 12  | \$123,000 | 1788 | \$121,716 | \$68  | \$114,291 | \$64  | 94% | 208 |
| 2020                                                                | Nov | 15  | \$185,000 | 2071 | \$205,460 | \$100 | \$202,366 | \$98  | 98% | 87  |
| <b>Pulaski</b>                                                      |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 414 | \$164,375 | 2025 | \$209,111 | \$95  | \$203,069 | \$92  | 97% | 53  |
| 2019                                                                | Nov | 391 | \$179,500 | 2025 | \$215,450 | \$103 | \$209,506 | \$99  | 97% | 53  |
| 2020                                                                | Nov | 565 | \$179,500 | 2031 | \$231,143 | \$108 | \$227,287 | \$106 | 98% | 29  |
| <b>Saline</b>                                                       |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 169 | \$169,000 | 1969 | \$196,495 | \$96  | \$192,390 | \$94  | 98% | 52  |
| 2019                                                                | Nov | 183 | \$172,000 | 1970 | \$204,359 | \$101 | \$199,634 | \$99  | 98% | 49  |
| 2020                                                                | Nov | 258 | \$178,000 | 1973 | \$226,748 | \$108 | \$223,192 | \$107 | 98% | 22  |
| <b>Sharp</b>                                                        |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 26  | \$83,450  | 1736 | \$109,726 | \$60  | \$106,130 | \$58  | 97% | 199 |
| 2019                                                                | Nov | 21  | \$70,000  | 1478 | \$86,159  | \$59  | \$81,195  | \$55  | 94% | 92  |
| 2020                                                                | Nov | 27  | \$80,000  | 1489 | \$96,246  | \$66  | \$91,576  | \$63  | 95% | 37  |
| <b>Van Buren</b>                                                    |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 14  | \$73,000  | 1314 | \$92,657  | \$69  | \$87,064  | \$65  | 94% | 105 |
| 2019                                                                | Nov | 22  | \$67,000  | 1583 | \$104,395 | \$70  | \$103,230 | \$65  | 99% | 103 |
| 2020                                                                | Nov | 21  | \$97,850  | 1776 | \$173,335 | \$81  | \$166,626 | \$78  | 96% | 69  |
| <b>White</b>                                                        |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 40  | \$136,785 | 1949 | \$160,371 | \$78  | \$153,444 | \$75  | 96% | 97  |
| 2019                                                                | Nov | 62  | \$116,950 | 1772 | \$153,800 | \$82  | \$148,235 | \$78  | 96% | 54  |
| 2020                                                                | Nov | 85  | \$141,000 | 1788 | \$156,107 | \$84  | \$152,885 | \$83  | 98% | 43  |
| <b>Area 163 Hot Springs Village - Fountain Lake School District</b> |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 30  | \$216,750 | 2419 | \$259,462 | \$103 | \$248,162 | \$98  | 96% | 80  |
| 2019                                                                | Nov | 38  | \$252,450 | 2316 | \$275,144 | \$116 | \$267,247 | \$112 | 97% | 48  |
| 2020                                                                | Nov | 42  | \$308,000 | 2411 | \$333,685 | \$134 | \$329,792 | \$132 | 99% | 51  |
| <b>Area 164 Hot Springs Village - Jessieville School District</b>   |     |     |           |      |           |       |           |       |     |     |
| 2018                                                                | Nov | 20  | \$135,000 | 1973 | \$152,865 | \$77  | \$147,110 | \$74  | 96% | 96  |
| 2019                                                                | Nov | 25  | \$155,800 | 1866 | \$184,328 | \$97  | \$180,152 | \$95  | 98% | 47  |
| 2020                                                                | Nov | 36  | \$134,600 | 1860 | \$184,547 | \$94  | \$181,563 | \$95  | 98% | 30  |

**Sales Closed by Area for YTD 2020**  
**Single Family Residential**

| <b>Year &amp; County</b> | <b>Time Range</b> | <b># Sold</b> | <b>Median Sold \$\$</b> | <b>Avg Apx SQFT</b> | <b>Avg List Price</b> | <b>LP\$/Apx SQFT</b> | <b>Avg Sold Price</b> | <b>\$/Apx SQFT</b> | <b>%SP/LP</b> | <b>Avg DOM</b> |
|--------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| <b>Clark</b>             |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 77            | \$115,000               | 1955                | \$127,701             | \$65                 | \$121,706             | \$62               | 95%           | 147            |
| 2019                     | YTD               | 93            | \$120,000               | 1873                | \$135,698             | \$71                 | \$129,571             | \$68               | 95%           | 122            |
| 2020                     | YTD               | 108           | \$124,450               | 1856                | \$137,196             | \$72                 | \$131,085             | \$69               | 96%           | 86             |
| <b>Clay</b>              |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 32            | \$63,625                | 1582                | \$71,812              | \$46                 | \$68,738              | \$44               | 96%           | 94             |
| 2019                     | YTD               | 35            | \$64,900                | 1608                | \$72,451              | \$44                 | \$68,264              | \$41               | 94%           | 58             |
| 2020                     | YTD               | 63            | \$68,000                | 1704                | \$88,054              | \$51                 | \$83,792              | \$48               | 95%           | 63             |
| <b>Cleburne</b>          |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 457           | \$145,000               | 1869                | \$199,888             | \$102                | \$187,486             | \$95               | 94%           | 122            |
| 2019                     | YTD               | 412           | \$150,000               | 1932                | \$210,615             | \$103                | \$197,357             | \$97               | 94%           | 107            |
| 2020                     | YTD               | 555           | \$178,700               | 1958                | \$227,123             | \$112                | \$217,154             | \$106              | 96%           | 113            |
| <b>Conway</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 122           | \$90,200                | 1774                | \$121,317             | \$67                 | \$116,426             | \$64               | 96%           | 103            |
| 2019                     | YTD               | 150           | \$102,200               | 1638                | \$112,576             | \$70                 | \$110,683             | \$67               | 98%           | 72             |
| 2020                     | YTD               | 172           | \$110,402               | 1837                | \$141,843             | \$74                 | \$135,928             | \$71               | 96%           | 91             |
| <b>Faulkner</b>          |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 1556          | \$156,250               | 1877                | \$181,401             | \$95                 | \$177,610             | \$93               | 98%           | 43             |
| 2019                     | YTD               | 1475          | \$167,000               | 1906                | \$192,498             | \$99                 | \$189,137             | \$97               | 98%           | 44             |
| 2020                     | YTD               | 1859          | \$183,500               | 1954                | \$209,543             | \$106                | \$206,323             | \$104              | 98%           | 35             |
| <b>Fulton</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 41            | \$105,000               | 1814                | \$133,664             | \$71                 | \$126,255             | \$67               | 94%           | 230            |
| 2019                     | YTD               | 72            | \$118,500               | 1798                | \$138,886             | \$78                 | \$132,643             | \$74               | 96%           | 143            |
| 2020                     | YTD               | 93            | \$100,000               | 1748                | \$143,466             | \$80                 | \$134,219             | \$75               | 94%           | 166            |
| <b>Garland</b>           |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 1528          | \$154,950               | 1949                | \$204,535             | \$151                | \$195,114             | \$146              | 95%           | 89             |
| 2019                     | YTD               | 1589          | \$160,000               | 1963                | \$210,471             | \$102                | \$202,039             | \$98               | 96%           | 67             |
| 2020                     | YTD               | 1841          | \$180,000               | 1999                | \$238,769             | \$125                | \$229,734             | \$121              | 96%           | 60             |
| <b>Grant</b>             |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 181           | \$134,900               | 1770                | \$147,796             | \$83                 | \$144,316             | \$81               | 98%           | 70             |
| 2019                     | YTD               | 185           | \$149,000               | 1819                | \$161,002             | \$87                 | \$158,242             | \$85               | 98%           | 55             |
| 2020                     | YTD               | 183           | \$152,500               | 1843                | \$166,307             | \$89                 | \$162,775             | \$88               | 98%           | 50             |
| <b>Greene</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2018                     | YTD               | 447           | \$124,900               | 1744                | \$132,344             | \$76                 | \$129,438             | \$73               | 98%           | 54             |
| 2019                     | YTD               | 480           | \$133,250               | 1773                | \$143,471             | \$79                 | \$139,260             | \$77               | 97%           | 55             |
| 2020                     | YTD               | 554           | \$145,450               | 1779                | \$160,265             | \$88                 | \$156,044             | \$86               | 97%           | 43             |

| Year & County     | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-------------------|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| <b>Hot Spring</b> |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 214    | \$98,500         | 1719         | \$124,301      | \$69          | \$119,662      | \$66        | 96%    | 74      |
| 2019              | YTD        | 227    | \$99,000         | 1689         | \$120,591      | \$68          | \$116,622      | \$66        | 97%    | 59      |
| 2020              | YTD        | 240    | \$125,000        | 1714         | \$140,905      | \$79          | \$136,424      | \$77        | 97%    | 61      |
| <b>Izard</b>      |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 101    | \$75,000         | 1760         | \$108,815      | \$61          | \$102,283      | \$57        | 94%    | 159     |
| 2019              | YTD        | 101    | \$91,500         | 1628         | \$117,885      | \$77          | \$111,916      | \$73        | 95%    | 146     |
| 2020              | YTD        | 109    | \$100,000        | 1797         | \$140,854      | \$76          | \$133,471      | \$73        | 95%    | 106     |
| <b>Jefferson</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 394    | \$85,000         | 1829         | \$100,849      | \$52          | \$95,422       | \$49        | 95%    | 84      |
| 2019              | YTD        | 403    | \$95,000         | 1847         | \$110,107      | \$57          | \$104,682      | \$55        | 95%    | 61      |
| 2020              | YTD        | 477    | \$100,500        | 1829         | \$116,213      | \$61          | \$111,845      | \$58        | 96%    | 79      |
| <b>Lonoke</b>     |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 1175   | \$145,000        | 1792         | \$162,759      | \$88          | \$159,103      | \$86        | 98%    | 51      |
| 2019              | YTD        | 1235   | \$153,500        | 1808         | \$171,449      | \$93          | \$167,642      | \$91        | 98%    | 52      |
| 2020              | YTD        | 1470   | \$162,850        | 1856         | \$185,103      | \$98          | \$182,242      | \$97        | 98%    | 38      |
| <b>Perry</b>      |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 64     | \$87,450         | 1683         | \$127,549      | \$75          | \$120,978      | \$71        | 95%    | 115     |
| 2019              | YTD        | 42     | \$97,500         | 1543         | \$126,255      | \$82          | \$112,441      | \$72        | 89%    | 76      |
| 2020              | YTD        | 49     | \$99,000         | 1704         | \$136,547      | \$79          | \$131,557      | \$75        | 96%    | 64      |
| <b>Polk</b>       |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 189    | \$99,500         | 1702         | \$116,507      | \$71          | \$111,125      | \$67        | 95%    | 165     |
| 2019              | YTD        | 189    | \$100,000        | 1661         | \$126,298      | \$77          | \$117,994      | \$72        | 93%    | 137     |
| 2020              | YTD        | 239    | \$129,000        | 1781         | \$157,796      | \$89          | \$148,986      | \$84        | 94%    | 137     |
| <b>Pulaski</b>    |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 5116   | \$163,895        | 1996         | \$205,538      | \$96          | \$199,688      | \$93        | 97%    | 54      |
| 2019              | YTD        | 5390   | \$167,000        | 1999         | \$209,803      | \$98          | \$203,513      | \$95        | 97%    | 52      |
| 2020              | YTD        | 5964   | \$180,000        | 2038         | \$225,351      | \$105         | \$220,048      | \$102       | 98%    | 42      |
| <b>Saline</b>     |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 1854   | \$166,000        | 1971         | \$197,542      | \$97          | \$193,410      | \$95        | 98%    | 50      |
| 2019              | YTD        | 2118   | \$171,792        | 1966         | \$203,766      | \$100         | \$199,420      | \$98        | 98%    | 47      |
| 2020              | YTD        | 2494   | \$184,999        | 2026         | \$223,449      | \$107         | \$220,397      | \$105       | 99%    | 35      |
| <b>Sharp</b>      |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 223    | \$67,000         | 1548         | \$95,681       | \$59          | \$88,096       | \$55        | 92%    | 207     |
| 2019              | YTD        | 245    | \$75,000         | 1539         | \$98,844       | \$63          | \$92,811       | \$59        | 94%    | 187     |
| 2020              | YTD        | 279    | \$75,000         | 1547         | \$109,201      | \$69          | \$103,040      | \$65        | 94%    | 104     |
| <b>Van Buren</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 227    | \$76,000         | 1599         | \$110,699      | \$65          | \$102,940      | \$60        | 93%    | 137     |
| 2019              | YTD        | 220    | \$80,000         | 1568         | \$124,163      | \$72          | \$114,086      | \$67        | 92%    | 125     |
| 2020              | YTD        | 272    | \$97,000         | 1643         | \$141,630      | \$80          | \$133,606      | \$75        | 94%    | 127     |
| <b>White</b>      |            |        |                  |              |                |               |                |             |        |         |
| 2018              | YTD        | 710    | \$125,000        | 1820         | \$147,896      | \$78          | \$141,760      | \$74        | 96%    | 75      |
| 2019              | YTD        | 755    | \$127,000        | 1812         | \$150,841      | \$82          | \$146,176      | \$79        | 97%    | 70      |
| 2020              | YTD        | 891    | \$135,000        | 1829         | \$157,550      | \$84          | \$153,087      | \$81        | 97%    | 54      |

| Year & Area     | Time Range | # Sold | Median Sold \$\$                                           | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|------------------------------------------------------------|----------------|----------------|---------------|----------------|-------------|--------|---------|
| <b>Area 163</b> |            |        | <b>Hot Springs Village - Fountain Lake School District</b> |                |                |               |                |             |        |         |
| 2018            | YTD        | 330    | \$212,500                                                  | 2324           | \$254,260      | \$107         | \$245,704      | \$104       | 97%    | 97      |
| 2019            | YTD        | 396    | \$220,450                                                  | 2292           | \$252,569      | \$108         | \$244,676      | \$105       | 97%    | 71      |
| 2020            | YTD        | 465    | \$245,000                                                  | 2383           | \$284,256      | \$116         | \$277,517      | \$114       | 98%    | 68      |
| <b>Area 164</b> |            |        | <b>Hot Springs Village - Jessieville School District</b>   |                |                |               |                |             |        |         |
| 2018            | YTD        | 257    | \$120,000                                                  | 1786           | \$137,347      | \$76          | \$131,661      | \$73        | 95%    | 60      |
| 2019            | YTD        | 244    | \$126,604                                                  | 1732           | \$144,413      | \$82          | \$139,604      | \$79        | 95%    | 57      |
| 2020            | YTD        | 283    | \$134,400                                                  | 1767           | \$157,286      | \$88          | \$154,023      | \$86        | 95%    | 46      |