

CARMLS, Inc.

Monthly Statistical Information

October, 2019

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Sales Closed by County for October 2019.....pg 2

Sales Closed by County for Year To Date 2019pg 4

CARMLS Real Estate Information
Sales Closed by Area for October 2019
Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	Oct	11	\$120,000	1851	\$134,100	\$72	\$129,927	\$69	97%	155
2018	Oct	2	\$97,500	1720	\$99,275	\$62	\$97,500	\$60	98%	116
2019	Oct	1	\$113,000	1700	\$120,000	\$71	\$113,000	\$66	94%	24
Clay										
2017	Oct	3	\$162,500	2421	\$136,300	\$52	\$122,500	\$46	90%	93
2018	Oct	4	\$51,350	1495	\$50,150	\$43	\$46,425	\$40	93%	126
2019	Oct	4	\$78,750	1553	\$80,600	\$54	\$79,225	\$53	98%	7
Cleburne										
2017	Oct	50	\$126,450	1771	\$225,790	\$107	\$205,200	\$99	91%	143
2018	Oct	51	\$138,000	1841	\$175,335	\$93	\$163,761	\$86	93%	106
2019	Oct	38	\$163,000	2112	\$266,052	\$115	\$252,616	\$109	95%	116
Conway										
2017	Oct	9	\$110,364	1546	\$110,877	\$70	\$110,364	\$70	100%	57
2018	Oct	8	\$66,950	2015	\$98,212	\$49	\$92,025	\$46	94%	120
2019	Oct	12	\$76,475	1617	\$84,358	\$57	\$85,123	\$52	101%	58
Faulkner										
2017	Oct	144	\$145,000	1768	\$166,848	\$91	\$163,819	\$90	98%	56
2018	Oct	151	\$152,000	1891	\$183,808	\$94	\$179,574	\$92	98%	44
2019	Oct	137	\$165,000	1911	\$195,092	\$100	\$192,019	\$98	98%	30
Fulton										
2017	Oct	4	\$63,875	1887	\$117,000	\$52	\$115,950	\$52	99%	64
2018	Oct	3	\$59,500	1985	\$120,966	\$53	\$113,166	\$50	94%	354
2019	Oct	13	\$116,950	1863	\$131,607	\$65	\$124,334	\$61	94%	53
Garland										
2017	Oct	139	\$155,000	1933	\$205,708	\$100	\$195,500	\$95	95%	92
2018	Oct	118	\$135,500	1852	\$193,331	\$101	\$184,587	\$96	95%	85
2019	Oct	148	\$158,750	1868	\$208,138	\$105	\$199,562	\$101	96%	70
Grant										
2017	Oct	14	\$149,900	1711	\$163,921	\$91	\$159,521	\$89	97%	57
2018	Oct	14	\$120,500	1558	\$122,492	\$78	\$119,700	\$76	98%	72
2019	Oct	20	\$138,450	1864	\$148,625	\$79	\$145,057	\$77	98%	50
Greene										
2017	Oct	44	\$124,950	1676	\$129,984	\$75	\$128,066	\$74	99%	50
2018	Oct	43	\$106,000	1773	\$133,162	\$73	\$129,126	\$71	97%	51
2019	Oct	39	\$125,500	1829	\$143,733	\$72	\$140,223	\$70	98%	33
Hot Spring										
2017	Oct	13	\$105,000	1727	\$120,811	\$74	\$119,388	\$73	99%	163
2018	Oct	20	\$87,250	1552	\$91,022	\$56	\$88,372	\$73	97%	45
2019	Oct	9	\$107,000	1718	\$140,077	\$76	\$133,833	\$72	96%	55

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Izard										
2016	Oct	5	\$52,500	1776	\$86,515	\$45	\$72,400	\$38	84%	297
2017	Oct	12	\$128,950	2125	\$142,691	\$67	\$132,994	\$62	93%	206
2019	Oct	15	\$160,000	1891	\$165,200	\$100	\$160,806	\$97	97%	48
Jefferson										
2017	Oct	41	\$75,000	1732	\$92,040	\$50	\$87,146	\$47	95%	56
2018	Oct	33	\$96,000	2030	\$123,227	\$57	\$117,388	\$54	95%	92
2019	Oct	36	\$72,750	1710	\$95,415	\$52	\$90,337	\$49	95%	51
Lonoke										
2017	Oct	110	\$145,450	1770	\$156,588	\$87	\$154,186	\$86	98%	63
2018	Oct	91	\$135,000	1839	\$162,752	\$86	\$159,501	\$84	98%	50
2019	Oct	99	\$150,000	1738	\$166,534	\$94	\$163,868	\$93	98%	42
Perry										
2017	Oct	7	\$68,000	1501	\$99,842	\$70	\$97,628	\$69	98%	94
2018	Oct	12	\$72,375	1512	\$106,266	\$73	\$100,625	\$70	95%	90
2019	Oct	2	\$200,362	1888	\$202,250	\$103	\$200,362	\$102	99%	23
Polk										
2017	Oct	19	\$95,000	2055	\$136,763	\$64	\$128,947	\$60	94%	207
2018	Oct	11	\$82,000	1452	\$104,063	\$67	\$99,900	\$65	96%	127
2019	Oct	21	\$94,000	1697	\$110,148	\$66	\$98,121	\$58	89%	130
Pulaski										
2017	Oct	448	\$165,000	2084	\$218,406	\$96	\$211,993	\$93	97%	66
2018	Oct	415	\$165,900	1990	\$207,693	\$96	\$200,275	\$93	96%	49
2019	Oct	498	\$165,500	1941	\$201,885	\$97	\$195,617	\$94	97%	49
Saline										
2017	Oct	150	\$159,832	1966	\$199,858	\$98	\$195,064	\$95	98%	60
2018	Oct	148	\$174,950	2044	\$200,593	\$96	\$196,739	\$94	98%	48
2019	Oct	178	\$173,950	2005	\$215,868	\$103	\$211,215	\$101	98%	42
Sharp										
2017	Oct	27	\$50,000	1873	\$120,885	\$55	\$109,990	\$50	91%	223
2018	Oct	21	\$53,000	1409	\$78,300	\$56	\$70,604	\$51	90%	297
2019	Oct	28	\$69,450	1492	\$89,221	\$57	\$84,032	\$54	94%	156
Van Buren										
2017	Oct	23	\$76,000	1376	\$95,460	\$64	\$89,076	\$60	93%	133
2018	Oct	28	\$91,975	1909	\$158,849	\$80	\$147,750	\$75	93%	108
2019	Oct	19	\$88,000	1407	\$99,672	\$68	\$95,500	\$65	96%	160
White										
2017	Oct	61	\$125,000	1807	\$133,357	\$71	\$127,847	\$68	96%	90
2018	Oct	73	\$130,000	1851	\$152,610	\$80	\$148,498	\$78	97%	86
2019	Oct	81	\$130,000	1912	\$150,627	\$78	\$146,240	\$74	97%	58
Area 163 Hot Springs Village - Fountain Lake School District										
2017	Oct	33	\$260,000	2346	\$266,967	\$110	\$258,239	\$106	97%	99
2018	Oct	36	\$252,250	2509	\$278,428	\$109	\$272,295	\$107	98%	58
2019	Oct	43	\$245,000	2449	\$279,209	\$112	\$270,666	\$109	97%	67
Area 164 Hot Springs Village - Jessieville School District										
2017	Oct	20	\$117,950	1704	\$132,892	\$79	\$129,840	\$77	98%	72
2018	Oct	22	\$96,250	1713	\$119,172	\$69	\$113,675	\$66	95%	67
2019	Oct	10	\$147,450	1797	\$177,190	\$95	\$172,620	\$93	97%	40

CARMLS Real Estate Information
Sales Closed by Area for YTD 2019
Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2017	YTD	90	\$118,750	1919	\$134,274	\$70	\$127,313	\$66	95%	146
2018	YTD	71	\$119,500	1977	\$131,209	\$66	\$125,063	\$63	95%	147
2019	YTD	90	\$119,950	1862	\$134,574	\$71	\$128,557	\$67	96%	124
Clay										
2017	YTD	29	\$60,900	1793	\$74,920	\$39	\$70,082	\$36	94%	86
2018	YTD	30	\$61,350	1546	\$69,233	\$45	\$66,938	\$44	97%	98
2019	YTD	32	\$64,950	1599	\$71,700	\$45	\$67,664	\$42	94%	56
Cleburne										
2017	YTD	360	\$130,000	1753	\$188,501	\$105	\$173,641	\$98	92%	122
2018	YTD	418	\$145,000	1872	\$198,350	\$101	\$186,183	\$94	94%	123
2019	YTD	377	\$150,000	1933	\$211,981	\$103	\$198,204	\$97	94%	107
Conway										
2017	YTD	105	\$87,000	1640	\$103,166	\$63	\$96,506	\$59	94%	96
2018	YTD	112	\$90,625	1734	\$117,391	\$68	\$112,275	\$65	96%	102
2019	YTD	138	\$102,200	1622	\$113,222	\$71	\$111,546	\$68	99%	71
Faulkner										
2017	YTD	1528	\$176,899	1891	\$173,189	\$91	\$173,189	\$89	100%	67
2018	YTD	1451	\$155,200	1867	\$180,297	\$95	\$176,506	\$93	98%	44
2019	YTD	1375	\$166,251	1904	\$192,082	\$99	\$188,793	\$97	98%	44
Fulton										
2017	YTD	52	\$89,750	1829	\$126,605	\$66	\$116,034	\$61	92%	210
2018	YTD	36	\$93,680	1775	\$135,585	\$72	\$128,029	\$68	94%	236
2019	YTD	68	\$120,000	1815	\$139,827	\$78	\$133,681	\$75	96%	131
Garland										
2017	YTD	1220	\$148,150	1986	\$196,905	\$95	\$187,025	\$90	95%	112
2018	YTD	1388	\$155,000	1950	\$205,241	\$151	\$195,729	\$147	95%	91
2019	YTD	1460	\$158,000	1956	\$207,968	\$101	\$199,543	\$97	96%	67
Grant										
2017	YTD	134	\$132,050	1775	\$139,285	\$77	\$135,815	\$75	98%	91
2018	YTD	163	\$135,000	1785	\$147,931	\$82	\$144,405	\$80	98%	71
2019	YTD	170	\$149,900	1827	\$162,091	\$87	\$159,173	\$85	98%	57
Greene										
2017	YTD	440	\$124,000	1776	\$133,220	\$73	\$129,151	\$71	97%	66
2018	YTD	421	\$122,900	1745	\$131,238	\$75	\$128,348	\$72	98%	54
2019	YTD	440	\$132,250	1765	\$142,853	\$79	\$138,628	\$77	97%	55

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2017	YTD	161	\$85,800	1769	\$105,017	\$61	\$99,496	\$57	95%	115
2018	YTD	191	\$100,750	1732	\$127,066	\$70	\$122,544	\$68	96%	76
2019	YTD	195	\$112,500	1740	\$129,545	\$71	\$124,893	\$69	96%	64
Izard										
2017	YTD	79	\$60,000	1682	\$94,165	\$57	\$86,359	\$52	92%	188
2018	YTD	95	\$75,500	1768	\$107,903	\$61	\$101,472	\$57	94%	153
2019	YTD	90	\$94,750	1625	\$119,746	\$80	\$114,421	\$76	96%	147
Jefferson										
2017	YTD	362	\$82,950	2000	\$106,489	\$51	\$99,660	\$47	94%	115
2018	YTD	358	\$85,000	1880	\$101,393	\$51	\$95,952	\$49	95%	84
2019	YTD	365	\$96,000	1866	\$111,933	\$58	\$106,377	\$55	95%	60
Lonoke										
2017	YTD	1017	\$139,900	1779	\$154,499	\$86	\$151,198	\$84	98%	68
2018	YTD	1074	\$144,900	1795	\$161,650	\$88	\$158,136	\$86	98%	51
2019	YTD	1136	\$153,700	1814	\$172,419	\$94	\$168,583	\$91	98%	53
Perry										
2017	YTD	47	\$85,000	1681	\$113,536	\$65	\$107,863	\$61	95%	64
2018	YTD	57	\$89,900	1672	\$130,674	\$77	\$124,219	\$73	95%	117
2019	YTD	39	\$95,000	1544	\$126,124	\$82	\$111,881	\$72	89%	73
Polk										
2017	YTD	180	\$99,950	1728	\$127,778	\$73	\$120,494	\$69	94%	208
2018	YTD	174	\$100,000	1695	\$117,605	\$72	\$112,532	\$69	96%	169
2019	YTD	176	\$98,900	1649	\$126,137	\$78	\$117,787	\$72	93%	132
Pulaski										
2017	YTD	4634	\$162,000	2037	\$207,321	\$95	\$200,921	\$92	97%	67
2018	YTD	4692	\$163,895	1993	\$205,096	\$96	\$199,261	\$93	97%	54
2019	YTD	4955	\$166,000	1999	\$209,740	\$98	\$203,396	\$95	97%	51
Saline										
2017	YTD	1715	\$161,900	1975	\$194,088	\$95	\$189,380	\$93	98%	63
2018	YTD	1681	\$165,400	1970	\$197,450	\$97	\$193,312	\$95	98%	50
2019	YTD	1922	\$172,000	1967	\$204,088	\$100	\$199,803	\$98	98%	47
Sharp										
2017	YTD	230	\$56,000	1587	\$93,308	\$55	\$85,406	\$50	92%	240
2018	YTD	196	\$65,000	1521	\$94,069	\$60	\$85,916	\$55	91%	209
2019	YTD	221	\$75,000	1542	\$100,224	\$63	\$94,001	\$59	94%	184
Van Buren										
2017	YTD	213	\$62,400	1465	\$103,754	\$63	\$96,139	\$58	93%	194
2018	YTD	212	\$77,000	1617	\$111,852	\$65	\$103,955	\$60	93%	137
2019	YTD	196	\$80,350	1567	\$127,241	\$73	\$116,101	\$67	91%	129
White										
2017	YTD	640	\$120,000	1771	\$137,688	\$75	\$133,121	\$73	97%	80
2018	YTD	669	\$125,000	1813	\$147,304	\$78	\$141,206	\$74	96%	74
2019	YTD	685	\$129,000	1818	\$151,362	\$81	\$146,745	\$78	97%	72

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot Springs Village - Fountain Lake School District							
2017	YTD	303	\$225,000	2392	\$253,307	\$103	\$242,663	\$99	96%	105
2018	YTD	298	\$211,000	2313	\$253,240	\$108	\$244,940	\$104	97%	71
2019	YTD	356	\$217,250	2287	\$250,019	\$108	\$242,111	\$104	97%	73
Area 164			Hot Springs Village - Jessieville School District							
2017	YTD	241	\$109,000	1712	\$125,850	\$72	\$120,628	\$69	96%	88
2018	YTD	231	\$120,000	1770	\$135,451	\$75	\$129,945	\$72	96%	56
2019	YTD	218	\$122,500	1715	\$139,796	\$80	\$134,897	\$78	96%	58