

CARMLS, Inc.

Monthly Statistical Information

Sept, 2018

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Sales Closed by County for September 2018.pg 2

Sales Closed by County for Year To Date 2018pg 4

**CARMLS Real Estate Information
Sales Closed by Area for Sept 2018**

Single Family Residential										
Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2016	Sept	9	\$125,000	1699	\$180,432	\$106	\$164,063	\$97	91%	81
2017	Sept	8	\$124,500	2017	\$139,037	\$73	\$130,062	\$69	94%	146
2018	Sept	6	\$107,750	2026	\$128,963	\$66	\$121,416	\$62	94%	39
Clay										
2016	Sept	1	\$17,900	1699	\$180,432	\$106	\$164,063	\$97	91%	128
2017	Sept	2	\$72,500	1794	\$84,950	\$43	\$72,500	\$37	85%	40
2018	Sept	4	\$67,025	1564	\$73,975	\$45	\$79,987	\$50	108%	17
Cleburne										
2016	Sept	45	\$126,900	1699	\$180,432	\$106	\$164,063	\$97	91%	119
2017	Sept	32	\$136,200	1657	\$176,346	\$106	\$164,662	\$99	93%	125
2018	Sept	38	\$161,750	2099	\$220,305	\$99	\$207,019	\$93	94%	147
Conway										
2016	Sept	8	\$118,500	1831	\$119,706	\$64	\$112,433	\$62	94%	50
2017	Sept	8	\$91,000	1612	\$97,650	\$62	\$93,206	\$59	95%	105
2018	Sept	12	\$88,700	1775	\$124,550	\$82	\$122,187	\$81	98%	66
Faulkner										
2016	Sept	154	\$148,750	1875	\$170,113	\$90	\$167,233	\$88	98%	73
2017	Sept	162	\$148,571	1902	\$183,772	\$94	\$180,182	\$92	98%	65
2018	Sept	119	\$166,500	1889	\$192,540	\$98	\$188,271	\$96	98%	44
Fulton										
2016	Sept	6	\$80,450	1675	\$89,100	\$48	\$79,650	\$43	89%	229
2017	Sept	7	\$133,500	2536	\$196,157	\$83	\$174,857	\$77	89%	123
2018	Sept	1	\$72,000	1396	\$72,500	\$52	\$72,000	\$52	99%	107
Garland										
2016	Sept	133	\$128,000	1812	\$175,217	\$90	\$165,805	\$85	95%	140
2017	Sept	123	\$150,000	1962	\$191,264	\$94	\$182,235	\$90	95%	116
2018	Sept	128	\$156,750	1950	\$195,614	\$97	\$186,291	\$92	95%	86
Grant										
2016	Sept	16	\$124,950	1549	\$111,875	\$71	\$108,578	\$69	97%	100
2017	Sept	21	\$136,250	1823	\$137,974	\$76	\$135,207	\$75	98%	128
2018	Sept	18	\$145,875	1781	\$152,500	\$83	\$150,169	\$82	98%	63
Greene										
2016	Sept	46	\$124,500	1800	\$124,800	\$67	\$121,426	\$65	97%	46
2017	Sept	32	\$119,000	1748	\$131,753	\$74	\$128,225	\$73	97%	62
2018	Sept	38	\$110,000	1700	\$131,252	\$74	\$127,198	\$72	97%	61
Hot Spring										
2016	Sept	20	\$91,100	1583	\$105,672	\$65	\$100,239	\$61	95%	106
2017	Sept	15	\$120,000	1946	\$128,001	\$71	\$119,619	\$65	93%	82
2018	Sept	17	\$146,000	1881	\$161,305	\$81	\$155,870	\$78	97%	50

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Izard										
2016	Sept	6	\$77,000	1660	\$87,550	\$50	\$79,666	\$45	91%	99
2017	Sept	12	\$59,250	1690	\$78,791	\$53	\$74,541	\$49	95%	205
2018	Sept	9	\$145,000	2252	\$174,677	\$78	\$163,822	\$73	94%	191
Jefferson										
2016	Sept	31	\$84,000	1746	\$93,166	\$51	\$87,089	\$48	93%	93
2017	Sept	34	\$84,250	1983	\$110,297	\$52	\$104,814	\$49	95%	78
2018	Sept	36	\$59,450	1594	\$74,608	\$42	\$69,690	\$40	93%	81
Lonoke										
2016	Sept	79	\$140,000	1805	\$157,555	\$85	\$153,926	\$84	98%	58
2017	Sept	113	\$139,500	1883	\$163,113	\$85	\$158,850	\$83	97%	66
2018	Sept	103	\$147,000	1696	\$156,012	\$89	\$153,544	\$87	98%	47
Perry										
2016	Sept	5	\$155,000	1809	\$129,480	\$72	\$127,400	\$71	98%	17
2017	Sept	3	\$33,777	1953	\$113,300	\$45	\$106,259	\$43	94%	153
2018	Sept	3	\$155,000	1545	\$168,966	\$111	\$165,633	\$109	98%	190
Polk										
2016	Sept	18	\$112,500	1962	\$139,283	\$68	\$134,194	\$65	96%	154
2017	Sept	18	\$101,250	1699	\$118,811	\$64	\$113,761	\$61	96%	198
2018	Sept	18	\$94,912	1662	\$119,112	\$75	\$113,106	\$71	95%	161
Pulaski										
2016	Sept	454	\$152,950	2030	\$197,251	\$90	\$190,800	\$87	97%	63
2017	Sept	464	\$155,250	2010	\$198,848	\$94	\$192,087	\$90	97%	66
2018	Sept	399	\$159,710	1939	\$195,602	\$94	\$189,716	\$91	97%	51
Saline										
2016	Sept	157	\$158,900	1978	\$187,468	\$93	\$183,174	\$91	98%	57
2017	Sept	157	\$158,900	2038	\$204,722	\$95	\$198,924	\$93	97%	61
2018	Sept	140	\$172,750	1876	\$182,382	\$94	\$177,776	\$92	97%	47
Sharp										
2016	Sept	26	\$61,000	1682	\$100,888	\$53	\$93,285	\$48	91%	195
2017	Sept	29	\$65,000	1628	\$90,034	\$56	\$83,286	\$52	91%	175
2018	Sept	15	\$45,000	1544	\$78,020	\$48	\$71,183	\$44	91%	130
Van Buren										
2016	Sept	18	\$79,600	1383	\$104,161	\$69	\$96,497	\$65	93%	125
2017	Sept	18	\$79,600	1383	\$104,161	\$69	\$96,497	\$65	93%	125
2018	Sept	19	\$60,000	1524	\$109,863	\$63	\$102,431	\$57	93%	171
White										
2016	Sept	45	\$148,500	2013	\$173,317	\$84	\$168,771	\$81	97%	69
2017	Sept	19	\$82,000	1552	\$126,426	\$71	\$116,658	\$67	92%	157
2018	Sept	59	\$140,000	1804	\$151,747	\$83	\$144,532	\$79	95%	76
Area 163 Hot Springs Village - Fountain Lake School District										
2016	Sept	27	\$197,000	2069	\$224,744	\$104	\$214,237	\$99	95%	85
2017	Sept	48	\$237,500	2462	\$274,346	\$108	\$265,226	\$105	97%	72
2018	Sept	19	\$175,000	2050	\$214,405	\$103	\$207,021	\$99	97%	35
Area 164 Hot Springs Village - Jessieville School District										
2016	Sept	32	\$101,000	1666	\$118,926	\$70	\$113,320	\$67	95%	95
2017	Sept	16	\$107,000	1495	\$104,581	\$69	\$101,549	\$67	97%	42
2018	Sept	24	\$112,000	1751	\$127,757	\$73	\$124,170	\$71	97%	47

**CARMLS Real Estate Information
Sales Closed by Area for YTD 2018**

Single Family Residential

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Clark										
2016	YTD	63	\$120,000	2013	\$132,732	\$64	\$125,957	\$61	95%	121
2017	YTD	79	\$117,000	1929	\$134,298	\$69	\$126,949	\$66	95%	121
2018	YTD	69	\$120,000	1984	\$132,135	\$66	\$125,862	\$63	95%	148
Clay										
2016	YTD	15	\$38,000	1375	\$42,220	\$33	\$39,350	\$31	93%	65
2017	YTD	26	\$56,450	1721	\$67,838	\$38	\$64,034	\$35	94%	97
2018	YTD	26	\$63,625	1552	\$72,169	\$45	\$70,093	\$44	97%	93
Cleburne										
2016	YTD	306	\$132,500	1772	\$181,605	\$100	\$168,192	\$93	93%	130
2017	YTD	310	\$130,000	1750	\$182,486	\$105	\$168,551	\$97	92%	119
2018	YTD	365	\$145,780	1880	\$202,068	\$102	\$189,784	\$96	94%	126
Conway										
2016	YTD	87	\$79,000	1642	\$101,153	\$59	\$95,505	\$55	94%	139
2017	YTD	96	\$86,875	1649	\$102,443	\$62	\$95,206	\$58	93%	99
2018	YTD	104	\$91,625	1713	\$118,866	\$69	\$113,833	\$67	96%	101
Faulkner										
2016	YTD	1232	\$149,975	1877	\$172,453	\$90	\$168,586	\$88	98%	64
2017	YTD	1380	\$153,000	1903	\$177,698	\$91	\$173,897	\$89	98%	68
2018	YTD	1296	\$157,000	1865	\$180,017	\$95	\$176,282	\$93	98%	44
Fulton										
2016	YTD	33	\$89,000	1855	\$104,981	\$56	\$95,749	\$51	91%	230
2017	YTD	48	\$97,500	1824	\$127,405	\$67	\$116,041	\$62	91%	222
2018	YTD	33	\$98,500	1756	\$136,913	\$74	\$129,380	\$70	94%	226
Garland										
2016	YTD	1015	\$138,000	1909	\$178,620	\$89	\$170,161	\$85	95%	116
2017	YTD	1075	\$146,000	1996	\$196,200	\$94	\$186,340	\$89	95%	114
2018	YTD	1266	\$156,000	1959	\$206,232	\$156	\$196,623	\$152	95%	91
Grant										
2016	YTD	107	\$119,900	1679	\$132,902	\$76	\$128,359	\$73	97%	87
2017	YTD	120	\$128,200	1782	\$136,411	\$75	\$133,049	\$73	98%	95
2018	YTD	149	\$136,600	1807	\$150,321	\$82	\$146,727	\$80	98%	71
Greene										
2016	YTD	365	\$117,900	1730	\$125,942	\$71	\$122,746	\$69	97%	79
2017	YTD	395	\$129,209	1788	\$133,528	\$73	\$129,209	\$71	97%	67
2018	YTD	378	\$124,700	1742	\$131,019	\$75	\$128,260	\$72	98%	54

Year & County	Time Range	# Sold	Median Sold \$\$	Avg Apx SQFT	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Hot Spring										
2016	YTD	152	\$104,250	1718	\$116,429	\$65	\$111,005	\$62	95%	99
2017	YTD	148	\$82,000	1773	\$103,630	\$59	\$97,749	\$56	94%	110
2018	YTD	170	\$112,500	1745	\$130,790	\$72	\$126,109	\$69	96%	79
Izard										
2016	YTD	38	\$58,950	1640	\$86,121	\$52	\$77,834	\$47	90%	223
2017	YTD	67	\$57,000	1602	\$85,473	\$55	\$78,007	\$50	91%	184
2018	YTD	83	\$75,500	1779	\$109,731	\$60	\$103,101	\$56	94%	165
Jefferson										
2016	YTD	323	\$80,000	1860	\$97,848	\$50	\$93,040	\$48	95%	110
2017	YTD	319	\$83,900	2036	\$108,669	\$51	\$101,552	\$47	93%	122
2018	YTD	325	\$85,000	1865	\$99,176	\$51	\$93,775	\$48	95%	83
Lonoke										
2016	YTD	841	\$135,900	1825	\$152,899	\$82	\$148,853	\$80	97%	70
2017	YTD	907	\$139,500	1780	\$154,245	\$85	\$150,836	\$84	98%	68
2018	YTD	981	\$145,000	1791	\$161,623	\$88	\$158,077	\$86	98%	51
Perry										
2016	YTD	32	\$108,000	2009	\$127,666	\$61	\$121,836	\$58	95%	87
2017	YTD	40	\$85,000	1713	\$115,932	\$64	\$109,654	\$60	95%	100
2018	YTD	45	\$103,500	1715	\$137,183	\$78	\$130,511	\$74	95%	124
Polk										
2016	YTD	152	\$81,500	1655	\$110,732	\$69	\$104,576	\$65	94%	205
2017	YTD	161	\$100,000	1689	\$126,718	\$74	\$119,496	\$70	94%	208
2018	YTD	163	\$100,000	1712	\$118,519	\$72	\$113,384	\$69	96%	172
Pulaski										
2016	YTD	4251	\$153,500	2001	\$193,759	\$90	\$187,598	\$87	97%	65
2017	YTD	4159	\$162,000	2033	\$206,371	\$95	\$199,955	\$92	97%	67
2018	YTD	4272	\$163,000	1994	\$204,996	\$96	\$199,311	\$93	97%	55
Saline										
2016	YTD	1404	\$153,250	1915	\$176,157	\$89	\$171,825	\$87	98%	63
2017	YTD	1558	\$162,500	1977	\$193,706	\$94	\$188,999	\$92	98%	64
2018	YTD	1526	\$165,000	1965	\$197,500	\$97	\$193,345	\$96	98%	50
Sharp										
2016	YTD	169	\$55,000	1518	\$85,102	\$51	\$79,912	\$48	94%	229
2017	YTD	203	\$57,000	1549	\$89,640	\$55	\$82,136	\$50	92%	242
2018	YTD	174	\$65,250	1536	\$95,940	\$60	\$87,686	\$55	91%	200
Van Buren										
2016	YTD	170	\$62,250	1371	\$90,165	\$62	\$83,706	\$57	93%	169
2017	YTD	190	\$62,000	1475	\$104,758	\$63	\$96,994	\$58	93%	200
2018	YTD	184	\$75,000	1573	\$104,661	\$62	\$97,255	\$57	93%	141
White										
2016	YTD	566	\$122,750	1853	\$143,451	\$74	\$138,873	\$72	97%	92
2017	YTD	577	\$120,000	1767	\$138,237	\$76	\$133,782	\$73	97%	79
2018	YTD	595	\$125,000	1808	\$146,340	\$77	\$139,988	\$74	96%	72

Year & Area	Time Range	# Sold	Median Sold \$\$	Avg Sold Price	Avg List Price	LP\$/Apx SQFT	Avg Sold Price	\$/Apx SQFT	%SP/LP	Avg DOM
Area 163			Hot Springs Village - Fountain Lake School District							
2016	YTD	253	\$191,000	2198	\$222,198	\$98	\$213,012	\$94	96%	103
2017	YTD	270	\$223,500	2398	\$251,637	\$102	\$240,759	\$98	96%	106
2018	YTD	262	\$209,500	2286	\$249,780	\$107	\$241,181	\$104	97%	73
Area 164			Hot Springs Village - Jessieville School District							
2016	YTD	200	\$108,750	1776	\$124,508	\$68	\$118,559	\$65	95%	106
2017	YTD	219	\$107,500	1719	\$125,923	\$72	\$120,512	\$68	96%	89
2018	YTD	207	\$137,971	1781	\$137,971	\$76	\$132,422	\$73	96%	55