

# CARMLS, Inc.

## Monthly Statistical Information

Sept, 2019

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**CARMLS Real Estate Information  
Sales Closed by Area for Sept 2019**

| <b>Single Family Residential</b> |                   |               |                         |                     |                       |                      |                       |                    |               |                |
|----------------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| <b>Year &amp; County</b>         | <b>Time Range</b> | <b># Sold</b> | <b>Median Sold \$\$</b> | <b>Avg Apx SQFT</b> | <b>Avg List Price</b> | <b>LP\$/Apx SQFT</b> | <b>Avg Sold Price</b> | <b>\$/Apx SQFT</b> | <b>%SP/LP</b> | <b>Avg DOM</b> |
| <b>Clark</b>                     |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 8             | \$124,500               | 2017                | \$139,037             | \$73                 | \$130,062             | \$69               | 94%           | 146            |
| 2018                             | Sept              | 6             | \$107,750               | 2026                | \$128,963             | \$66                 | \$121,416             | \$62               | 94%           | 39             |
| 2019                             | Sept              | 8             | \$124,750               | 1823                | \$136,435             | \$70                 | \$128,675             | \$65               | 94%           | 91             |
| <b>Clay</b>                      |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 2             | \$72,500                | 1794                | \$84,950              | \$43                 | \$72,500              | \$37               | 85%           | 40             |
| 2018                             | Sept              | 4             | \$67,025                | 1564                | \$73,975              | \$45                 | \$79,987              | \$50               | 108%          | 17             |
| 2019                             | Sept              | 6             | \$51,500                | 1743                | \$65,416              | \$35                 | \$62,416              | \$32               | 95%           | 19             |
| <b>Cleburne</b>                  |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 32            | \$136,200               | 1657                | \$176,346             | \$106                | \$164,662             | \$99               | 93%           | 125            |
| 2018                             | Sept              | 38            | \$161,750               | 2099                | \$220,305             | \$99                 | \$207,019             | \$93               | 94%           | 147            |
| 2019                             | Sept              | 30            | \$228,500               | 2112                | \$255,909             | \$118                | \$241,236             | \$110              | 94%           | 104            |
| <b>Conway</b>                    |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 8             | \$91,000                | 1612                | \$97,650              | \$62                 | \$93,206              | \$59               | 95%           | 105            |
| 2018                             | Sept              | 12            | \$88,700                | 1775                | \$124,550             | \$82                 | \$122,187             | \$81               | 98%           | 66             |
| 2019                             | Sept              | 9             | \$74,000                | 1790                | \$119,344             | \$69                 | \$113,705             | \$66               | 95%           | 52             |
| <b>Faulkner</b>                  |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 162           | \$148,571               | 1902                | \$183,772             | \$94                 | \$180,182             | \$92               | 98%           | 65             |
| 2018                             | Sept              | 119           | \$166,500               | 1889                | \$192,540             | \$98                 | \$188,271             | \$96               | 98%           | 44             |
| 2019                             | Sept              | 161           | \$167,000               | 1857                | \$180,681             | \$95                 | \$178,280             | \$94               | 99%           | 34             |
| <b>Fulton</b>                    |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 7             | \$133,500               | 2536                | \$196,157             | \$83                 | \$174,857             | \$77               | 89%           | 123            |
| 2018                             | Sept              | 1             | \$72,000                | 1396                | \$72,500              | \$52                 | \$72,000              | \$52               | 99%           | 107            |
| 2018                             | Sept              | 10            | \$121,000               | 2205                | \$139,880             | \$59                 | \$133,340             | \$56               | 95%           | 201            |
| <b>Garland</b>                   |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 123           | \$150,000               | 1962                | \$191,264             | \$94                 | \$182,235             | \$90               | 95%           | 116            |
| 2018                             | Sept              | 128           | \$156,750               | 1950                | \$195,614             | \$97                 | \$186,291             | \$92               | 95%           | 86             |
| 2019                             | Sept              | 137           | \$155,000               | 1943                | \$207,144             | \$102                | \$201,318             | \$99               | 97%           | 50             |
| <b>Grant</b>                     |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 21            | \$136,250               | 1823                | \$137,974             | \$76                 | \$135,207             | \$75               | 98%           | 128            |
| 2018                             | Sept              | 18            | \$145,875               | 1781                | \$152,500             | \$83                 | \$150,169             | \$82               | 98%           | 63             |
| 2019                             | Sept              | 20            | \$165,200               | 1748                | \$170,765             | \$92                 | \$167,505             | \$90               | 98%           | 65             |
| <b>Greene</b>                    |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 32            | \$119,000               | 1748                | \$131,753             | \$74                 | \$128,225             | \$73               | 97%           | 62             |
| 2018                             | Sept              | 38            | \$110,000               | 1700                | \$131,252             | \$74                 | \$127,198             | \$72               | 97%           | 61             |
| 2019                             | Sept              | 55            | \$134,500               | 1884                | \$155,847             | \$81                 | \$151,050             | \$78               | 97%           | 42             |
| <b>Hot Spring</b>                |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                             | Sept              | 15            | \$120,000               | 1946                | \$128,001             | \$71                 | \$119,619             | \$65               | 93%           | 82             |
| 2018                             | Sept              | 17            | \$146,000               | 1881                | \$161,305             | \$81                 | \$155,870             | \$78               | 97%           | 50             |
| 2019                             | Sept              | 17            | \$100,000               | 1630                | \$118,200             | \$75                 | \$114,379             | \$72               | 97%           | 34             |

| Year & County   | Time Range | # Sold | Median Sold \$\$ | Avg Apx SQFT | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|---|------------|--------|------------------|--------------|----------------|---------------|----------------|-------------|--------|---------|
| <b>Izard</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 12     | \$59,250         | 1690         | \$78,791       | \$53          | \$74,541       | \$49        | 95%    | 205     |
| 2018  | Sept       | 9      | \$145,000        | 2252         | \$174,677      | \$78          | \$163,822      | \$73        | 94%    | 191     |
| 2019  | Sept       | 5      | \$70,600         | 1448         | \$71,440       | \$55          | \$69,047       | \$53        | 97%    | 120     |
| <b>Jefferson</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 34     | \$84,250         | 1983         | \$110,297      | \$52          | \$104,814      | \$49        | 95%    | 78      |
| 2018  | Sept       | 36     | \$59,450         | 1594         | \$74,608       | \$42          | \$69,690       | \$40        | 93%    | 81      |
| 2019  | Sept       | 23     | \$117,500        | 1907         | \$131,565      | \$65          | \$124,006      | \$61        | 94%    | 59      |
| <b>Lonoke</b>   |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 113    | \$139,500        | 1883         | \$163,113      | \$85          | \$158,850      | \$83        | 97%    | 66      |
| 2018  | Sept       | 103    | \$147,000        | 1696         | \$156,012      | \$89          | \$153,544      | \$87        | 98%    | 47      |
| 2019  | Sept       | 129    | \$157,500        | 1899         | \$184,172      | \$69          | \$179,695      | \$93        | 98%    | 51      |
| <b>Perry</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 3      | \$33,777         | 1953         | \$113,300      | \$45          | \$106,259      | \$43        | 94%    | 153     |
| 2018  | Sept       | 3      | \$155,000        | 1545         | \$168,966      | \$111         | \$165,633      | \$109       | 98%    | 190     |
| 2019  | Sept       | 4      | \$83,250         | 1508         | \$99,199       | \$68          | \$91,382       | \$62        | 92%    | 31      |
| <b>Polk</b>   |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 18     | \$101,250        | 1699         | \$118,811      | \$64          | \$113,761      | \$61        | 96%    | 198     |
| 2018  | Sept       | 18     | \$94,912         | 1662         | \$119,112      | \$75          | \$113,106      | \$71        | 95%    | 161     |
| 2019  | Sept       | 23     | \$115,000        | 1907         | \$150,421      | \$84          | \$138,404      | \$77        | 92%    | 120     |
| <b>Pulaski</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 464    | \$155,250        | 2010         | \$198,848      | \$94          | \$192,087      | \$90        | 97%    | 66      |
| 2018  | Sept       | 399    | \$159,710        | 1939         | \$195,602      | \$94          | \$189,716      | \$91        | 97%    | 51      |
| 2019  | Sept       | 505    | \$165,000        | 2029         | \$210,324      | \$98          | \$204,246      | \$95        | 97%    | 52      |
| <b>Saline</b>   |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 178    | \$163,000        | 2019         | \$203,097      | \$95          | \$197,280      | \$93        | 97%    | 57      |
| 2018  | Sept       | 140    | \$172,750        | 1876         | \$182,382      | \$94          | \$177,776      | \$92        | 97%    | 47      |
| 2019  | Sept       | 188    | \$165,845        | 1884         | \$198,489      | \$102         | \$194,946      | \$100       | 98%    | 39      |
| <b>Sharp</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 29     | \$65,000         | 1628         | \$90,034       | \$56          | \$83,286       | \$52        | 91%    | 175     |
| 2018  | Sept       | 15     | \$45,000         | 1544         | \$78,020       | \$48          | \$71,183       | \$44        | 91%    | 130     |
| 2019  | Sept       | 17     | \$75,000         | 1696         | \$93,855       | \$52          | \$91,240       | \$50        | 91%    | 284     |
| <b>Van Buren</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 18     | \$79,600         | 1383         | \$104,161      | \$69          | \$96,497       | \$65        | 93%    | 125     |
| 2018  | Sept       | 19     | \$60,000         | 1524         | \$109,863      | \$63          | \$102,431      | \$57        | 93%    | 171     |
| 2019  | Sept       | 12     | \$57,450         | 1541         | \$176,529      | \$73          | \$144,400      | \$64        | 82%    | 85      |
| <b>White</b>  |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 19     | \$82,000         | 1552         | \$126,426      | \$71          | \$116,658      | \$67        | 92%    | 157     |
| 2018  | Sept       | 59     | \$140,000        | 1804         | \$151,747      | \$83          | \$144,532      | \$79        | 95%    | 76      |
| 2019  | Sept       | 72     | \$133,625        | 1771         | \$155,012      | \$85          | \$150,470      | \$83        | 97%    | 57      |
| <b>Area 163 Hot Springs Village - Fountain Lake School District</b> |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 48     | \$237,500        | 2462         | \$274,346      | \$108         | \$265,226      | \$105       | 97%    | 72      |
| 2018  | Sept       | 19     | \$175,000        | 2050         | \$214,405      | \$103         | \$207,021      | \$99        | 97%    | 35      |
| 2019  | Sept       | 38     | \$230,750        | 2182         | \$247,297      | \$111         | \$239,065      | \$108       | 97%    | 58      |
| <b>Area 164 Hot Springs Village - Jessieville School District</b>   |            |        |                  |              |                |               |                |             |        |         |
| 2017  | Sept       | 16     | \$107,000        | 1495         | \$104,581      | \$69          | \$101,549      | \$67        | 97%    | 42      |
| 2018  | Sept       | 24     | \$112,000        | 1751         | \$127,757      | \$73          | \$124,170      | \$71        | 97%    | 47      |
| 2019  | Sept       | 21     | \$113,900        | 1627         | \$127,804      | \$81          | \$122,995      | \$78        | 96%    | 48      |

**CARMLS Real Estate Information  
Sales Closed by Area for YTD 2019**

**Single Family Residential**

| <b>Year &amp; County</b> | <b>Time Range</b> | <b># Sold</b> | <b>Median Sold \$\$</b> | <b>Avg Apx SQFT</b> | <b>Avg List Price</b> | <b>LP\$/Apx SQFT</b> | <b>Avg Sold Price</b> | <b>\$/Apx SQFT</b> | <b>%SP/LP</b> | <b>Avg DOM</b> |
|--------------------------|-------------------|---------------|-------------------------|---------------------|-----------------------|----------------------|-----------------------|--------------------|---------------|----------------|
| <b>Clark</b>             |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 79            | \$117,000               | 1929                | \$134,298             | \$69                 | \$126,949             | \$66               | 95%           | 121            |
| 2018                     | YTD               | 69            | \$120,000               | 1984                | \$132,135             | \$66                 | \$125,862             | \$63               | 95%           | 148            |
| 2019                     | YTD               | 86            | \$119,950               | 1859                | \$133,670             | \$70                 | \$127,641             | \$67               | 95%           | 123            |
| <b>Clay</b>              |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 26            | \$56,450                | 1721                | \$67,838              | \$38                 | \$64,034              | \$35               | 94%           | 97             |
| 2018                     | YTD               | 26            | \$63,625                | 1552                | \$72,169              | \$45                 | \$70,093              | \$44               | 97%           | 93             |
| 2019                     | YTD               | 28            | \$62,500                | 1606                | \$70,428              | \$43                 | \$66,012              | \$40               | 94%           | 62             |
| <b>Cleburne</b>          |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 310           | \$130,000               | 1750                | \$182,486             | \$105                | \$168,551             | \$97               | 92%           | 119            |
| 2018                     | YTD               | 365           | \$145,780               | 1880                | \$202,068             | \$102                | \$189,784             | \$96               | 94%           | 126            |
| 2019                     | YTD               | 339           | \$205,920               | 1913                | \$205,920             | \$102                | \$192,105             | \$96               | 93%           | 106            |
| <b>Conway</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 96            | \$86,875                | 1649                | \$102,443             | \$62                 | \$95,206              | \$58               | 93%           | 99             |
| 2018                     | YTD               | 104           | \$91,625                | 1713                | \$118,866             | \$69                 | \$113,833             | \$67               | 96%           | 101            |
| 2019                     | YTD               | 126           | \$105,500               | 1623                | \$115,971             | \$72                 | \$114,063             | \$69               | 98%           | 72             |
| <b>Faulkner</b>          |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 1380          | \$153,000               | 1903                | \$177,698             | \$91                 | \$173,897             | \$89               | 98%           | 68             |
| 2018                     | YTD               | 1296          | \$157,000               | 1865                | \$180,017             | \$95                 | \$176,282             | \$93               | 98%           | 44             |
| 2019                     | YTD               | 1235          | \$166,251               | 1902                | \$191,582             | \$98                 | \$188,261             | \$97               | 98%           | 45             |
| <b>Fulton</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 48            | \$97,500                | 1824                | \$127,405             | \$67                 | \$116,041             | \$62               | 91%           | 222            |
| 2018                     | YTD               | 33            | \$98,500                | 1756                | \$136,913             | \$74                 | \$129,380             | \$70               | 94%           | 226            |
| 2019                     | YTD               | 54            | \$120,000               | 1812                | \$142,043             | \$81                 | \$136,055             | \$78               | 96%           | 152            |
| <b>Garland</b>           |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 1075          | \$146,000               | 1996                | \$196,200             | \$94                 | \$186,340             | \$89               | 95%           | 114            |
| 2018                     | YTD               | 1266          | \$156,000               | 1959                | \$206,232             | \$156                | \$196,623             | \$152              | 95%           | 91             |
| 2019                     | YTD               | 1304          | \$158,100               | 1967                | \$208,177             | \$101                | \$199,765             | \$97               | 96%           | 67             |
| <b>Grant</b>             |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 120           | \$128,200               | 1782                | \$136,411             | \$75                 | \$133,049             | \$73               | 98%           | 95             |
| 2018                     | YTD               | 149           | \$136,600               | 1807                | \$150,321             | \$82                 | \$146,727             | \$80               | 98%           | 71             |
| 2019                     | YTD               | 149           | \$155,000               | 1823                | \$163,746             | \$88                 | \$160,929             | \$86               | 98%           | 58             |
| <b>Greene</b>            |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 395           | \$129,209               | 1788                | \$133,528             | \$73                 | \$129,209             | \$71               | 97%           | 67             |
| 2018                     | YTD               | 378           | \$124,700               | 1742                | \$131,019             | \$75                 | \$128,260             | \$72               | 98%           | 54             |
| 2019                     | YTD               | 396           | \$132,250               | 1751                | \$142,023             | \$80                 | \$137,733             | \$77               | 97%           | 58             |
| <b>Year &amp; County</b> | <b>Time Range</b> | <b># Sold</b> | <b>Median Sold \$\$</b> | <b>Avg Apx SQFT</b> | <b>Avg List Price</b> | <b>LP\$/Apx SQFT</b> | <b>Avg Sold Price</b> | <b>\$/Apx SQFT</b> | <b>%SP/LP</b> | <b>Avg DOM</b> |
| <b>Hot Spring</b>        |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 148           | \$82,000                | 1773                | \$103,630             | \$59                 | \$97,749              | \$56               | 94%           | 110            |
| 2018                     | YTD               | 170           | \$112,500               | 1745                | \$130,790             | \$72                 | \$126,109             | \$69               | 96%           | 79             |
| 2019                     | YTD               | 185           | \$113,000               | 1744                | \$129,138             | \$71                 | \$124,598             | \$68               | 96%           | 64             |
| <b>Izard</b>             |                   |               |                         |                     |                       |                      |                       |                    |               |                |
| 2017                     | YTD               | 67            | \$57,000                | 1602                | \$85,473              | \$55                 | \$78,007              | \$50               | 91%           | 184            |
| 2018                     | YTD               | 83            | \$75,500                | 1779                | \$109,731             | \$60                 | \$103,101             | \$56               | 94%           | 165            |
| 2019                     | YTD               | 73            | \$90,000                | 1571                | \$112,045             | \$77                 | \$106,586             | \$73               | 95%           | 168            |

|                  |     |      |           |      |           |       |           |      |     |     |
|------------------|-----|------|-----------|------|-----------|-------|-----------|------|-----|-----|
| <b>Jefferson</b> |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 319  | \$83,900  | 2036 | \$108,669 | \$51  | \$101,552 | \$47 | 93% | 122 |
| 2018             | YTD | 325  | \$85,000  | 1865 | \$99,176  | \$51  | \$93,775  | \$48 | 95% | 83  |
| 2019             | YTD | 329  | \$100,000 | 1883 | \$113,740 | \$58  | \$108,133 | \$55 | 95% | 61  |
| <b>Lonoke</b>    |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 907  | \$139,500 | 1780 | \$154,245 | \$85  | \$150,836 | \$84 | 98% | 68  |
| 2018             | YTD | 981  | \$145,000 | 1791 | \$161,623 | \$88  | \$158,077 | \$86 | 98% | 51  |
| 2019             | YTD | 1032 | \$154,000 | 1822 | \$172,795 | \$93  | \$169,041 | \$91 | 98% | 55  |
| <b>Perry</b>     |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 40   | \$85,000  | 1713 | \$115,932 | \$64  | \$109,654 | \$60 | 95% | 100 |
| 2018             | YTD | 45   | \$103,500 | 1715 | \$137,183 | \$78  | \$130,511 | \$74 | 95% | 124 |
| 2019             | YTD | 37   | \$91,000  | 1526 | \$122,010 | \$81  | \$107,098 | \$71 | 88% | 76  |
| <b>Polk</b>      |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 161  | \$100,000 | 1689 | \$126,718 | \$74  | \$119,496 | \$70 | 94% | 208 |
| 2018             | YTD | 163  | \$100,000 | 1712 | \$118,519 | \$72  | \$113,384 | \$69 | 96% | 172 |
| 2019             | YTD | 155  | \$104,800 | 1643 | \$128,304 | \$79  | \$120,451 | \$74 | 94% | 133 |
| <b>Pulaski</b>   |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 4159 | \$162,000 | 2033 | \$206,371 | \$95  | \$199,955 | \$92 | 97% | 67  |
| 2018             | YTD | 4272 | \$163,000 | 1994 | \$204,996 | \$96  | \$199,311 | \$93 | 97% | 55  |
| 2019             | YTD | 4434 | \$166,000 | 2006 | \$210,648 | \$98  | \$204,269 | \$95 | 97% | 52  |
| <b>Saline</b>    |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 1558 | \$162,500 | 1977 | \$193,706 | \$94  | \$188,999 | \$92 | 98% | 64  |
| 2018             | YTD | 1526 | \$165,000 | 1965 | \$197,500 | \$97  | \$193,345 | \$96 | 98% | 50  |
| 2019             | YTD | 1741 | \$172,000 | 1963 | \$202,990 | \$100 | \$198,742 | \$98 | 98% | 48  |
| <b>Sharp</b>     |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 203  | \$57,000  | 1549 | \$89,640  | \$55  | \$82,136  | \$50 | 92% | 242 |
| 2018             | YTD | 174  | \$65,250  | 1536 | \$95,940  | \$60  | \$87,686  | \$55 | 91% | 200 |
| 2019             | YTD | 193  | \$75,000  | 1549 | \$101,820 | \$64  | \$95,447  | \$60 | 94% | 188 |
| <b>Van Buren</b> |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 190  | \$62,000  | 1475 | \$104,758 | \$63  | \$96,994  | \$58 | 93% | 200 |
| 2018             | YTD | 141  | \$75,000  | 1573 | \$104,661 | \$62  | \$97,255  | \$57 | 93% | 141 |
| 2019             | YTD | 175  | \$80,000  | 1573 | \$123,788 | \$71  | \$115,093 | \$66 | 93% | 126 |
| <b>White</b>     |     |      |           |      |           |       |           |      |     |     |
| 2017             | YTD | 577  | \$120,000 | 1767 | \$138,237 | \$76  | \$133,782 | \$73 | 97% | 79  |
| 2018             | YTD | 595  | \$125,000 | 1808 | \$146,340 | \$77  | \$139,988 | \$74 | 96% | 72  |
| 2019             | YTD | 604  | \$129,000 | 1806 | \$151,460 | \$81  | \$146,813 | \$78 | 97% | 74  |

| Year & Area     | Time Range | # Sold | Median Sold \$\$   | Avg Sold Price | Avg List Price | LP\$/Apx SQFT | Avg Sold Price | \$/Apx SQFT | %SP/LP | Avg DOM |
|-----------------|------------|--------|--|----------------|----------------|---------------|----------------|-------------|--------|---------|
| <b>Area 163</b> |            |        | <b>Hot Springs Village - Fountain Lake School District</b> |                |                |               |                |             |        |         |
| 2017            | YTD        | 270    | \$223,500  | 2398           | \$251,637      | \$102         | \$240,759      | \$98        | 96%    | 106     |
| 2018            | YTD        | 262    | \$209,500  | 2286           | \$249,780      | \$107         | \$241,181      | \$104       | 97%    | 73      |
| 2019            | YTD        | 313    | \$215,000  | 2265           | \$246,009      | \$107         | \$238,188      | \$104       | 97%    | 74      |
| <b>Area 164</b> |            |        | <b>Hot Springs Village - Jessieville School District</b>   |                |                |               |                |             |        |         |
| 2017            | YTD        | 219    | \$107,500  | 1719           | \$125,923      | \$72          | \$120,512      | \$68        | 96%    | 89      |
| 2018            | YTD        | 207    | \$137,971  | 1781           | \$137,971      | \$76          | \$132,422      | \$73        | 96%    | 55      |
| 2019            | YTD        | 205    | \$122,000  | 1716           | \$138,442      | \$80          | \$133,504      | \$77        | 96%    | 59      |