

CARMLS, Inc.

Monthly Statistical Information

October, 2018

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CARMLS Real Estate Information
Sales Closed by Area for October 2018
Single Family Residential

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-------------------|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Clark | | | | | | | | | | |
| 2016 | Oct | 9 | \$125,000 | 2019 | \$142,113 | \$71 | \$137,644 | \$68 | 97% | 123 |
| 2017 | Oct | 11 | \$120,000 | 1851 | \$134,100 | \$72 | \$129,927 | \$69 | 97% | 155 |
| 2018 | Oct | 2 | \$97,500 | 1720 | \$99,275 | \$62 | \$97,500 | \$60 | 98% | 116 |
| Clay | | | | | | | | | | |
| 2016 | Oct | 1 | \$59,900 | 1308 | \$59,900 | \$46 | \$59,900 | \$46 | 100% | 124 |
| 2017 | Oct | 3 | \$162,500 | 2421 | \$136,300 | \$52 | \$122,500 | \$46 | 90% | 93 |
| 2018 | Oct | 4 | \$51,350 | 1495 | \$50,150 | \$43 | \$46,425 | \$40 | 93% | 126 |
| Cleburne | | | | | | | | | | |
| 2016 | Oct | 33 | \$145,000 | 1841 | \$187,406 | \$101 | \$166,529 | \$89 | 89% | 120 |
| 2017 | Oct | 50 | \$126,450 | 1771 | \$225,790 | \$107 | \$205,200 | \$99 | 91% | 143 |
| 2018 | Oct | 51 | \$138,000 | 1841 | \$175,335 | \$93 | \$163,761 | \$86 | 93% | 106 |
| Conway | | | | | | | | | | |
| 2016 | Oct | 10 | \$102,450 | 1940 | \$117,500 | \$63 | \$113,860 | \$60 | 97% | 108 |
| 2017 | Oct | 9 | \$110,364 | 1546 | \$110,877 | \$70 | \$110,364 | \$70 | 100% | 57 |
| 2018 | Oct | 8 | \$66,950 | 2015 | \$98,212 | \$49 | \$92,025 | \$46 | 94% | 120 |
| Faulkner | | | | | | | | | | |
| 2016 | Oct | 119 | \$150,000 | 1871 | \$171,860 | \$89 | \$167,808 | \$86 | 98% | 79 |
| 2017 | Oct | 144 | \$145,000 | 1768 | \$166,848 | \$91 | \$163,819 | \$90 | 98% | 56 |
| 2018 | Oct | 151 | \$152,000 | 1891 | \$183,808 | \$94 | \$179,574 | \$92 | 98% | 44 |
| Fulton | | | | | | | | | | |
| 2016 | Oct | 2 | \$84,500 | 1518 | \$86,950 | \$57 | \$84,500 | \$55 | 97% | 338 |
| 2017 | Oct | 4 | \$63,875 | 1887 | \$117,000 | \$52 | \$115,950 | \$52 | 99% | 64 |
| 2018 | Oct | 3 | \$59,500 | 1985 | \$120,966 | \$53 | \$113,166 | \$50 | 94% | 354 |
| Garland | | | | | | | | | | |
| 2016 | Oct | 114 | \$137,600 | 1920 | \$180,209 | \$94 | \$169,853 | \$88 | 94% | 134 |
| 2017 | Oct | 139 | \$155,000 | 1933 | \$205,708 | \$100 | \$195,500 | \$95 | 95% | 92 |
| 2018 | Oct | 118 | \$135,500 | 1852 | \$193,331 | \$101 | \$184,587 | \$96 | 95% | 85 |
| Grant | | | | | | | | | | |
| 2016 | Oct | 11 | \$84,900 | 1589 | \$104,481 | \$66 | \$100,531 | \$64 | 96% | 82 |
| 2017 | Oct | 14 | \$149,900 | 1711 | \$163,921 | \$91 | \$159,521 | \$89 | 97% | 57 |
| 2018 | Oct | 14 | \$120,500 | 1558 | \$122,492 | \$78 | \$119,700 | \$76 | 98% | 72 |
| Greene | | | | | | | | | | |
| 2016 | Oct | 40 | \$117,450 | 1624 | \$118,472 | \$72 | \$115,121 | \$70 | 97% | 92 |
| 2017 | Oct | 44 | \$124,950 | 1676 | \$129,984 | \$75 | \$128,066 | \$74 | 99% | 50 |
| 2018 | Oct | 43 | \$106,000 | 1773 | \$133,162 | \$73 | \$129,126 | \$71 | 97% | 51 |
| Hot Spring | | | | | | | | | | |
| 2016 | Oct | 20 | \$78,750 | 1567 | \$102,275 | \$59 | \$95,437 | \$56 | 93% | 78 |
| 2017 | Oct | 13 | \$105,000 | 1727 | \$120,811 | \$74 | \$119,388 | \$73 | 99% | 163 |
| 2018 | Oct | 20 | \$87,250 | 1552 | \$91,022 | \$56 | \$88,372 | \$73 | 97% | 45 |

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|---|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Izard | | | | | | | | | | |
| 2016 | Oct | 5 | \$52,500 | 1776 | \$86,515 | \$45 | \$72,400 | \$38 | 84% | 297 |
| 2017 | Oct | 12 | \$128,950 | 2125 | \$142,691 | \$67 | \$132,994 | \$62 | 93% | 206 |
| 2018 | Oct | 12 | \$71,512 | 1691 | \$95,258 | \$62 | \$90,202 | \$59 | 95% | 69 |
| Jefferson | | | | | | | | | | |
| 2016 | Oct | 41 | \$89,000 | 1725 | \$106,114 | \$59 | \$99,521 | \$55 | 94% | 128 |
| 2017 | Oct | 41 | \$75,000 | 1732 | \$92,040 | \$50 | \$87,146 | \$47 | 95% | 56 |
| 2018 | Oct | 33 | \$96,000 | 2030 | \$123,227 | \$57 | \$117,388 | \$54 | 95% | 92 |
| Lonoke | | | | | | | | | | |
| 2016 | Oct | 81 | \$129,900 | 1780 | \$139,790 | \$77 | \$136,096 | \$75 | 97% | 81 |
| 2017 | Oct | 110 | \$145,450 | 1770 | \$156,588 | \$87 | \$154,186 | \$86 | 98% | 63 |
| 2018 | Oct | 91 | \$135,000 | 1839 | \$162,752 | \$86 | \$159,501 | \$84 | 98% | 50 |
| Perry | | | | | | | | | | |
| 2016 | Oct | 1 | \$117,500 | 1014 | \$121,680 | \$120 | \$117,500 | \$116 | 97% | 28 |
| 2017 | Oct | 7 | \$68,000 | 1501 | \$99,842 | \$70 | \$97,628 | \$69 | 98% | 94 |
| 2018 | Oct | 12 | \$72,375 | 1512 | \$106,266 | \$73 | \$100,625 | \$70 | 95% | 90 |
| Polk | | | | | | | | | | |
| 2016 | Oct | 15 | \$110,000 | 1661 | \$110,506 | \$65 | \$100,200 | \$58 | 91% | 252 |
| 2017 | Oct | 19 | \$95,000 | 2055 | \$136,763 | \$64 | \$128,947 | \$60 | 94% | 207 |
| 2018 | Oct | 11 | \$82,000 | 1452 | \$104,063 | \$67 | \$99,900 | \$65 | 96% | 127 |
| Pulaski | | | | | | | | | | |
| 2016 | Oct | 413 | \$158,000 | 2072 | \$211,580 | \$93 | \$204,629 | \$90 | 97% | 59 |
| 2017 | Oct | 448 | \$165,000 | 2084 | \$218,406 | \$96 | \$211,993 | \$93 | 97% | 66 |
| 2018 | Oct | 415 | \$165,900 | 1990 | \$207,693 | \$96 | \$200,275 | \$93 | 96% | 49 |
| Saline | | | | | | | | | | |
| 2016 | Oct | 144 | \$164,450 | 1938 | \$177,873 | \$90 | \$173,770 | \$87 | 98% | 61 |
| 2017 | Oct | 150 | \$159,832 | 1966 | \$199,858 | \$98 | \$195,064 | \$95 | 98% | 60 |
| 2018 | Oct | 148 | \$174,950 | 2044 | \$200,593 | \$96 | \$196,739 | \$94 | 98% | 48 |
| Sharp | | | | | | | | | | |
| 2016 | Oct | 15 | \$61,500 | 1583 | \$86,546 | \$54 | \$82,546 | \$51 | 95% | 200 |
| 2017 | Oct | 27 | \$50,000 | 1873 | \$120,885 | \$55 | \$109,990 | \$50 | 91% | 223 |
| 2018 | Oct | 21 | \$53,000 | 1409 | \$78,300 | \$56 | \$70,604 | \$51 | 90% | 297 |
| Van Buren | | | | | | | | | | |
| 2016 | Oct | 12 | \$69,000 | 1606 | \$98,033 | \$57 | \$89,508 | \$52 | 91% | 127 |
| 2017 | Oct | 23 | \$76,000 | 1376 | \$95,460 | \$64 | \$89,076 | \$60 | 93% | 133 |
| 2018 | Oct | 28 | \$91,975 | 1909 | \$158,849 | \$80 | \$147,750 | \$75 | 93% | 108 |
| White | | | | | | | | | | |
| 2016 | Oct | 69 | \$92,000 | 1713 | \$129,073 | \$71 | \$124,914 | \$68 | 97% | 82 |
| 2017 | Oct | 61 | \$125,000 | 1807 | \$133,357 | \$71 | \$127,847 | \$68 | 96% | 90 |
| 2018 | Oct | 73 | \$130,000 | 1851 | \$152,610 | \$80 | \$148,498 | \$78 | 97% | 86 |
| Area 163 Hot Springs Village - Fountain Lake School District | | | | | | | | | | |
| 2016 | Oct | 28 | \$197,450 | 2403 | \$247,121 | \$102 | \$235,653 | \$97 | 95% | 112 |
| 2017 | Oct | 33 | \$260,000 | 2346 | \$266,967 | \$110 | \$258,239 | \$106 | 97% | 99 |
| 2018 | Oct | 36 | \$252,250 | 2509 | \$278,428 | \$109 | \$272,295 | \$107 | 98% | 58 |
| Area 164 Hot Springs Village - Jessieville School District | | | | | | | | | | |
| 2016 | Oct | 22 | \$122,550 | 1861 | \$134,008 | \$72 | \$129,820 | \$70 | 97% | 63 |
| 2017 | Oct | 20 | \$117,950 | 1704 | \$132,892 | \$79 | \$129,840 | \$77 | 98% | 72 |
| 2018 | Oct | 22 | \$96,250 | 1713 | \$119,172 | \$69 | \$113,675 | \$66 | 95% | 67 |

CARMLS Real Estate Information
Sales Closed by Area for YTD 2018
Single Family Residential

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Clark | | | | | | | | | | |
| 2016 | YTD | 72 | \$121,950 | 2014 | \$133,905 | \$65 | \$127,418 | \$62 | 95% | 122 |
| 2017 | YTD | 90 | \$118,750 | 1919 | \$134,274 | \$70 | \$127,313 | \$66 | 95% | 146 |
| 2018 | YTD | 71 | \$119,500 | 1977 | \$131,209 | \$66 | \$125,063 | \$63 | 95% | 147 |
| Clay | | | | | | | | | | |
| 2016 | YTD | 16 | \$38,200 | 1371 | \$43,325 | \$34 | \$40,634 | \$32 | 94% | 68 |
| 2017 | YTD | 29 | \$60,900 | 1793 | \$74,920 | \$39 | \$70,082 | \$36 | 94% | 86 |
| 2018 | YTD | 30 | \$61,350 | 1546 | \$69,233 | \$45 | \$66,938 | \$44 | 97% | 98 |
| Cleburne | | | | | | | | | | |
| 2016 | YTD | 328 | \$135,750 | 1795 | \$183,387 | \$100 | \$169,141 | \$92 | 92% | 125 |
| 2017 | YTD | 360 | \$130,000 | 1753 | \$188,501 | \$105 | \$173,641 | \$98 | 92% | 122 |
| 2018 | YTD | 418 | \$145,000 | 1872 | \$198,350 | \$101 | \$186,183 | \$94 | 94% | 123 |
| Conway | | | | | | | | | | |
| 2016 | YTD | 96 | \$80,450 | 1673 | \$103,545 | \$60 | \$98,100 | \$56 | 95% | 137 |
| 2017 | YTD | 105 | \$87,000 | 1640 | \$103,166 | \$63 | \$96,506 | \$59 | 94% | 96 |
| 2018 | YTD | 112 | \$90,625 | 1734 | \$117,391 | \$68 | \$112,275 | \$65 | 96% | 102 |
| Faulkner | | | | | | | | | | |
| 2016 | YTD | 1345 | \$150,000 | 1879 | \$172,824 | \$90 | \$168,940 | \$88 | 98% | 65 |
| 2017 | YTD | 1528 | \$176,899 | 1891 | \$173,189 | \$91 | \$173,189 | \$89 | 100% | 67 |
| 2018 | YTD | 1451 | \$155,200 | 1867 | \$180,297 | \$95 | \$176,506 | \$93 | 98% | 44 |
| Fulton | | | | | | | | | | |
| 2016 | YTD | 35 | \$89,000 | 1836 | \$103,951 | \$56 | \$95,106 | \$51 | 91% | 236 |
| 2017 | YTD | 52 | \$89,750 | 1829 | \$126,605 | \$66 | \$116,034 | \$61 | 92% | 210 |
| 2018 | YTD | 36 | \$93,680 | 1775 | \$135,585 | \$72 | \$128,029 | \$68 | 94% | 236 |
| Garland | | | | | | | | | | |
| 2016 | YTD | 937 | \$142,000 | 2019 | \$186,203 | \$87 | \$177,307 | \$82 | 95% | 114 |
| 2017 | YTD | 1220 | \$148,150 | 1986 | \$196,905 | \$95 | \$187,025 | \$90 | 95% | 112 |
| 2018 | YTD | 1388 | \$155,000 | 1950 | \$205,241 | \$151 | \$195,729 | \$147 | 95% | 91 |
| Grant | | | | | | | | | | |
| 2016 | YTD | 118 | \$115,450 | 1671 | \$130,253 | \$75 | \$125,765 | \$72 | 97% | 86 |
| 2017 | YTD | 134 | \$132,050 | 1775 | \$139,285 | \$77 | \$135,815 | \$75 | 98% | 91 |
| 2018 | YTD | 163 | \$135,000 | 1785 | \$147,931 | \$82 | \$144,405 | \$80 | 98% | 71 |
| Greene | | | | | | | | | | |
| 2016 | YTD | 402 | \$117,065 | 1715 | \$124,475 | \$71 | \$121,329 | \$69 | 97% | 80 |
| 2017 | YTD | 440 | \$124,000 | 1776 | \$133,220 | \$73 | \$129,151 | \$71 | 97% | 66 |
| 2018 | YTD | 421 | \$122,900 | 1745 | \$131,238 | \$75 | \$128,348 | \$72 | 98% | 54 |

| Year & County | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-------------------|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| Hot Spring | | | | | | | | | | |
| 2016 | YTD | 172 | \$99,450 | 1701 | \$114,783 | \$64 | \$109,194 | \$61 | 95% | 97 |
| 2017 | YTD | 161 | \$85,800 | 1769 | \$105,017 | \$61 | \$99,496 | \$57 | 95% | 115 |
| 2018 | YTD | 191 | \$100,750 | 1732 | \$127,066 | \$70 | \$122,544 | \$68 | 96% | 76 |
| Izard | | | | | | | | | | |
| 2016 | YTD | 44 | \$55,950 | 1648 | \$85,560 | \$51 | \$76,620 | \$46 | 90% | 278 |
| 2017 | YTD | 79 | \$60,000 | 1682 | \$94,165 | \$57 | \$86,359 | \$52 | 92% | 188 |
| 2018 | YTD | 95 | \$75,500 | 1768 | \$107,903 | \$61 | \$101,472 | \$57 | 94% | 153 |
| Jefferson | | | | | | | | | | |
| 2016 | YTD | 357 | \$84,000 | 1843 | \$99,628 | \$52 | \$94,555 | \$49 | 95% | 111 |
| 2017 | YTD | 362 | \$82,950 | 2000 | \$106,489 | \$51 | \$99,660 | \$47 | 94% | 115 |
| 2018 | YTD | 358 | \$85,000 | 1880 | \$101,393 | \$51 | \$95,952 | \$49 | 95% | 84 |
| Lonoke | | | | | | | | | | |
| 2016 | YTD | 952 | \$135,000 | 1820 | \$151,476 | \$81 | \$147,485 | \$79 | 97% | 72 |
| 2017 | YTD | 1017 | \$139,900 | 1779 | \$154,499 | \$86 | \$151,198 | \$84 | 98% | 68 |
| 2018 | YTD | 1074 | \$144,900 | 1795 | \$161,650 | \$88 | \$158,136 | \$86 | 98% | 51 |
| Perry | | | | | | | | | | |
| 2016 | YTD | 33 | \$117,500 | 1979 | \$127,485 | \$63 | \$121,705 | \$60 | 95% | 85 |
| 2017 | YTD | 47 | \$85,000 | 1681 | \$113,536 | \$65 | \$107,863 | \$61 | 95% | 64 |
| 2018 | YTD | 57 | \$89,900 | 1672 | \$130,674 | \$77 | \$124,219 | \$73 | 95% | 117 |
| Polk | | | | | | | | | | |
| 2016 | YTD | 167 | \$84,000 | 1655 | \$110,712 | \$68 | \$104,183 | \$64 | 94% | 210 |
| 2017 | YTD | 180 | \$99,950 | 1728 | \$127,778 | \$73 | \$120,494 | \$69 | 94% | 208 |
| 2018 | YTD | 174 | \$100,000 | 1695 | \$117,605 | \$72 | \$112,532 | \$69 | 96% | 169 |
| Pulaski | | | | | | | | | | |
| 2016 | YTD | 4515 | \$154,900 | 2025 | \$194,898 | \$89 | \$188,855 | \$86 | 97% | 63 |
| 2017 | YTD | 4634 | \$162,000 | 2037 | \$207,321 | \$95 | \$200,921 | \$92 | 97% | 67 |
| 2018 | YTD | 4692 | \$163,895 | 1993 | \$205,096 | \$96 | \$199,261 | \$93 | 97% | 54 |
| Saline | | | | | | | | | | |
| 2016 | YTD | 1549 | \$154,500 | 1919 | \$176,538 | \$89 | \$172,254 | \$87 | 98% | 63 |
| 2017 | YTD | 1715 | \$161,900 | 1975 | \$194,088 | \$95 | \$189,380 | \$93 | 98% | 63 |
| 2018 | YTD | 1681 | \$165,400 | 1970 | \$197,450 | \$97 | \$193,312 | \$95 | 98% | 50 |
| Sharp | | | | | | | | | | |
| 2016 | YTD | 165 | \$58,000 | 1534 | \$89,458 | \$53 | \$84,359 | \$50 | 94% | 216 |
| 2017 | YTD | 230 | \$56,000 | 1587 | \$93,308 | \$55 | \$85,406 | \$50 | 92% | 240 |
| 2018 | YTD | 196 | \$65,000 | 1521 | \$94,069 | \$60 | \$85,916 | \$55 | 91% | 209 |
| Van Buren | | | | | | | | | | |
| 2016 | YTD | 144 | \$74,950 | 1492 | \$103,220 | \$67 | \$95,925 | \$62 | 93% | 143 |
| 2017 | YTD | 213 | \$62,400 | 1465 | \$103,754 | \$63 | \$96,139 | \$58 | 93% | 194 |
| 2018 | YTD | 212 | \$77,000 | 1617 | \$111,852 | \$65 | \$103,955 | \$60 | 93% | 137 |
| White | | | | | | | | | | |
| 2016 | YTD | 626 | \$119,878 | 1848 | \$142,700 | \$74 | \$138,137 | \$71 | 97% | 90 |
| 2017 | YTD | 640 | \$120,000 | 1771 | \$137,688 | \$75 | \$133,121 | \$73 | 97% | 80 |
| 2018 | YTD | 669 | \$125,000 | 1813 | \$147,304 | \$78 | \$141,206 | \$74 | 96% | 74 |

| Year & Area | Time Range | # Sold | Median Sold \$\$ | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|--|----------------|----------------|---------------|----------------|-------------|--------|---------|
| Area 163 | | | Hot Springs Village - Fountain Lake School District | | | | | | | |
| 2016 | YTD | 264 | \$196,000 | 2263 | \$231,547 | \$100 | \$222,034 | \$96 | 96% | 105 |
| 2017 | YTD | 303 | \$225,000 | 2392 | \$253,307 | \$103 | \$242,663 | \$99 | 96% | 105 |
| 2018 | YTD | 298 | \$211,000 | 2313 | \$253,240 | \$108 | \$244,940 | \$104 | 97% | 71 |
| Area 164 | | | Hot Springs Village - Jessieville School District | | | | | | | |
| 2016 | YTD | 176 | \$116,250 | 1887 | \$136,081 | \$71 | \$130,198 | \$68 | 96% | 94 |
| 2017 | YTD | 241 | \$109,000 | 1712 | \$125,850 | \$72 | \$120,628 | \$69 | 96% | 88 |
| 2018 | YTD | 231 | \$120,000 | 1770 | \$135,451 | \$75 | \$129,945 | \$72 | 96% | 56 |